NATIONAL INSTITUTE OF SECURITIES MARKETS ICT DEPARTMENT

REQUEST FOR PROPOSALS FOR DIGITAL SIGNAGE SOLUTION FOR

NATIONAL CENTRE FOR FINANCIAL EDUCATION

(Document Reference No: NISM/ICT/RFP/06/2016-17)

NISM Bhavan,

Plot No.: 82,

Sector - 17, Vashi,

Navi Mumbai: 400703 Tel: 022-66735100-05,

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NATIONAL INSTITUTE OF SECURITIES MARKETS

REQUEST FOR PROPOSAL- DIGITAL SIGNAGE SOLUTION FOR NCFE (Document Reference No: NISM/ICT/RFP/06/2016-17)

1. INTRODUCTION

National Institute of Securities Markets (NISM) is a public trust established by Securities and Exchange Board of India (SEBI) with the objective of enhancing the quality of securities market in the country through knowledge-based interventions. The institute therefore conducts a number of educational programs for Securities Market professionals and also various financial literacy initiatives for investors from all walks of life.

The National Centre for Financial Education (NCFE), comprising of representatives from all financial sector regulators i.e. RBI, SEBI, IRDAI, PFRDA and NISM, has been set up to implement National Strategy for Financial Education (NSFE), under the guidance of a Technical Group of Financial Stability and Development Council (FSDC) on Financial Inclusion and Financial Literacy catering to the entire population of the country. One of the key initiatives of the strategy is to set up "Financial Information Kiosks/Displays" across the country in several phases.

This Request for Proposal (RFP) is for setting up Digital Signage solution for NCFE PAN India consisting of 30 Interactive Kiosks and 70 Large Format Commercial Displays (LFD) on Operating Expenditure (OPEX) Model where the kiosks and displays and software are owned, maintained and operated by the bidder and NISM pays a monthly rental amount for the same. Hence, bidders are required to quote the rental charges for the items mentioned and charges for various services as mentioned in this document.

2. SUBMISSION OF PROPOSAL

The proposals must be prepared covering the following information and submitted to NISM at the address contained herein on or before the closing date specified in <u>Section-10</u> of this document. Please refer the checklist given in Section-2.2 to ensure that submissions have all required documents.

2.1. Proposal Submission Instructions

The proposal will be submitted in three separate sealed envelopes strictly following the instructions given below:

i. The first sealed envelope will contain the EMD as mentioned in Section-2.3 and the envelope will be super scribed as "EMD for Digital Signage Solution for NCFE (Document Reference No.: NISM/ICT/RFP/06/2016-17)".

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- ii. The second sealed envelope will contain documents as listed in Section-2.2 confirming "Eligibility and Technical capability" of the bidder and the envelope will be super scribed as "Eligibility and Technical bid for Digital Signage Solution for NCFE (Document Reference No.: NISM/ICT/RFP/06/2016-17)".
- iii. The third sealed envelope will contain the Price Bid as stated in Section-2.2 and the envelope will be super scribed as "Price Bid for Digital Signage Solution for NCFE (Document Reference No.: NISM/ICT/RFP/06/2016-17)".
- iv. The three separate sealed envelopes should be put together in another sealed main envelope super scribing it as "Proposal for Digital Signage Solution for NCFE (Document Reference No.: NISM/ICT/RFP/06/2016-17)".
- v. The first and the second envelopes mentioned above must not contain any documents showing the bid price of the proposed products and services. If bid price figures are mentioned in any of the documents enclosed in envelope one or two, the proposal may be disqualified and may not be evaluated. The Price Bid will be enclosed only in envelope-3 as mentioned Section 2.1 (iii).
- vi. The Price Bid must be unconditional. Conditions, if any should be indicated in eligibility and technical proposal only.

2.2. Checklist of Proposal Content

The bidders are advised to carefully take note of the following table to ensure proper submission of proposal complete in all respects.

#	Checklist of Proposal Content				
En	Envelope-1				
1	Earnest Money Deposit with cover letter.				
	Note: The bidder must write the name of the company and the RFP Document reference Number at the				
	back of EMD Demand Draft/Bankers Cheque/Pay Order.				
En	Envelope-2				
1	Company profile in the format as given in Annexure - A.				
2	Letter of compliance with RFP terms and conditions in a format as stated in				
	Annexure-B.				

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3	Confirmation of "Scope of Work" in the format as mentioned in Annexure-C.		
4	CVs of proposed Support Resources as given in Annexure - D.		
5	Copies of Purchase orders and completion certificates confirming "Experience" as		
	mentioned in Section 6.1 on Eligibility and Technical Criteria.		
6	Audited Balance sheets with profit and loss account statements confirming		
	"Company Turnover" as mentioned in Section 7.2 on Eligibility and Technical		
	Criteria.		
7	Letter of incorporation of the company or the lead company of the consortium		
	responding to the RFP.		
Er	nvelope-3		
1	Price bid in the format as given in Annexure –J.		

2.3. Earnest Money Deposit (EMD)

- Bidders are required to provide an EMD of Rs. 6,00,000 (Rupees Six Lakhs only) by Demand Draft/Bankers Cheque/Pay Order drawn on any bank in Mumbai in favor of "National Institute of Securities Markets". The EMD must be valid for a minimum period of 3 months. Cheques for EMD will not be accepted and bids accompanying cheques or without EMD will stand rejected.
- The bidder must write the name of the company and the RFP Document reference Number at the back of EMD Demand Draft/Bankers Cheque/Pay Order.
- The EMD will be placed in envelope-1 and submitted to NISM as indicated in Section-2.1.
- The EMD will be released to the unsuccessful bidders without interest soon after the tender is awarded.
- The EMD is liable to be forfeited in case the bidder withdraws after submission of the bid or after the acceptance of the bid by NISM or does not accept the purchase order or fails to sign the contract within the stipulated time.
- The EMD will not bear any interest.
- Bids not accompanied by EMD will be rejected.
- The EMD of the successful bidder will be released soon after receipt of the Performance Bank Guarantee in accordance with the condition stated in <u>Section 7</u>.

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2.4. Other Terms and Conditions

- Please note that Bidders must quote for all items. If the bidder does not quote for all items, the bid shall be disqualified.
- The bidders are advised to study all technical and commercial aspects, instructions, forms, terms and specifications in the RFP carefully. Failure to furnish all information required in the bid or submission of a bid not substantially responsive to the RFP in every respect will be at the bidder's risk and may result in rejection of the bid.
- The bids not submitted in the prescribed format or incomplete in any manner are likely to be rejected.
- NISM is not responsible for non-receipt of proposals within the specified due date due to any reason including postal delay or holidays.
- The equipment/products quoted should not be from the discontinued production line. In case of discontinuation of production line after the issue of the purchase order, the bidder will supply the next higher configuration at the bid price on the same terms and conditions.
- The prices quoted shall be in Indian Rupees only.
- Submission will be valid only if
 - ➤ It is received on or before the closing date and time as stated in <u>Section-10</u> of this document.
 - ➤ The submission is not by Fax or Email.
- Only one response to this RFP from each bidder will be permitted. In case of partnerships / consortium, only one submission is permitted through the lead bidder.
- All expenses incurred towards the preparation and submission of proposal by the bidder shall be entirely borne by the bidder.
- NISM reserves the right to reduce or increase the scope of this RFP or cancel this RFP without stating any reasons whatsoever.
- NISM reserves the right to accept or reject any proposal and to annul the bidding process and reject all proposals at any time prior to award of the contract/purchase order, without thereby incurring any liability towards the affected bidder(s) or any obligation to inform the affected bidder(s) of the grounds for NISM's action.
- In the event of NISM requiring additional quantities of any of the items stated in "Annexure - C" within 18 months from project sign off (in accordance with NISM's Project Sign Off process), the selected bidder will be required to supply the

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additional quantity at the same rental charges as quoted in the proposal submitted in response to this RFP. However, the additional quantity of any of the equipment to be supplied will be restricted to a maximum of 50% the quantities stated in this RFP.

