

# Ni&M

**NATIONAL INSTITUTE OF SECURITIES  
MARKETS**

**REQUEST FOR PROPOSALS  
FOR  
TV NETWORK CONNECTIONS AT NISM CAMPUS  
LOCATED AT PATALGANGA  
(Document Reference No: NISM/ICT/RFP/02/2016-17)**

NISM Bhavan,  
Plot No. : 82,  
Sector - 17, Vashi,  
NaviMumbai: 400703  
Tel: 022-66735100-05  
Fax: 022-66735110  
Web: [www.nism.ac.in](http://www.nism.ac.in)

## 1. INTRODUCTION

National Institute of Securities Markets (NISM) is a public trust established by Securities and Exchange Board of India (SEBI) with the objective of enhancing the quality of securities market in the country through knowledge-based interventions. The institute has six schools of excellence for imparting professionalized education in securities markets. This Request for Proposal (RFP) is for TV Network Connections in different buildings of NISM Campus at Patalganga.

## 2. SUBMISSION OF PROPOSALS

The Proposal must be prepared covering the following information and submitted to NISM at the address contained herein on or before the closing date specified in Section-4 of this document. Please refer the checklist given in Section-2.2 to ensure that the submission has all the required items.

### **2.1 Submission of Proposals**

The Proposal shall be submitted in two separate sealed envelopes.

The first sealed envelope will contain the response to the Eligibility and Technical Criteria as stated in Section-2.2 and the envelope will be super scribed as "Eligibility and Technical bid for TV Network Connections at NISM Campus at Patalganga (Document Reference No: NISM/ICT/RFP/02/2016-17)".

The second sealed envelope will contain the Price Bid and the envelope will be super scribed as "Price Bid for TV Network Connections at NISM Campus at Patalganga (Document Reference No: NISM/ICT/RFP/02/2016-17)".

The two separate sealed envelopes should be put together in another sealed main envelope super scribing it as "Proposal for TV Network Connections at NISM Campus at Patalganga (Document Reference No: NISM/ICT/RFP/02/2016-17)".

Please note that the Eligibility Proposal must not contain cost figures of the proposed products and services. If the cost figures are mentioned anywhere in the Eligibility and Technical Proposal, the Proposal will be disqualified and will not be evaluated.

**The Price Bid must be unconditional. Condition if any should be indicated in eligibility and technical bid only.**

## 2.2 Content of Envelopes

#	Content Check list
<b>Envelope -1: Eligibility and Technical Bid</b>	
1.	Letter of Commitment to RFP terms and conditions as per Annexure -A
2.	Company profile as per Annexure - B
3.	Duly signed Experience statement as mentioned in Annexure - C
4.	Audited Balance sheet along with profit and loss statement for past three years
5.	Solution Confirmation in Annexure - D
<b>Envelope -2: Price Bid</b>	
1.	Price Bid as per Annexure - E

## 2.3 Other Information

- The supplier is advised to study all technical and commercial aspects, instructions, forms, terms and specifications in the RFP carefully. Failure to furnish all information required in the quotation or submission of a quotation not substantially responsive to the RFP in every respect will be at the supplier's risk and may result in rejection of the quotation.
- The proposals not submitted in the prescribed format or incomplete in any manner are likely to be rejected.
- NISM is not responsible for non-receipt of Proposals within the specified due date due to any reason including postal delay or holidays.
- The prices quoted shall be in Indian Rupees only.
- Submission will be valid only if
  - It is received on or before the closing date and time as stated in Section-11 of this document.
  - The submission is not by Fax or Email.
- Only one response to this RFP from each bidder will be permitted. In case of partnerships / consortium, only one submission is permitted through the lead bidder.
- All expenses incurred towards the preparation and submission of the proposals by the bidder will be entirely borne by bidder themselves.
- NISM reserves the right to reduce or increase the scope of this RFP or cancel this RFP without stating any reasons whatsoever.
- NISM reserves the right to accept or reject any Proposals and to annul the bidding process and reject all Proposals at any time prior to award of the contract/purchase order, without thereby incurring any liability towards the affected supplier(s) or any obligation to inform the affected supplier(s) of the grounds for NISM's action.

