

# NEW AGE SECURITIES MARKETS PROFESSIONALS

**PLACEMENT REPORT 2018-19**

PGDM(SM) | PGPSM | PGDQF



**NiSM**

NATIONAL INSTITUTE OF SECURITIES MARKETS  
(An Educational Initiative of SEBI)

## Interim Placement Report for PGDM(SM), PGPSM and PGDQF

### Executive Summary

NISM facilitates campus placement and the placement activity is coordinated by a Faculty Team and the Students Placement Committee. The NISM campus placement process began with the first company visiting the campus on December 12, 2018. Since then till June 07, 2019, we have 25 companies participating in the placement process, with about 11 different profiles and some of them offering multiple profiles across stock broking and banking functions. As of now, we still have a few companies lined up, who have shared their Job description and the process is going on and will continue in the forthcoming weeks.

We have a total of 95 students enrolled for PGDM(SM) (2017-19), PGPSM (2018-19) and PGDQF (2018-19) batches, who are eligible for placements. Out of the above, few students have got off-campus placement and 60 students were placed through the campus placement process.

Students based on their performance in interview, past experience and qualification, got compensation package ranging from Rs. 3 lac per annum to 9.57 lac per annum.

	<b>PGDM (SM)</b>	<b>PGPSM</b>	<b>PGDQF</b>
	Rs. in lacs p.a.	Rs. in lacs p.a.	Rs. in lacs p.a.
Minimum CTC	3.90	2.75	3.50
Maximum CTC	9.57	9.57	9.57
Average	6.19	4.40	5.51

The CTC announced for profiles related to dealing desk excludes performance based variable pay and allowances offered by the company.

Summer Internship has been an important part of the pedagogy and has also played a vital role in shaping the career of the first year PGDM(SM) students. The first year PGDM (2018-20) students secured internships across various sectors in a total of 33 companies in multiple locations across India.

### NISM Placement Committee

Under the leadership and guidance of Mr. Sunil J Kadam, Registrar NISM, the following members of the Placement Committee effectively contributed to the Placement process:

### NISM Faculty

1. Mr. M. Krishnamoorthy, Faculty, SCG
2. Mr. Ritesh Nandwani, Faculty, SSE
3. Mr. Jainendra Shandilya, Faculty, SSE
4. Mr. Jitendra Kumar, Faculty, SRSS

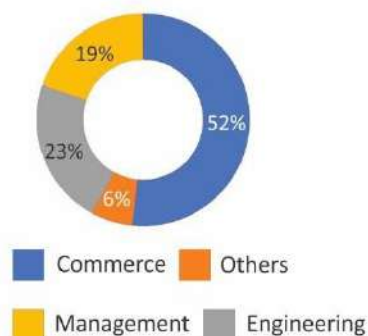
### NISM Students

A Student Placement Committee, comprising of 16 students was formed for conducting various activities under placement program.

## Batch at a Glance

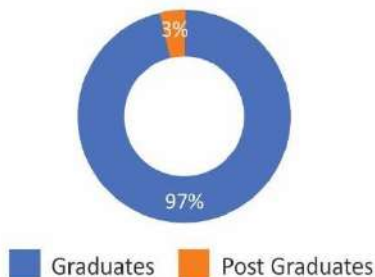
The batch of 2019 was a perfect blend of fresh graduates and experienced professionals. It had students from diverse backgrounds.

### Education Stream

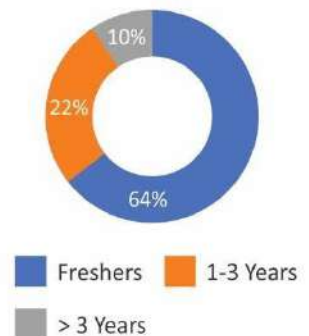


### Educational Qualification

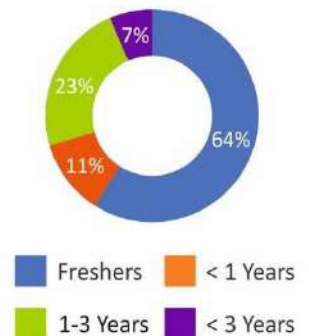
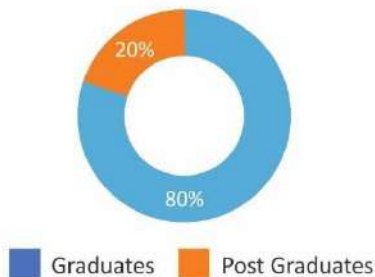
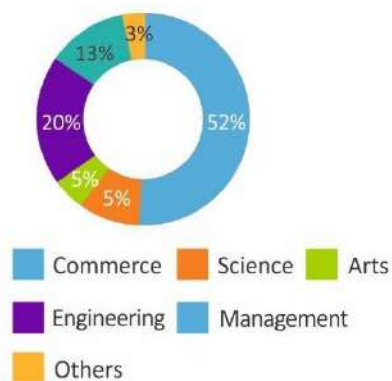
#### PGDM