Quantity of any of the items stated in this RFP may vary in the Purchase Order. NISM reserves the right to reduce or increase the quantity of an item or even completely remove an item while issuing the Purchase Order.

2.5. Contact Details

a) The Proposals must be submitted in the sealed envelopes as mentioned above to the following officer:

Mr. Narayana Maddala Senior Vice President, National Institute of Securities Markets, 5th Floor, NISM Bhavan, Plot No. 82,

Sector - 17, Vashi, Navi Mumbai - 400 703.

b) For any clarifications/queries contact the following officer:

Mr. Amol Athavale

Manager -IT,

National Institute of Securities Markets,

5th Floor, NISM Bhavan, Plot No. 82,

Sector – 17, Vashi, Navi Mumbai – 400 703.

Email: amol.athavale@nism.ac.in

Contact Tel.: 022-66735130

3. SCOPE OF WORK

The bidder is required to install, configure, test, monitor service, maintain and operate the items mentioned in this section. The integrated solution must be thoroughly tested. The bidder shall also provide documentation as required by NISM and provide post installation support service. The entire scope of work must be completed in all respects and made usable as per NISM requirements. Also, the bidder should bid for and provide the entire end-to-end solution as a whole and not for any parts thereof in a piecemeal fashion. The bidder should account for and include costs of any hardware,

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software and service components which constitute the complete solution irrespective of whether they are included here or not. The comprehensive scope of work is as follows:

NISM intends to deploy 30 interactive Kiosks and 70 Large Format Displays (LFD) at various locations PAN India as mentioned in Annexure- G. The bidder can propose his own solution or a ready-to-provide arrangement with a supplier providing such services.

The selected bidder shall take total responsibility for successful deployment of end-toend solution, operation, maintenance and monitoring.

3.1.Material

The entire **Digital Signage Solution** shall comprise of the following components. The bidder is required to deliver the following items on a monthly <u>rental basis</u> for a period of 36 months with effect from the date of project sign off.

#	Component	Component Description	Brand	Quantity
	Code			
1.	KSK	Kiosk	Multi Brand (See Annexure -	30
			E)	
2.	DSS	Digital Signage Software	Scala, NUSYN, 3M,	100 client
			STREME, Wallflower,	licenses and
			Xtreme, i-infinity	01 server
			, ,	license
3.	DSP- I	Display Type I	LG, Samsung, Philips, VU,	70
			Panasonic, Videocon, Sharp	
4.	DSP-II	Display Type II	LG, Samsung	70
		Display with inbuilt media		
		player		
5.	DTC	Internet Data Card	Tata, Vodafone, Airtel,	100
			Aircel, Idea, Reliance	



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6.	THIN-	Thin Cli	ent/ Player	HP, DELL, Intel, Lenovo,	70
	CLNT	Hardware		Scala, 3M, Samsung and N-	
				Computing	

NOTE

NISM shall hire either Displays of Type -I with thin client or Displays of Type -II but not both.

- The detailed specifications are furnished in Annexure E.
- The bidders are required to propose an appropriate solution ensuring compatibility of all hardware and software components.
- All necessary cables, connectors, power adapters etc. will also be supplied by the bidder along with the equipment mentioned above.
- The quotation should be all-inclusive and should account for all the materials, services, accessories, incidentals, licenses etc. necessary to deploy fully functional Kiosks and Digital Displays at the locations mentioned in Annexure- G in quantities as mentioned in Annexure - J irrespective of whether they are explicitly mentioned in this RFP.

3.2. Services

The bidders are requested to render all services mentioned in this section.

3.2.1. Installation

The installation service to be provided by the bidder shall cover the following:

#	Activity	Description			
1.	Coordination PAN	The bidder to coordinate with the respective			
	India	authorities in charge of premises where kiosks and			
		LFDs are deployed. However, NISM shall facilitate this			
		activity.			
2.	Installation	The bidder is responsible for supply, delivery,			
		unpacking, inspection, installation and testing of			



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		Digital Signage Solution PAN India at deployment		
		locations mentioned in the Annexure – G.		
	Configuration			
3.	Configuration	The bidder will install and configure the server		
		component of Digital Signage software on dedicated		
		server at a location of selected bidder's choice or on the		
		cloud. They will also configure Thin client/ Digital		
		Media Player, Kiosks at PAN India deployment		
		locations as decided by NISM.		
4.	Provisions	The bidder shall check all provisions (like power)		
		prior to installation at each location and take		
		necessary action if any of the items are damaged or		
		missing or malfunctioning.		
		Any tools required for installation, testing and		
		inspection shall be arranged by the bidder.		
		• The bidder shall check and confirm the site		
		readiness prior to delivery and installation of		
		equipment at the location PAN India.		
	C-1.1.	All school of the Digital Cignora Calutions shall be		
5.	Cables	All cables of the Digital Signage Solutions shall be		
		neatly dressed and appropriately labelled. Power and		
		other cabling supporting Digital Signage services		
		should be protected from interception or damage.		
		Bidder should follow stringent guidelines and injury		
		preventions practices to protect the system from		
		unauthorized access and wiretapping.		
6.	Damage	In case of any damage to any of the Digital Signage		
		premises during the delivery and installation of the		
		Digital Signage which is attributed to the bidder,		
		bidder has to take corrective action to compensate for		
		the damages.		
7.	Service Level	The bidder shall be responsible for maintaining uptime		
	Agreement	as defined in the Service Level Agreement (SLA). The		
		key aspects of proposed SLA to be signed with NISM,		
		are provided in Section-3.2.6.4		
8.	Reformatting	Reformatting of the content provided by NISM as		



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		necessitated by the solution of the bidder shall be done	
		by the bidder, if required.	
9.	Labeling	The bidder will be responsible for labeling of all	
		devices as per NISM standard requirements. Digital	
		Signage software equipment i.e. Thin clients and	
		Kiosks shall be named as per NISM standards for easy	
		access through Digital Signage server software.	

NOTE:

NISM will provide space and power facility at premises where Digital Signage equipment has to be deployed PAN India.