- 100% payment will be made only on successful delivery and installation of all services/items stated in Section-3. The monthly internet service charges will be paid upon submission of an invoice in the first week of every month for the service delivered in the preceding month.

### **Contact Details**

- a) The Proposals must be submitted in sealed envelopes as mentioned above to the following officer:

Mr. NarayanaMaddala,  
Senior Vice President,  
National Institute of Securities Markets,  
5<sup>th</sup> Floor, NISM Bhavan, Plot No. 82,  
Sector - 17, Vashi, Navi Mumbai - 400 703.

- b) For any clarifications/queries contact the following person:

Mr. Yeshwanth Krishna Kolli,  
Assistant Manager -IT,  
National Institute of Securities Markets,  
6<sup>th</sup> Floor, NISM Bhavan, Plot No. 82,  
Sector - 17, Vashi, Navi Mumbai - 400 703.  
Email: [yeshwanth.kolli@nism.ac.in](mailto:yeshwanth.kolli@nism.ac.in), Contact Tel.: 022-66735186.

## **3. SCOPE OF WORK**

The bidders have to install TV network at NISM campus in Patalgangaproviding the services of the required TV channels. The comprehensive scope of service is as follows:

### **3.1. Cabling and Installation of Components**

Reference is made to the TV Network Solution details provided in Section-2 of Annexure -G. The following work shall be carried out in all each of the buildings stated in Section 3.2. Building wise component list is provided in Section-3 of Annexure- G. The bidder shall supply and install these components and make the solution operational.

- A TV antenna of appropriate specifications shall be installed on the roof of each building and RJ-11 cabling will be done to connect the antenna to the amplifier. A cemented platform of appropriate size will be provided by NISM for the antenna on the roof at a suitable location.
- An amplifier with enclosure shall be installed at a suitable location (i.e. either in the shaft or in the Hub room) on the top floor. The amplifier will be connected to the antenna and distribution switch (or connectors) using RJ-11 cable. All

necessary connectors on RJ-11 will be provided by the supplier. NISM will provide power socket near the amplifier enclosure.

- The horizontal RG6 cabling (from TV upto the location where the distribution switch/connector is to be deployed by supplier) on each floor is already done by NISM. However, if in any building the RG6 cables were not terminated at appropriate location then the supplier needs to re-pull the RG6 cables and terminate at the right location. The details of termination location provided in Annexure-F.
- The supplier will install a distribution switch with enclosure (or a connector if the number of TVs connections are very few) on each floor at the designated location and terminate RG6 cables coming from TVs on the distribution switch. It is important to note that the RG6 cables laid by NISM shall not have the N-connectors. Therefore the supplier is required to attach N-connectors to RG6 cables before plugging them into the distribution switch.
- The supplier will be responsible to carry out all necessary installation activities like drilling on the wall, cable pulling, labeling of various components, clamping etc.

### 3.2. List of Blocks and Number of Connections

The Supplier is required to carry out the work mentioned in Section 3.1 in the following buildings. The layout of these building is provided in Section-1 of Annexure-G. The number of required connections in each building is also shown in the table given below. Further details are provided in Section 3 of Annexure -G. A set-top box and a remote device shall be provided with each connection.

#	Blocks Name	Number of Connections
1	MDP Block	110
2	Student Block 1	4
3	Student Block 3	4
4	Academic Block D	5
5	Orientation Block	2
6	Recreation Block	4
7	Dining Area	9
8	Auditorium	6
<b>Total</b>		<b>144</b>

### 3.3. Required TV Channels

NISM requires the following channels as a minimum set. Any additional channels of bidder choice may be added to the bouquet. The bidder is required to propose a cost

effective bouquet that meets the requirement stated below. The confirmation of required TV Channels must be provided as per Annexure D.