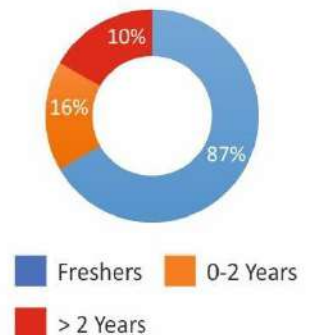
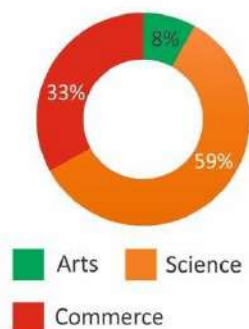
### Work Experience



#### PGPSM



#### PGDQF



- **PGDM(SM) Placements- JobProfile\***

\*Excludes off campus placements

**No. of students who opted for placement - 30**

Job Profile	Number of Students
Treasury Officer	09
Operations Manager	00
Research Analyst	04
Wealth Manager	01
Management Trainee	10
<b>TOTAL</b>	<b>24</b>

- **PGDM(SM) Placements–Recruiters\***

\*Excludes off campus placements

Name of Company	Number of students
Wipro Ltd.	01
Federal Bank	03
MCX	04
Karvy Fintech Private Limited	01
Morning Star	02
KarurVysya Bank Ltd	06
UTI Mutual Funds	01
Purnartha	01
Decimal Point	01
ICEX	01
National Stock Exchange	03
<b>TOTAL</b>	<b>24</b>

- **PGPSM Placements- Job Profile\***

\*Excludes off campus placements

**No. of students who opted for placement -55**

Job Profile	Number of Students
Treasury Officer	03
Equity Advisor	07
Operations Manager	02
Debt Market	01
Relationship Manager	08
Research Analyst	05
Wealth Manager	01
Financial Analyst	01
Digital Relationship Manager	02
Quant strategist	01
Management Trainee	04
Mutual Fund operations	01
Insurance	01
<b>TOTAL</b>	<b>37</b>

- **PGPSM Placements- Recruiters\***

\*Excludes off campus placements

Name of Company	Number of students
Morgan Stanley	02
Federal Bank	03
Phillip Capital	08
Finology	02
Morning Star	01
UTI Mutual Funds	01
QRAC Global Pvt Ltd	01
Purnartha	01
Morning Star (Data Research)	01
AUM Capital	01
Axis Securities	02
Stockholding Corporation	02
SBICap Securities	03
New Berry Capital	01
SS & C Global	01
Quant	02
Karvy Stockbroking Ltd	03
National Stock Exchange	01
Future Generali India Life Insurance	01
<b>TOTAL</b>	<b>37</b>

### PGDQF Placements- Job Profile\*

\*Excludes off campus placements

#### No. of students who opted for placement -10

Job Profile	Number of Students
Treasury Officer	01
Quant strategist	02
Management Trainee	01
Assistant Manager	02
<b>TOTAL</b>	<b>06</b>

### PGDQF Placements- Recruiters\*

\*Excludes off campus placements

Name of Company	Number of students
Federal Bank	01
Karvy Fintech Private Limited	01
QRAC Global PvtLtd	02
Lakshmi Vilas Bank	02
<b>TOTAL</b>	<b>06</b>

**PGDM(2018-20) Summer Internship**

S.No.	Company	No. of Students	City
1	Abans group	01	Mumbai
2	Amana Global Partners	01	Mumbai
3	Anand Rathi	02	Mumbai
4	Arham Advisors	01	Navi Mumbai
5	Axis Securities	01	Mumbai
6	Azimuth research	01	Mumbai
7	Barjeel Geojit Financial Services LLC	01	Dubai
8	BNP Paribas	02	Mumbai, Delhi
9	DSP AMC	01	Mumbai
10	Edelweiss ED ENTRIES	03	Mumbai
11	Finology	02	Raipur
12	Geojit BNP Paribas	01	Kerala
13	IIFL	26	Mumbai
14	J M Financials	01	Mumbai
15	Mahindra AMC	03	Mumbai
16	Janak Merchant Securities Pvt. Ltd.	01	Pune
17	Money Roller Firm	01	Mumbai
18	MCX	02	Mumbai
19	Motilal Oswal	01	Mumbai
20	Philip Capital	03	Mumbai
21	Odisha Capital Market & Enterprise Ltd.	01	Mumbai
22	Quantum Global Securities	11	Mumbai, Hyderabad, Lucknow
23	QRAC	02	Mumbai
24	Prudent Corporate Advisory Services Ltd	01	Mumbai
25	Reliance AMC	01	Mumbai
26	SBI MF	08	Mumbai
27	Stock Holding Corporation of India Ltd	05	Mumbai, Pune, Delhi, Guwahati
28	Shriram AMC	01	Mumbai
29	SMC	03	Mumbai
30	ValueX Advisory LLP	02	Mumbai
31	Suresh Rathi Securities Pvt Ltd	01	Mumbai
32	NCDEX	01	Mumbai
33	Yes Securities	01	Mumbai
	<b>TOTAL</b>	<b>93</b>	

## **WAY FORWARD**

The interim report highlights the placement status as on date since the process began.

The process will continue till the end of May 2019 and we expect to place the remaining students too.

A tentative list of prospective recruiters, who would be visiting the Campus in next few weeks is provided below:

<b>S. No.</b>	<b>Name of the Prospective Recruiter</b>
1	Aditya Birla Sunlife AMC Ltd
2	Pace Stock broking services Pvt. Limited
3	National Stock Exchange
4	Three Cheers

## For more information



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