3.2.2. Operation

The bidder will be responsible for pushing content, scheduling content, content formatting and operating the end to end solution. Amongst various tasks, the operations should cover the following:

- Content Scheduling
- Continuous monitoring of all kiosks & displays
- Daily Status Report as per the format prescribed by NISM.
- Switching the power to kiosk & Display on/ off.

3.2.3. **Training Service**

3.2.3.1. Training Plan

The bidder is expected to develop a training plan covering the required resources for the training schedule and training content prior to commencement of training.

3.2.3.2. Training Areas

The Bidder will deliver very comprehensive training to five officers in the areas mentioned below. The depth of the training must be adequate to operate & control all the remotely located Kiosks & LFDs from the centralized location. The training will be held at NISM Bhavan, Vashi, Navi Mumbai. Bidder will arrange necessary hardware and software to deliver the training. Amongst various other topics, the training must cover the following areas:

- a) Digital Signage Solution
- b) Monitoring of remotely located thin clients/ media players from central location.

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- c) Installation and configuration of Digital Signage Software
- d) Content Management from the central location
- e) Content pushing and designing templates for Kiosks & LFDs
- f) Managing the vernacular language content for respective Kiosks & LFDs
- g) Creating group of the remotely located devices for group messages and updating the content
- h) Any other aspect of content delivery and monitoring as deemed fit by NISM.

3.2.3.3. Trainer

The trainer must be a competent professional in the concerned areas (Digital Signage Solution) with adequate monitoring and configuration experience on the proposed hardware and software.

3.2.3.4. Training Material

The Bidder will deliver two hard and soft copies of the following training material for each of the areas mentioned in Section-3.2.3.2.

- a) Lecture Notes, PowerPoint presentations and Exercises
- b) Comprehensive user manual for software and hardware

3.2.3.5. Training venue

The bidder shall install solution at NISM Bhavan to provide the training. NISM shall arrange the required space, power and network facilities.

3.2.4. Project Management Services

The bidder will appoint a suitably qualified and experienced Project Coordinator immediately after issuance of Purchase Order and He / she should be available till the Project Sign Off. Bidder should provide an escalation matrix up to a minimum of 3 levels above Project Coordinator, including Managing Director/CEO of the company. Amongst various other terms of reference, the following are key responsibilities of the project coordinator:

- Shall be a single point of contact.
- Shall organize extensive planning meeting within 2 days of issuance of purchase order to draw a comprehensive project plan
- Shall be required to be easily available on phone as and when needed

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- Must attend weekly review meetings and any other ad-hoc project meetings at NISM from inception till the project sign off
- Shall coordinate effectively within his team, contractors/ sub-contractors and OEMs to deliver entire scope of work within the schedule.

3.2.5. Acceptance Testing

NISM will carry out the "Acceptance Testing" with the assistance of the Bidder. A comprehensive test plan will be prepared by the Bidder in consultation with NISM prior to commencement of testing. The test plan will cover performance and integration aspects comprehensively amongst other aspects.

3.2.6. Off-site Maintenance and Technical Support Service

The bidder will comply with the requirements mentioned in subsequent sub-sections furnished below regarding off-site maintenance and technical support services.

3.2.6.1. Resources

a) Number of Resources

A suitably qualified competent resource shall be engaged off site for Maintenance and Technical Support Services. The maintenance and technical support services will be for a period of 3 years.

b) Qualification

The resource must hold Bachelor degree in Commerce/ Science (Physics, Chemistry, and Maths)/ Information Technology/Computer Science/Computer Applications or a B.Tech. /B.E. degree holder in Computer Science/Information Technology/Electronics and Telecommunication or a Master's Degree in Computer Applications or a M.Tech./M.E. in Computer Science/Information Technology/Electronics Telecommunication with a minimum of second class in Graduate or Post Graduate degree.

c) Experience

The Resource must possess a minimum of three years of intensive experience in implementing, operating and monitoring Digital Signage Solution mentioned in this document.

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NOTE: The bidder must submit the CVs of the proposed resources in the format as given in Annexure-D. The resource will be deployed only after approval of CV by NISM. If dissatisfied with the CV of the resource or with the performance of the resource after the resource is deployed, NISM reserves the right to ask for immediate replacement of the resource.

3.2.6.2. Scope of Service

The maintenance and technical support services will be rendered in accordance with an agreement to be signed by the bidder with NISM. This agreement will be drafted by NISM stipulating the key aspects like Scope of Work, Days and Hours of Work, Responsibilities and performance measures.

Amongst various other tasks, the maintenance and technical support services cover the following:

#	Activity	Description		
1.	Operating System Hardening	The bidder shall ensure that the operating		
1.	Operating System Hardening	1 0		
		system in kiosks and in thin clients is		
		hardened from time to time as necessary		
		to block the services which are not		
		required.		
2.	Service Level	The bidder shall adhere to the service		
		level specified in the RFP for the		
		maintenance of equipment and software		
		supplied by the bidder.		
3.	Relocation of equipment	 In case of relocation of equipment from one premise to another, the bidder will arrange decommissioning of the equipment, transport equipment and re-install at the new location. Most of the relocations are expected to be confined to the concerned district only. The cost of the relocation must be included in the Operation, Maintenance and Technical support service charges to be quoted by the bidder. 		



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		Relocations are not expected to happen
		frequently.
4.	Configuration	The bidder should be able to remotely
	<u> </u>	reconfigure, maintain, and manage Digital
		Signage hardware, software and will
		make the system available at the deployed
		locations. This should include switching
		on and off of the equipment on a daily
		basis at stipulated times.
5.	Monitoring	The bidder shall remotely monitor all
		hardware and software components at
		regular intervals and provide health
	•	reports as per NISM guidelines.
6.	Upgrades during contract period	During the contract period, the bidder
		will apply patches and upgrades of all
		concerned software from time to time
		without any additional cost to NISM.
7.	Content	The bidder shall be responsible for
		content aggregation, reformatting if
		required, and content uploading.
8.	Replacement and repair of	The bidder will either repair or replace the
	equipment	kiosks, displays, data cards and thin
		clients as necessary within the stipulated
		resolution time as stated in service level
		agreement. The key aspects of service
		level agreement are furnished in Section-
		3.2.6.4.
9.	Preventive Maintenance	Bidder shall carry out preventive
		maintenance (including but not limited to
		inspection, testing, satisfactory execution
		of all diagnostics, cleaning and removal of
		dust and dirt from the interior and
		exterior of the equipment and necessary
		repairing of equipment) at least once in a
		month to ensure that the equipment is in



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		efficient running condition.
10.	Physical Inspection	The bidder should carry out physical
		inspection of each kiosk and digital
		display once a month. Reports for the
		same must be submitted to NISM.

3.2.6.3. Contract Duration

The bidders shall provide maintenance and technical support services off-site for a period of 3 years after the project is signed off. The project will be signed off only after successful deployment of Digital signage software and required hardware at all locations mentioned in Annexure- G and making entire solution operational.

The selected bidder is expected to take away all of the equipment including Kiosks, Displays, Enclosures, Accessories, Cables, Adapters, incidentals etc. within 4 weeks of the expiry of the contract period.