#	Groups/Channels
1	<b>News Group</b>
	NDTV 24 x 7
	Times Now
	CNN-IBN
	Aaj Tak
	ABP
	India TV
2	<b>Business Group</b>
	NDTV Profit
	CNBC Awaaz
	Zee Business
	UTV Bloomberg
3	<b>Entertainment/Sports Group</b>
	Star Sports
	Ten Sports
	MTV/9XM/Zoom
	Zee Cinema/Sony Max/ Movies OK
	HBO/Movies Now/Sony Pix
4	<b>Others</b>
	All other Free channels (Inclusive of DD channels)

### 3.4. Support Services

The bidder must have the following support facilities to ensure quick resolution of reported faults:

- 24 x 7 help desk with portal for incidence reporting
- Adequate number of technicians to attend to the reported problems
- Must provide a response time of 2 to 3 hours
- Three levels of escalation matrix

### 3.5. Warranty Services

A minimum of 1 year warranty shall be provided on all devices i.e. Antenna, set-top boxes, Amplifiers, Distribution switches, connectors, remote devices etc.

#### **4 DELIVERY ADDRESS AND LEASED LINE TERMINATION LOCATION**

The scope of work as stated in Section -3 will be carried out at the following address.

National Institute of Securities Markets (NISM),  
Patalganga, Mohpada Village  
Dist: Raigad, Maharashtra - 410222.

Please refer Annexure-G for the Campus Master Plan (Figure-1) and Typical Solution Architecture (Figure -2).

#### **5 DELIVERY LEAD TIME**

The chosen supplier will be expected to complete the scope of work as stated in Section-3 within **two weeks** from the date of issuance of the Purchase Order.

#### **6 PRICE VALIDITY PERIOD**

The quoted prices for annual subscription shall remain valid for a period of 6 months from the date of closure of this RFP.

#### **7 ELIGIBILITY AND TECHNICAL CRITERIA**

The Company/Bidder/Lead Bidder (in case of a consortium) must meet the following criteria. **The proposals of suppliers not meeting these criteria will be rejected.** NISM may ask for supplementary information or additional documents as necessary by email within fifteen days from the date of opening of envelope containing eligibility and technical information (Envelope - 1) only to address inadequacy of information to develop more clarity at the time of assessment. NISM is not responsible for any delay in receiving responses or non-receipt of any response from the bidders to such requests. All email correspondence will be addressed to email id mentioned under Section 2.3.

##### **A) Experience**

The bidders must have at least two customers in Navi Mumbai, each of them having at least 25 TV connections at a single premise. The details of customers must be provided as per Annexure C.

##### **B) Solution Confirmation**

Bidders are required to provide confirmation as per Annexure-D regarding the TV network solution to be deployed across the campus. This shall include a comprehensive list of channels in the proposed bouquet meeting the minimum requirements mentioned in Section 3.3. It is important that the proposed bouquet is cost effective and meets the minimum channel requirements.

### C) Turnover

The Bidder/Lead Bidder (in case of a consortium) must have a minimum turnover of 20 lacs per annum for the FY 2014-15, FY 2013-14 and FY 2012-13 (Please note that the turnover for each year is expected to be a minimum of 20 lacs from TV services as mentioned in this tender document).

The Bidder/Lead Bidder (in case of a consortium) must enclose copies of Audited Company Balance sheet (along with Profit & Loss Account Statement) for the said financial years. In case of a Lead Bidder, the Balance Sheet & Profit and Loss Account Statements must be that of the Lead Bidder Company. This should be submitted in envelope-1 as stated in Section-2.

All documents pertaining to Item- A to Item- C must be submitted in envelope-1.

## 8 PRICE BID

The bidders must submit price bid in the format as mentioned in Annexure- E. Installation charges are to be provided only if applicable. The annual subscription charges shall remain unchanged for a year with effect from the date of installation of services.

## 9 EVALUATION PROCESS

### 9.1 Evolution of Eligibility and Technical Bids

Envelope-1 containing Eligibility and Technical Bid information will be opened first and only those bidders who meet the criteria will be selected for evaluation of their Price Bids.