Key Aspects of Service Level Agreement

The bidder shall sign a service level agreement with NISM after the project is successfully signed off. The key aspects of the said agreement are as follows:

- a) Incident management process
- b) Response time (Time lapsed from the point of reporting an incident to the point of receiving a response) is expected to be a maximum of 15 min.
- c) Resolution time for software issues (time elapsed from the time software issue is reported until the time it is resolved) is as follows:
 - Software issues which can be resolved remotely shall have a maximum resolution time of 24 Hrs.
 - Other software issues which can be resolved either by on site presence of a resource or by replacement of the concerned device shall have resolution time of 2 days (maximum).
- d) Resolution time for issues that involve replacement of hardware components is 2 days (maximum). If repair work cannot be undertaken onsite, then the bidder will replace the equipment with a spare and take the faulty equipment for repair.
- e) Penalty of two days' worth of prorated support & maintenance cost shall be paid for every day of outage or downtime of the kiosk/display beyond the above mentioned resolution time attributed to the selected bidder. However, if such breakdown,

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- downtime or outage occurs more than 4 times a year, then the penalty will be doubled.
- f) If it is found that the Kiosks and/or displays are playing any other content or portions thereof as against content approved and submitted by NCFE, the amount of time that such content is being played on the digital signage solution will be deemed as downtime/outage and may also attract termination of contract.

#	Activity	Duration	Action if bidder is fails SLA
1.	Response time	15 min	Response time in Hrs in excess of 24 Hrs will be
			penalized at 2 days' worth of prorated support and
			maintenance cost for every day of delay attributed to
			the selected bidder. Any fraction of a day will be
2.	Resolution time for software issues	24 Hrs	treated as a whole day.
2.	which can be resolved through Remote	24 mrs	Penalty of two days' worth of prorated support &
	Access		maintenance cost and the
		•	rental charges for the concerned equipment for
			every day of outage or downtime of the
			kiosk/display beyond the
			agreed resolution time
			attributed to the selected bidder.
3.	Resolution time for software issues	2 days	Penalty of two days' worth
	which requires on site presence		of prorated support &
			maintenance cost and the
			rental charges for the
			digital signage software for every day of outage or



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				downtime of the
				kiosk/display beyond the
				agreed resolution time
				attributed to the selected
				bidder.
4.	Resolution time for	equipment	2 days	Penalty of two days' worth
	replacement/ repair			of prorated support &
				maintenance cost and the
				rental charges for the
				concerned equipment for
				every day of outage or
				downtime of the
				kiosk/display beyond the
				agreed resolution time
				attributed to the selected
				bidder.

- Response time in Hrs in excess of 24 Hrs will be penalized at 2 days' worth of prorated support and maintenance cost for every day of delay attributed to the selected bidder. Any fraction of a day will be treated as a whole day.
- Delay reconciliation will be carried out after every month.
- Penalty for outage would be doubled if there have been more than four instances of outage in a year.

3.2.7. Sample Solution

A sample solution comprising of all proposed components shall be deployed by the selected bidder at NISM Bhavan, Vashi for review prior to issuance of purchase order. Installations can only be carried out by the bidder after successful review of the sample solution by NISM. Every component of the sample solution should be exactly the same as that of the proposed solution.

3.2.8. Regular Physical inspections

NISM or its appointed agencies will perform the physical inspection of kiosks and digital displays at regular intervals.

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3.2.9. Internet Data Card Service

- a) The bidders are expected to carry out a thorough analysis of the service footprint of different service providers available in each state mentioned in Annexure - G.
- b) The bidder may propose multiple service providers covering the given states to ensure the high availability and good signal strength.
- e) In view of the aforementioned, the bidders are expected to provide a brief Data Card Service Deployment Strategy Statement as mentioned in Section-c of Annexure – C.
- d) Bidder may choose 3G, 4G or CDMA internet service provider as appropriate for a given state (Annexure - G).

3.2.10. Project Planning and Sign off

NISM will engage the selected bidder in a comprehensive Project Planning exercise soon after issuance of Purchase Order. The outcome of this exercise is a comprehensive Project Plan covering all project milestones. The entire project will be executed in accordance with the agreed Project Plan. The Project will be signed off following the process prescribed by NISM. The Sign-off of the entire project will be subject to completion of the following key milestones amongst many other aspects:

- a) Completion of entire Scope of work as stated in this RFP and formal project sign off in accordance with the process prescribed by NISM.
- b) Submission of Performance Bank Guarantee (or Extension of performance bank guarantees as required).
- c) Delivery of signed service level agreement for maintenance and technical support service.

3.2.11. Location

1. The entire scope of work as mentioned in Section 3 will be managed by NISM team from the following location:

National Institute of Securities Markets, NISM Bhavan, Plot No - 82, sector 17, Vashi, Navi Mumbai, Maharashtra 400 703

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- 2. Digital Signage Software shall be hosted and configured on a dedicated server installed at a location of the selected bidder's choice or on the cloud. The bidder must ensure adequate internet bandwidth provisioning is made at the server end to ensure good performance.
- 3. All kiosks, displays and thin clients shall be deployed at various locations mentioned in Annexure - G.

3.2.12. Brand Compatibility and Integrated Solution

The bidders must propose appropriate brands of various components meeting the key specifications as mentioned in Annexure-E as minimum requirements and also must ensure interoperability of components of proposed brands.

The bidder will stand solely responsible for delivery of a well-integrated solution meeting all the requirements as stated in the RFP.

The final outcome should be a working and fully functional kiosk and digital signage solution as specified in the RFP at each designated location mentioned in Annexure – G.

3.3. Rental Period

The bidder is required to operate and maintain the solution for a period of 36 months from the date of project sign off in accordance with the Section- 3.2.10.

The selected bidder is expected to take away all of the equipment including Kiosks, Displays, Enclosures, Accessories, Cables, Adapters, incidentals etc. within 4 weeks of the expiry of the contract period.

4. PRICE VALIDITY PERIOD

The quoted prices for the equipment will remain valid for a period of 6 months from the date of closure of this RFP.

5. DELIVERY PERIOD

The estimated delivery period for the entire scope of work stated in Section-3 and project sign off is sixteen weeks from the date of issuance of Purchase Order. This includes comprehensive project planning, resource mobilization, material delivery, installation and configuration of all components, delivery of other associated services,

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acceptance testing and Project Sign Off. A delivery schedule will be issued after comprehensive assessment of the site readiness following the issuance of purchase order.

6. ELIGIBILITY & TECHNICAL CRITERIA

The Company/Bidder/Lead Bidder (in case of a consortium) must meet the following criteria. The proposals of the bidders not meeting these criteria will be rejected. NISM may ask for supplementary information or additional documents as necessary by email only to address inadequacy of information to develop more clarity at the time of eligibility assessment of each bidder within fifteen days from the date of opening of envelopes containing EMD and eligibility information (Envelope - 1 and 2). NISM is not responsible for any delay in receiving responses or non-receipt of any response from the bidders to such requests. All email correspondence will be addressed to email id mentioned under Section-2.5 (b). In case the bidder fails to respond to NISM's email or no response is received within 3 days, it will be presumed that the bidder has nothing to submit and the RFP will be evaluated based on the available information.

6.1. Experience

Should have carried out installation and configuration of Digital Signage Solution comprising of the Digital Signage Software, Interactive Kiosks and Displays at a scale as stated in Section-3 and must have operated the solution successfully. The Bidder must produce evidence of the said experience in the last 5 years (ending August 2016) as mentioned below.

I. Should have executed three orders of similar nature, each order not less than 1 crore 18 lakhs.

OR

II. Should have executed two orders of similar nature, each order value not less than 1 crore 48 lakhs.

OR

III. Should have executed one order of similar nature not less than 2 crores 38 lakhs.

The Bidder/Lead Bidder (in case of a consortium) must enclose copies of Purchase Orders and completion certificate in support of the above. In case of a Lead Bidder,

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the Purchase Orders must be in the name of the Lead Bidder. This should be submitted in Envelope-2 as stated in Section-2.1.

6.2. Company Turnover

The Bidder/Lead Bidder (in case of a consortium) must have a minimum turnover of 4 Crores 40 lakhs per annum for the FY 2014-15, FY 2013-14 and FY 2012-13 (Please note that the turnover for each year is expected to be a minimum of 4 crores 40 lakhs for similar works as mentioned in this tender document).

The Bidder/Lead Bidder (in case of a consortium) must enclose copies of Audited Company Balance sheet (along with Profit & Loss Account Statement) for the said financial years. In case of a Lead Bidder, the Balance Sheet & Profit and Loss Account Statements must be that of the Lead Bidder Company. This should be submitted in Envelope-2 as stated in <u>Section-2.1.</u>

NISM reserves the right to make enquiries with the parties where similar work has been carried out by the bidder including but not limited to physical site inspection, telephonic as well as email enquiries.

6.3. Scope of Work Confirmation

Bidder/Lead Bidder (in case of a consortium) will provide confirmation regarding scope of work to be executed in the format as stated in Annexure-C.

6.4. Functional Specifications of Digital Signage Software (DSS)

The bidders are required to submit confirmation regarding the functional specifications of the proposed DSS in the format as prescribed in Annexure – F.

All the information pertaining to Section 6.1 to 6.4 will be submitted in Envelope-2 as mentioned in Section 2.1.

7. Performance Bank Guarantee (PBG)

The selected bidder will be required to submit a Bank Guarantee of 10% of the Bid Price (inclusive of applicable taxes) covering the scope of work as stated in Section-3. The Bank Guarantee will remain valid for a period of 3 years from the date of issuance of the purchase order or 36 months from the Project Sign-off whichever is longer. Bank Guarantee will be submitted by the selected bidder within a week of issuance of

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Purchase Order. The Bank Guarantee will be drawn on a bank located in Mumbai or Navi Mumbai. The Bank Guarantee will be promptly extended by the bidder (if required) by a suitable period in line with the above mentioned validity period. The bank guarantee from Cooperative Banks will not be acceptable. The Performance Bank Guarantee shall be forfeited if the work is not completed and services are not rendered as per the agreed project schedule and the requirements stated in Section - 3.

8. PROJECT ADVANCE

NISM shall pay project advance amount of 10% of the bid price (exclusive of taxes) on the following conditions:

- a) Against a bank guarantee of same amount valid for 12 months.
- b) The advance amount shall be recovered on monthly basis from rental charges in equitable monthly installments over a period of twelve months.

9. EVALUATION OF PROPOSALS

9.1. Evaluation Process

The evaluation process will be as follows:

- i. Envelope-1 containing EMD will be opened first. If the EMD is found to be in order as per the terms stated in Section-2.3. Then the second envelope of the bidder will be opened.
- ii. The Eligibility & Technical Information of all those bidders whose EMD is found to be in order will be checked against the criteria stated in Section-6 for compliance. Also the technical solution proposed by the bidder will be assessed as mentioned in Section-9.2
- iii. The Financial Proposals of only those bidders who meet the eligibility & technical criteria mentioned in Section- 6 and Section- 9.2 will be opened and evaluated by the evaluation committee of NISM. Price bids will be evaluated as stated in Section-9.2
- iv. The tender will be awarded to the bidder who has submitted the lowest bid price by the evaluation committee.

All decisions made by the Evaluation Committee of NISM during the above mentioned evaluation process shall be final and binding on all bidders.



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9.2. Technical Assessment

Each bidder will be awarded a technical score based on the following criteria

#	Assessment Component	Maximum Score
1.	Functional Specifications of Digital Signage Software (DSS)	70
2.	Solution Demonstration	30
	TOTAL	100

Assessment of Functional Specifications of Digital Signage Software

Reference is made to Annexure- F on Functional Specifications of Digital Signage Software. The degree of fitness of the proposed Digital Signage Software to the Functional Requirements of NISM will be assessed based on the following formula:

X1 -> Number of features directly supported by proposed Digital Signage software

X2 -> Number of features for which a workaround is available in the proposed Digital Signage software

X3 -> Number of features not supported by proposed Digital Signage software

Degree of Fitness =
$$(X1 + X2)/(X1 + X2 + X3)$$

Amongst various other criteria as mentioned in Section- 6, the Degree of Fitness must be at least 0.95 for a bidder to qualify for evaluation of his/ her financial bid. This implies that the Digital Signage Software proposed by the bidder is expected to meet at least 95% of the Functional Requirements of NISM for DSS.

Score on "Functional Specifications of proposed DSS" = 70 x Degree of Fitness.

9.2.1. Solution Demonstration

All bidders will be required to demonstrate their solution. The demonstration must be in line with the approach as stated in Annexure -H.

The Evaluation Committee will evaluate the demonstration and award a score out of 30 points to a bidder on the demonstration of the solution.

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9.2.2. Total Technical Score

The Total Technical Score awarded to each bidder by the committee shall be the sum of the score on "Functional Specifications of proposed DSS" and the score on "Solution Demonstration".

For a bidder to qualify on the proposed technical solution, the following criteria must be fulfilled:

- a. The Degree of Fitness of the proposed DSS must at least 0.95
- b. The Total Technical Score must be at least 94/100.

9.3. Evaluation of Price Bids

Reference is made to Annexure - J on price bid. The bid price will be the grand total of rental charges of Hardware and Software, cost of Services and the Internet Data Card service. The bid price will be scrutinized for possible calculation mistakes (if any) and also compliance with the format stated in Annexure -J. Operation, Maintenance and Technical Support Service charges shall remain unchanged for 3 years from the date of project sign off. The bidders are required to obtain competitive quotations from Internet Data Card Service provider and quote the same in the proposal without mark up. NISM will pay the bidder for this service based on the invoices submitted by the "Data Card Service" provider.

9.4. Notification to Unsuccessful Bidders

Unsuccessful bidders will be notified by email after the entire procurement process is completed. Any queries regarding an unsuccessful proposal should be mailed to the contact address mentioned in Section-2.5 of this document.

IMPORTANT DATES 10.