### 9.2 Evaluation of Price Bids

- i. Price Bids of only those bidders who meet the eligibility and technical criteria will be opened.
- ii. The Price Bids will be checked for completeness and correctness as per Annexure-E.
- iii. The total cost comprising of installation charges and one year subscription charges for all 144 connections will be considered as the bid price and shall be used for price comparison.
- iv. The Purchase Order will be issued to the bidder offering the lowest bid price.

## 10 CANCELLATION OF RFP

NISM reserves the right to cancel the RFP at any time during the process for lack of response or for other reasons deemed appropriate for cancellation.

## 11 IMPORTANT DATES

**Date of Issuance of RFP: 28/06/2016**

**Date and Time of Closure of RFP: 15/07/2016 by 17:30 hours**

**Date and Time of Pre Bid Meeting: 05/07/2016 at 16:00 hours**

**Date and Time of Opening of Eligibility Envelope (Envelope -1): 18/07/2016 at 16:00 hours**

**Date and Time of Opening of Price Bids (Envelope -2):29/07/2016 at 16:00 hours**

## **12 SIGNING OF PROPOSALS**

The Proposals will be typed or written in ink and shall be signed (on the cover letter) by a person or persons duly authorized by the Bidder to bind the Bidder to the contract. All pages of the Proposals, except unamended printed literature, shall be initialed by the person or persons signing the Proposal. The Proposal shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the Bidder, in which case such corrections shall be initialed by the person or persons signing the Proposal.

## **13 INSPECTION**

NISM or its representative will carry out inspection and testing of the Internet leased line for the committed bandwidth. Should the Internet leased line and the terminal network devices fail to conform to the specifications or it is not as per the purchase order, NISM may reject them and the supplier shall either replace the rejected goods or do the necessary to meet specifications at no cost to NISM.

## **14 INDEMNITY**

The supplier shall indemnify, protect and save NISM against all claims, losses, costs, damages, expenses, action suits and other proceedings resulting from infringements in respect of the equipment supplied to NISM.

## **15 ARBITRATION**

In the event of a dispute or difference of any nature whatsoever between NISM and the supplier during the course of assignment arising as a result of this RFP, the same shall be referred for arbitration to a panel of arbitrators. The panel shall be constituted prior to commencement of arbitration and shall comprise of two arbitrators and an umpire. NISM and the supplier shall each nominate an arbitrator to the panel and these arbitrators shall appoint an umpire. Arbitration shall be carried out at NISM office in Navi Mumbai and as per extant laws.

## **16 JURISDICTION**

The jurisdiction for the purpose of settlement of any dispute of differences whatsoever in respect of or relating to or arising out of or in any way touching the works awarded or the terms and conditions thereof shall be that of the appropriate

court in Mumbai. The jurisdiction of any other court in any place other than Mumbai is specifically excluded.

## **17 FORCE MAJEURE**

Should either party be prevented from performing any of its obligations under this RFP by reason of any cause beyond its reasonable control, the time for performance shall be extended until the operation or such cause has ceased, provided the party affected gives prompt notice to the other of any such factors or inability to perform, resumes performance as soon as such factors disappear or are circumvented. If under this clause either party is excused of performance of any obligation for a continuous period of 90 days, then the other party may at any time hereafter while such performance continuous to be excused, terminate this agreement without liability, by notice in writing to the other. In all such cases NISM's decision shall be final and binding on all concerned.

**ANNEXURE A**  
**(This will be submitted in Envelope-1)**

Date:

To,

National Institute of Securities Markets,  
NISM Bhawan, Plot No: 82, Sector - 17, Vashi,  
Navi Mumbai - 400705.

Dear Sir/Madam,

**Subject: Response to the Request for Proposals for TV Network Connections at NISM Campus at Patalganga (Document Reference No: NISM/ICT/RFP/02/ 2016-17)**

1. Having examined the Request for Proposals including the Annexures, the receipt of which is hereby duly acknowledged, we, the undersigned offer to supply, install and activate the TV Network connections at designated locations in NISM Campus in accordance with the scope of work as stated Section-3 of the RFP within the cost stated in the quotation.
2. If our proposal is accepted, we undertake to abide by all terms and conditions of this RFP and also to comply with the delivery schedule as mentioned in the RFP.
3. We certify that we have provided all the information requested by NISM in the requested format. We also understand that NISM has the right to reject this offer if NISM finds that the required information is not provided or is provided in a different format not suitable for evaluation process.
4. Furthermore, we confirm that we have an office in Mumbai/Navi Mumbai.