Bidders are requested to take note of the following dates:

10.1. Date of Issuance of RFP

The date of issuance of RFP is 08/09/2016

10.2. Pre-bid meeting to seek clarifications regarding the RFP

The pre-bid meeting with all prospective bidders shall be held in the Board Room, 5th floor, NISM Bhavan, Plot no: 82, Sector-17, Vashi, Navi Mumbai. Only two to three

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representatives of each bidder are requested to attend the meeting. The meeting will be held on 15/09/2016 from 16.00 Hrs. to 17.30Hrs.

10.3. Date and Time of submission of duly filled and sealed proposal

The duly filled and sealed proposals should be submitted by 17:30hrs on 30/09/2016 at NISM Bhavan, Vashi, Navi Mumbai.

10.4. Opening of envelopes containing EMD (Envelope 1), Eligibility & Technical information (Envelope 2)

The envelopes containing EMD, Eligibility & Technical Information will be opened on 03/10/2016 at 16.30hrs in the Board Room, 5th Floor, NISM Bhavan, Vashi, Navi Mumbai.

10.5. Opening of Price Bids

The price bids of the eligible bidders will be opened on 24/10/2016 at 17.00 Hrs in the Board room, 5thfloor, NISM Bhavan, Vashi, Navi Mumbai.

PAYMENT PLAN 11.

NISM will issue a Purchase Order for the project covering the entire scope of work as stated in Section 3. Payment will be as per the terms described below.

Rental charges for all the Digital Signage equipment will remain unchanged for a period of 3 years with effect from the date of project sign off. Operational and maintenance charges shall remain unchanged for a period of 3 years with effect from the date of project sign off.

Payment for Rental, Operation and Maintenance service

- The selected bidder will be paid rental charges for the equipment; operation and maintenance charges on monthly basis in the first week of every month for the services rendered in the previous month upon the submission of the invoice.
- The monthly billing for rental charges, operation and maintenance service shall be done after the project implementation work is completed and the project is signed off.
- The monthly bill shall include the following:
- a) Rental charges per month for Kiosk.
- b) Rental charges per month for Display.

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- c) Rental charges per month for Thin client (if not inbuilt in display).
- d) Subscription charges for Digital Signage Software.

ii. Data card charges

- Data card charges shall be paid based on actual billing from the service provider on monthly basis.
- The data card charges shall be reviewed annually.

iii. Payment for additional Kiosks/ Displays

- Payment for the additional kiosks/ Displays and software licenses shall be made based on the quoted rental charges per unit.
- The implementation charges for any additional quantity of Kiosks/ Displays will be paid proportionately to the quoted charges for implementation services of 30 Kiosks and 70 Displays.
- Operation, maintenance and Technical support service charges for additional Kiosks/ Displays (if any) shall be paid proportionately to the quoted charges for 30 Kiosks and 70 Displays.

12. SIGNING OF PROPOSALS

The proposal shall be typed or written in ink and shall be signed (on the cover letter) by a person or persons duly authorized by the bidder to bind the bidder to the contract. All pages of the proposal, except un-amended printed literature, shall be initialed by the person or persons signing the proposal. The proposal shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the bidder, in which case such corrections shall be initialed by the person or persons signing the proposal.

13. INSPECTION

NISM or its representative will carry out inspection and testing to ascertain the conformity of the goods and services to the stated technical specifications. Should any inspected or tested equipment fail to conform to the specifications or it is not as per the purchase order, NISM may reject them and the bidder shall either replace the rejected goods or make all alterations necessary to meet specification requirements free of cost to NISM.

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14. PENALTY FOR DELAY

The bidder must strictly adhere to the project schedule agreed with NISM immediately after issuance of purchase order. On completion of project, project delays will be reconciled and penalty will be imposed for the effective delay attributed to bidder. The bidder shall have to pay penalty to NISM @ One percent (1%) per week of the value of the purchase order inclusive of all taxes, duties levies etc. for late delivery, installation & configuration. There shall be an upper limit of 10% of the gross amount (i.e. total order value) for the penalty to be deducted. The applicable penalty will be deducted from the amounts due for payment. In case of delay beyond 3 months from the agreed project schedule, NISM reserves the right to terminate the contract and recovering the penalty. Also, the Performance Bank Guarantee will be forfeited by the bidder in the event of termination of the contract. The bidder will be asked to remove all equipment pertaining to any work in progress not acceptable to NISM and no charges will be paid for the concerned equipment and services.

In case the kiosks and displays are not functioning as per the Service Level Agreement, during post implementation support & maintenance period, the bidder will have to pay a Penalty of two days' worth of prorated charges of support & maintenance services and the rental charges for the concerned equipment/ software for every day of outage or downtime of the kiosk/display. The penalty will be doubled if there have been more than four instances of outage in a year at a particular location. NISM will draft a suitable Service Level Agreement in consultation with the selected bidder to manage the post implementation support and maintenance services. The key aspects of the said Service Level Agreement are provided in Section -3.2.6.4

If it is found that the Kiosks and/or displays are playing any other content or portions thereof as against content approved and submitted by NCFE, the amount of time that such content is being played on the digital signage solution will be deemed as downtime/outage and may also attract termination of contract.

15. INDEMNITY

The bidder shall indemnify, protect and save NISM against all claims, losses, costs, damages, expenses, action suits and other proceedings resulting from infringements in respect of all hardware and software supplied or any loss suffered to NISM or any other third party.



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16. ARBITRATION

In the event of a dispute or difference of any nature whatsoever between NISM and the bidder during the course of assignment arising as a result of this RFP, the same shall be referred for arbitration to the panel of arbitrators. The panel shall be constituted prior to commencement of arbitration and shall comprise of two arbitrators and an umpire. NISM and the bidder shall each nominate an arbitrator to the panel and these arbitrators shall appoint an umpire. Arbitration shall be carried out at NISM office in Navi Mumbai and as per Indian Arbitration Act/Laws.

17. JURISDICTION

The jurisdiction for the purpose of settlement of any dispute of differences whatsoever in respect of or relating to or arising out of or in any way touching the works awarded or the terms and conditions thereof shall be that of the appropriate court in Mumbai. The jurisdiction of any other court in any place other than Mumbai is specifically excluded.

18. FORCE MAJEURE

Should either party be prevented from performing any of its obligations under this RFP by reason of any cause beyond its reasonable control, the time for performance shall be extended until the operation or such cause has ceased, provided the affected party gives prompt notice to the other of any such factors or inability to perform, resumes performance as soon as such factors disappear or are circumvented. If under this clause either party is excused of performance of any obligation for a continuous period of 90 days, then the other party may at any time hereafter while such performance continuous to be excused, terminate this agreement without liability, by notice in writing to the other. In all such cases NISM's decision shall be final and binding on all concerned.