Thank you.

Yours faithfully,

Signature

Name

Designation

Phone No Fax and Email Address:

Company Seal:

(This letter should be typed on the letterhead of the Company and must be signed by the Authorized Signatory of the Company/Lead Company of the Consortium.)

**ANNEXURE - B**  
**Company Profile**

**(The following details of the company must be submitted in Envelope - 1)**

**Company Profile**

Name of the company	
Legal Status (e.g., sole proprietor, partnership, limited liability partnership, corporation etc., (Attach a copy of the certificate of incorporation)	
Physical Address	
Business Profile of the company (Attach a separate write-up or brochure that provides details of the business activities of the company)	
Email ID of the company	
PAN Number of the company	
TAN Number of the company	
TIN/VAT Number of the company	
Service Tax Registration	

Number	
Name of the Contact Person with Mobile and land line Number	
Company Name as it appears in its Bank Account	
Bank Account Number	
Type of Account	
Bank Name	
Bank's Branch Address	
Bank Branch IFSC Code	

Signature

Name

Designation

Phone No Fax and Email Address:

Company Seal:

**ANNEXURE - C**  
**Experience Statement**  
**(To be submitted in Envelope-1)**

This is to confirm that we have adequate experience in setting up TV network as mentioned in Section-3 and Section-7(A). The details of our customers in Navi Mumbai are as follows:

**Customers Details**

#	Company Name	Number of TV connections at single premise	Location in Navi Mumbai	Contact Person Name	Mobile Number
1.					
2.					

Signature:

Name:

Designation:

Phone No Fax and Email Address:

Company Seal:

**ANNEXURE D**  
**Solution Confirmation**  
 (To be submitted in Envelope-1)

**A) Technical Solution**

#	Technical Specifications	Confirmation (Yes/No)
1	Cabling and Deployment of various components shall be done as per <u>Section-3.1</u> and Annexure- G.	
2	Support Services shall be provided as per <u>Section-3.4.</u>	
3	Warranty Services shall be provided as per <u>Section-3.5.</u>	

**B) Bouquet**

This is to confirm that we are offering a bouquet which includes the minimum set of channels mentioned in Section-3.3.

#	Groups/Channels	Yes/No
1	<b>News Group</b>	
	NDTV 24 x 7	
	Times Now	
	CNN-IBN	
	AajTak	
	ABP	
	India TV	
2	<b>Business Group</b>	
	NDTV Profit	
	CNBC Awaaz	
	Zee Business	
	UTV Bloomberg	
3	<b>Entertainment/Sports Group</b>	
	Star Sports	
	Ten Sports	
	MTV/9XM/Zoom	
	Zee Cinema/Sony Max/ Movies OK	
	HBO/Movies Now/Sony Pix	
4	<b>Others</b>	
	All other Free channels (Inclusive of DD channels)	

Signature:

Name:

Designation:

Phone No Fax and Email Address:

Company Seal:

**ANNEXURE E**  
**Price Bid**  
**(To be submitted in Envelope-2)**

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_ PHONE NUMBER: \_\_\_\_\_

EMAIL: \_\_\_\_\_ WEB SITE: \_\_\_\_\_

This is to confirm that the bouquet proposed by us has the following charges:

**1. Table-1 :Cost Break Down**

#	Cost Component (1)	Quantity (2)	Unit Price (in Rs. Inclusive of taxes) (3)	Total (in Rs. Inclusive of taxes) (4) = (2) x (3)
1	Installation Charges inclusive of cost of devices and cabling (if applicable)	1		
2	Monthly Subscription Charges per TV connection	144		
3	Annual Subscription Charges per TV connection	144		

**Note:**

1. If the bidder is intending to provide devices, cabling and installation service free of cost as the number of TV connections is very high, installation charges to be indicated as Nil.
2. If installation charges are applicable then the details to be provided as per Table-2 given below.