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ANNEXURE -A

(This must be enclosed in Envelope-2)

Company Profile

Name of the	
company	
Legal Status (e.g.,	
sole proprietor,	
partnership, limited	
liability partnership,	
corporation etc.,	
(Attach a copy of the	
certificate of incor-	
poration)	
Physical Address	
Business Profile of	
the company	
(Attach a separate	
write-up or	
brochure that	
provides details of	
the business	
activities of the	
company)	
Email ID of the	
company	
PAN Number of the	
company	
TAN Number of the	
company	
TIN/VAT Number	
of the company	
Service Tax	
Dervice rux	



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Registration	
Number	
Name of the Contact	
Person with Mobile	
and land line	
Number	
Company Name as	
it appears in its	
Bank Account	
Bank Account	
Number	
Type of Account	
Bank Name	
Bank's Branch	
Address	
Bank Branch IFSC	
Code	

Signature of the Authorized Signatory of Company

Name:

Designation:

Contact no (Mobile):

Email Id:

Company Name:

Company Seal:



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ANNEXURE - B

(This will be enclosed in envelope-2)

Date:

To,
National Institute of Securities Markets,
NISM Bhavan, Plot No: 82,
Sector – 17, Vashi,
Navi Mumbai – 400703.

Dear Sir/Madam,

Subject: Response to the Request for Proposals for Digital Signage Solution for NCFE (Document Reference No.: NISM/ICT/RFP/06/2016-17).

- Having examined the Request for Proposals including Annexures, the receipt of which is hereby duly acknowledged, we, the undersigned offer to install and configure the equipment, software and operate all associated services in accordance with the scope of work as stated in Section-3 of the RFP within the cost stated in our proposal.
- 2. If our proposal is accepted, we undertake to abide by all terms and conditions of this RFP and also to comply with the delivery schedule as mentioned in Section-5 of RFP.
- 3. We certify that we have provided all the information requested by NISM in the requested format. We also understand that NISM has the right to reject this offer if NISM finds that the required information is not provided or is provided in a different format not suitable for evaluation process or for any other reason as it deems fit. NISM's decision shall be final and binding on us.

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4. We, here at, commit to supply additional quantities of all equipment and software stated in the above mentioned RFP at the rental charges quoted in our proposal for a period of 18 months from the date of project signoff. We also understand that the additional quantity of any of the equipment and software to be supplied will be restricted to a maximum of 50% of quantities stated in this RFP.

Thank you. Yours faithfully,		
Signature of the Authorize	ed Signatory of Company	,
Name:	, Designation:	
Contact no (mobile):	, Email Id:	
Company Name:		
Company Seal:		

(This letter should be typed on the letterhead of the Company and must be signed by the Authorized Signatory of the Company/Lead Company of the Consortium.)



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ANNEXURE - C

Confirmation of Scope of Work

(Fill in <u>all</u> blanks as appropriate)

(Also read Section-3 of the RFP before filling the following Form. The duly filled form must be submitted in envelope-2)

1.	COMPANY NAME:
2.	ADDRESS:
3.	CONTACT PERSON:
4.	PHONE NUMBER:
5.	EMAIL: 6. WEB SITE:

We confirm that the following components and services will be delivered in accordance with the Terms and Conditions of the RFP (Document Reference Number: NISM/ICT/RFP/06/2016-17) meeting the stated requirements.



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a. Components

#	Compo-	Component	Brand	Model	Quan-	Specifications	Specify Additional
	nent	Description			tity	(Either provide	features if any.
	Code					Brochures/docume	Otherwise write
						nts or URL on the	"Yes" against each
						Web or write	item if the proposed
						comprehensive	equipment meets
						specifications)	specifications stated
							in Annexure - E of
							the RFP.
1.	KSK	Kiosk			30		
2.	DSS	Digital			100		
		Signage			Client licenses		
		Software			and 01		
					server		
					license		
3.	DSP-I	Display			70		
		type - I					
4.	DSP-II	Display			70		
		Type II					
5.	DTC	Internet			100		
		Data Card					
6.	THIN-	Thin			70		
	CLNT	Client/					
		Player					
		Hardware					

NOTE:

- Multiple brand names can be indicated against kiosk if the Touch Screen and the PC inside the kiosk are from different OEMs.
- Similarly multiple Internet service providers can be indicated against Internet Data
 Card if multiple service providers are being suggested as per the Internet Data Card
 Service Strategy.



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b. Services

#	SERVICE	Confirm
		(Yes/No)
1.	Delivery and Installation service as stated	
	in Section – 3.2.1.	
2.	Solution operation on a day to day basis	
	as per Section- 3.2.2.	
3.	Training service as stated in Section -3.2.3.	
4.	Project Management service as stated in	
	Section-3.2.4.	
5.	Required support to NISM team during	
	"Acceptance Testing as per Section- 3.2.5"	
6.	Off-site Maintenance and Technical	
	Support Services as stated in Section as	
	stated in Section – 3.2.6.	
7.	Digital Signage Solution Hosting service	
	as stated in Section- 3.2.11.	
8.	Deployment of sample solution to the	
	satisfaction of NISM as per Section- 3.2.7.	
9.	Facilitation of regular inspection work as	
	per Section- 3.2.8.	
10.	Project planning service as per Section-	
	3.2.10.	

c. Internet Data Card Service Strategy Statement

We propose the following deployment plan Internet for Data Card Services and to the best of our knowledge and understanding we see it as the most effective plan in terms of high availability and good signal strength.

#	State	District	Quantity	Service provider
1	Himachal	Shimla	4	
	Pradesh	Lahaul & Spiti	4	
		Kinnaur	4	



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(Document Reference No: NISM/ICT/RFP/06/2016-17)

		C1 1		
		Chamba	4	
		Kangra	4	
2	Odisha	Khurda	4	
		Jajpur	4	
		Kendrapara	4	
		Mayurbhanj	4	
		Kalahandi	4	
3	Karnataka	Bengaluru Urban	4	
		Belgavi	4	
		Dharwad	4	
		Chigmaglur	4	
		Chamarajanahar	4	
4	Chhattisgarh	Bilaspur	4	
		Dhamtari	4	
		Korba	4	
		Rajnandgaon	4	
		Surguja	4	
5	Maharashtra	Thane	4	
		Pune	4	
		Nashik	4	•
		Raigad	4	
		Ahmednagar	4	

Signature of the Authorized Signatory of Company

Name:

Designation:

Contact no (mobile):

Email Id:

Company Name:

Company Seal



ANNEXURE - D

CV Format

(This must be submitted in envelope 2)

NAME: _____

CURRENT DESIGNATION:								
CUI	CURRENT EMPLOYER:							
EDU	EDUCATION (BCA, MCA, B.Sc., M.Sc., B.E., B.Tech., M.Tech)							
#	Degree	University			pecializat		Year of passing	Grade
		gained at all pr						
#	Organizati	on Designa	tion Fro	m	То	Maj	or Tasks	Completed
4								



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NOTE: Major tasks completed should be stated comprehensively and this information will be used for evaluation of the relevant experience of the candidate.