**2. Table-2 : Details of Installation Charges (if applicable)**

The installation charges are inclusive of cost of all components i.e. RJ11 cable, Amplifier, Distribution Switch, enclosures, connector, set-top box, remote device etc. This table will be filled only if installation charges are applicable.

#	Building	Installation Charges
1	MDP Block	
2	Student Block 1	
3	Student Block 3	

4	Academic Block D	
5	Orientation Block	
6	Recreation Block	
7	Dining Area	
8	Auditorium	
Total		

Signature  
Name  
Designation  
Phone No Fax and Email Address:  
Company Seal

NISM

**ANNEXURE F**  
**RG6 Cables Termination Location**

RG6 cabling shall be done by NISM and the cables will be terminated in each building at locations as mentioned below:

#	Blocks Name	Termination Location
1	MDP Block	Switch room at Each floor
2	Student Block 1	Switch room at Ground floor.
		Switch room at First floor.
3	Student Block 3	Switch room at Ground floor.
		Switch room at First floor.
4	Academic Block D	Switch room at Second floor.
		Switch room at Lower Ground floor.
5	Orientation Block	Switch room at Ground floor.
6	Recreation Block	Switch room at Ground floor.
7	Dining Area	Switch room at Ground floor.
8	Auditorium	Switch room at First floor.
		Switch room at Second floor.

## ANNEXURE- G TV Network Solution- NISM Campus

### 1. Campus Master Plan

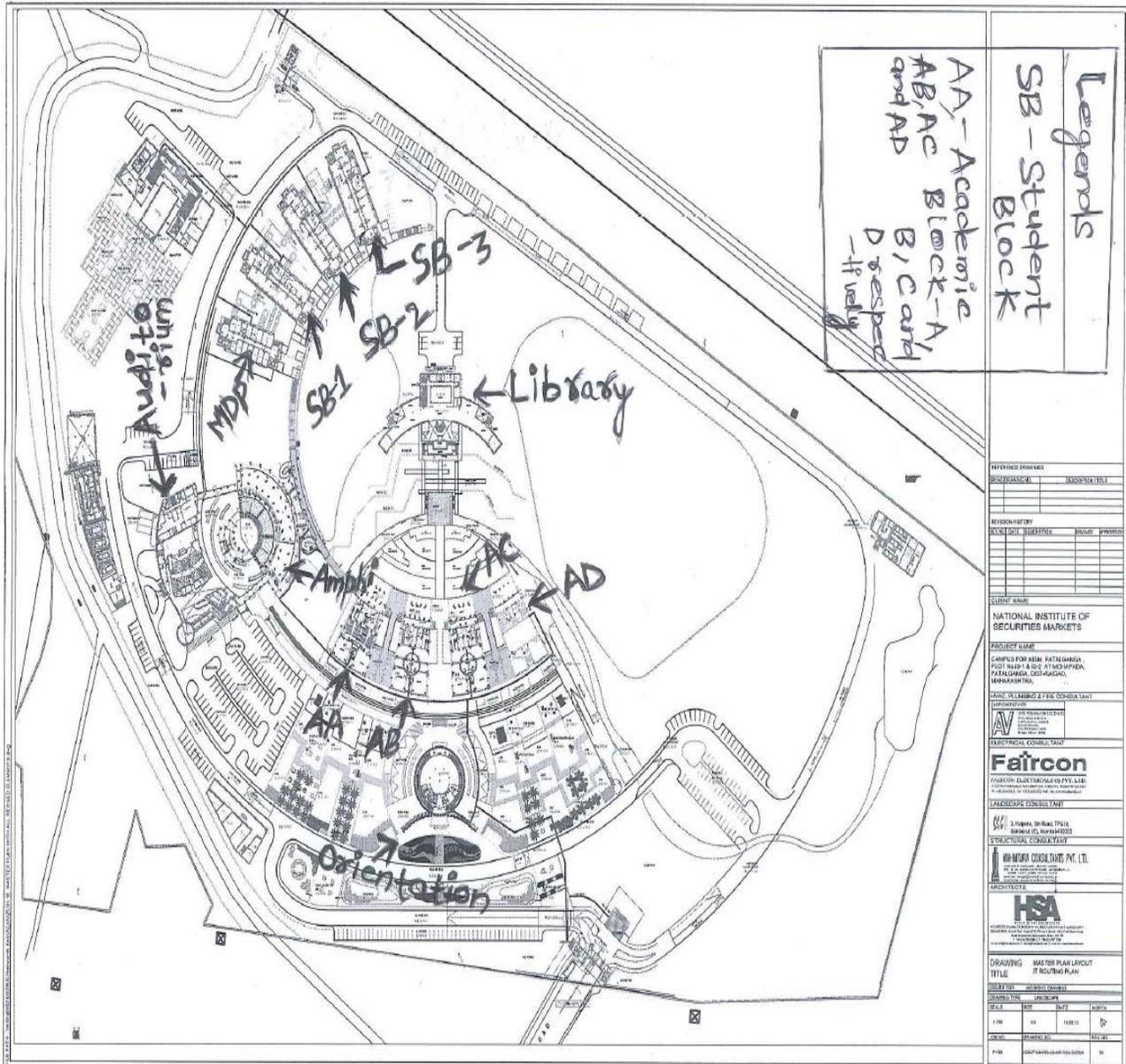


Figure 1

## 2. Typical Solution Architecture

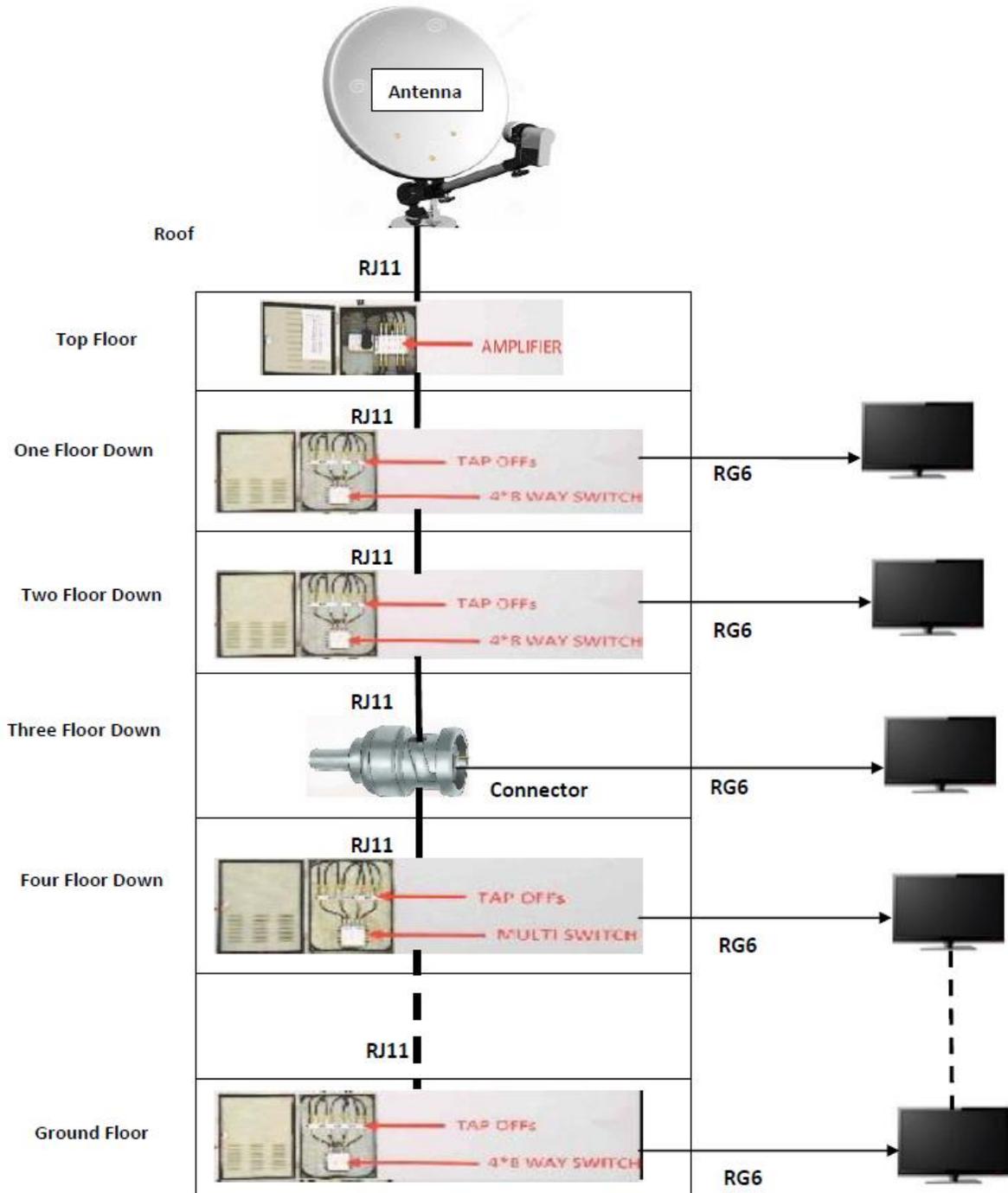


Figure-2

### 3. List of Components

#	Blocks	Floor	No. of TV Connections	Amp lifier *	Distributi on Box*	Connec tors	RJ-11 **	Antenna	Remarks
1	Academic Block D	Roof	0	No	No	No	Yes	Yes	
		2 <sup>nd</sup>	4	Yes	No	Yes	Yes	No	
		Lower Ground	1	No	No	Yes	No	No	
2	Orientation Block	Roof	0	No	No	No	Yes	Yes	
		2 <sup>nd</sup>	0	Yes	No	No	Yes	No	
		GF	2	No	No	Yes	Yes	No	
3	Recreation	Roof	0	No	No	No	Yes	Yes	
		2 <sup>nd</sup>	0	Yes	No	No	Yes	No	
		GF	4	No	No	Yes	Yes	No	
4	Dining Area	Roof	0	No	No	No	Yes	Yes	
		GF	9	Yes	Yes	No	Yes	No	
5	MDP Block	Roof	0	No	No	No	Yes	Yes	
		7 <sup>th</sup>	15	Yes	Yes	No	Yes	No	
		6 <sup>th</sup>	15	No	Yes	No	Yes	No	
		5 <sup>th</sup>	15	No	Yes	No	Yes	No	
		4 <sup>th</sup>	15	No	Yes	No	Yes	No	
		3 <sup>rd</sup>	15	No	Yes	No	Yes	No	
		2 <sup>nd</sup>	15	No	Yes	No	Yes	No	
		1 <sup>st</sup>	15	No	Yes	No	Yes	No	
6	Student Block 3	Roof	0	No	No	No	Yes	Yes	
		2 <sup>nd</sup>	0	Yes	No	No	Yes	No	
		1 <sup>st</sup>	2	No	No	Yes	Yes	No	
		GF	2	No	No	Yes	Yes	No	
		Podium GF	2	No	No	Yes	Yes	No	
8	Student Block 1	Roof	0	No	No	No	Yes	Yes	
		2 <sup>nd</sup>	0	Yes	No	No	Yes	No	
		1 <sup>st</sup>	2	No	No	Yes	Yes	No	
		GF	2	No	No	Yes	Yes	No	
9	Auditorium	Roof	0	No	No	No	Yes	Yes	
		2 <sup>nd</sup>	1	Yes	No	No	Yes	No	
		1 <sup>st</sup>	2	No	No	Yes	Yes	No	
		GF	3	No	No	Yes	Yes	No	
<b>Total</b>			<b>144</b>						

\*Amplifier and Distribution switch must be provided with an enclosure.

\*\*RJ-11 cable is required to interconnect the Distribution Switch/ Connectors in each floor and this forms a part of vertical cabling.