Signature of the candidate

Name:

Designation:

Contact no (mobile):

Email Id:

ANNEXURE - E

Detailed Specifications

#	Component	Component	Brand
	Code		
1.	KSK	KIOSK	
		Key Specifications:	
		a) General	NA
		• 21.5" Multi touch Interactive Kiosk	
		• Space: 3 feet by 3 feet	
		Mount: Floor mount	
		 Approximate Dimensions: (1400mm H x 500mm W x 450mm B) 	
		b) <u>PC</u>	Dell,
		• Hard disk: 250GB	Lenovo, HP
		Memory: 2GB RAM	26116 (0) 111
		Processor: Intel Dual Core CPU	
		Operating System – Windows / Linux / Android	
		(Must be supported by the proposed Digital	
		Signage Software)	
		• For Industrial Rugged Use (16Hrs/7 days a	
		week)	
		• Form factor: small	
		 Ports: 4 USB port, Ethernet Port, HDMI 	
		c) Enclosure	Any good
		 Stylish 1.6 mm Cold Rolled Steel Enclosure 	quality
		Rugged Modular Construction	brand
		• 5 mm Mountable Base Plate	subject to
		Powder-Coated Surface	prior
		Color: White	approval of
		• 2 cooling fans	the sample

	 Approximate dimensions - 1400H X 500W X 450D (all in mm) 4 power distribution socket Should include lock with 3 set of keys and 3 master keys handed over to NISM. Power chord: 3 pin plug Power consumption: 36 W (max) Power requirements: 100-120V AC, 50-60 HZ The dimensions mentioned above are indicative. However the bidder must propose enclosure of appropriate dimensions to accommodate all 	by NISM.
2. DSP-I	 components comfortably Kiosk design is provided in the Annexure-I. The enclosure must accommodate thin client/player, power adapters, cables, connectors and any such accessories and incidentals. 	LG,
2. 1001-1	 Key Specifications: a) Enclosure Stylish 1.6 mm Cold Rolled Steel Enclosure Rugged Modular Construction 5 mm Mountable Base Plate Powder-Coated Surface should be white in color 	Samsung, VU, Panasonic, Sharp, Videocon & Philips
	 2 cooling fans Suitable brackets to mound the enclosure on the wall Approximate enclosure dimensions – 900H X 1400W X 300 D (all in mm) The dimensions mentioned above are indicative. However the bidder must propose enclosure of appropriate dimensions to accommodate all components comfortably i.e. the enclosure 	

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should	accommoda	ate thin	client/media	player,
power	adapters,	power	distribution	units,
connect	tors, cables e	etc.		

- 5 faces of the enclosure except the one for display shall be covered along with perforations for adequate ventilation
- Should include lock with 3 set of keys and 3 master keys handed over to NISM.

Display b)

- 55 inch Display
- Screen Resolution: 1920 x 1080 (16:9)
- Display color: 16.7M
- Contrast Ratio: 5000:1
- Brightness: 450 nits
- For Industrial Rugged Use (16Hrs/7 days week)

c) Power

- Power requirements: 100-120V AC, 50-60 HZ
- Power consumption: 36 W (max)
- Power chord: 3 pin plug
- Any other accessories and incidentals like cables, power adapters, connectors etc.



3.	THIN-	Thin client/ Player Hardware	HP, DELL,
	CLNT	Time energy Truyer Trutumure	Intel,
	CEIVI	Key Specifications:	Lenovo,
		a) General	Scala, 3M,
		 Preloaded with Player Software compatible with 	Samsung
		proposed Digital Signage Software	and N-
		 Preloaded with client component of Digital 	Computing
		Signage Software	comp arms
		Hard disk: 16GB	
		Memory: 2 GB RAM	
		Processor: Intel Dual Core CPU	
		Form factor: small	
		 Approximate Dimensions - 200 H x 180 W 	
		x 35 D (all in mm)	
		Ports: 3 USB port, Ethernet Port, HDMI	
		• Power chord: 3 pin plug Adapter of	
		approximate specification to power the Media	
		player if media player is not inbuilt	
		 Loaded with required driver for the proposed 	
		Data Card device	
		Must be Wi-Fi enabled	
		• Any other accessories and incidentals like	
		cables, power adapters, connectors etc.	
		Power adaptors of required specification from	HP, Dell,
		reputed manufacturers	Lenovo, MX
		b) Operating System	
		• Windows/ Android/ Linux (Must be	
		supported by the proposed Digital Signage	
		Software)	

4.	DSP-II	Display with inbuilt media player	Samsung,
			LG
		Key Specifications:	
		a) Enclosure	
		Stylish 1.6 mm Cold Rolled Steel Enclosure	
		Rugged Modular Construction	
		5 mm Mountable Base Plate	
		Powder-Coated Surface should be white in	
		color	
		2 cooling fans	
		Suitable brackets to mound the enclosure	
		on the wall	
		3 Power distribution sockets	
		• Should include lock with 3 set of keys and 3	
		master keys handed over to NISM.	
		• Approximate enclosure dimensions -	
		900H X 1400W X 300 D (all in mm)	
		The dimensions mentioned above are	
		indicative. However the bidder must	
		propose enclosure of appropriate	
	•	dimensions to accommodate all	
		components comfortably i.e. the enclosure	
		should accommodate thin client/media	
		player, power adapters, power	
		distribution units, connectors, cables etc.	
		Any other accessories and incidentals like	
		cables, power adapters, connectors etc.	
		b) Display	
		• 55 inch Display	
		• Screen Resolution: 1920 x 1080 (16:9)	
		Display color: 16.7M	
		• Contrast Ratio: 5000:1	
		Brightness: 450 nits	
		c) Power	

		• Power requirements: 100-120V AC, 50-60 HZ	
		Power consumption: 36 W (max)	
		Power chord: 3 pin plug	
		d) Inbuilt Media Player	
		Preloaded with Player Software	
		Preloaded with suitable operating system	
		supported by the proposed Digital Signage	
		Software	
		• Preloaded with client component of Digital	
		Signage Software	
5.	DSS	Digital Signage Software	Scala,
		• Detailed functional specifications are given in	NUSYN, 3M,
		Annexure-F	STREME,
		• The server component of DSS must support	Wallflower,
		windows server 2012 or any other suitable	Xtreme, i-
		operating system.	infinity
		• The client component of DSS must support the	
		operating systems mentioned in the specifications	
		of Kiosk, Thin client and Display Type-II (DSP-II)	
		Must support unlimited number of client licenses.	
		• Can be either a single software or two different	
		software packages to manage the content on	
		displays and kiosks.	
6.	DTC	Internet Data Card	Tata,
		• 1GB data plan	Vodafone,
		• 3G/ 4G/ CDMA	Airtel,
		Unlimited Internet Access	Aircel, Idea,
			Reliance



Interactive Functionality of Digital Signage Software

#	Topic	Description
1.	Quiz	 A quiz should be available on the interactive screen of the kiosk constantly on the click of a button The response provided by the taker of the quiz must be stored in the local PC of the kiosk. Facility should be available in the DSS software on the central server to pull the data from the PC of the kiosk at regular intervals or as and when required.
2.	Feedback	 A button for feedback must be constantly available in the screen of the kiosk A form will be displayed for user's feedback The feedback information must be saved in the local PC of the kiosk A facility will be available in the DSS software on the central server to pull the feedback information from the local PC of the kiosk at regular intervals or as when required.

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ANNEXURE - F

Functional Specifications of Digital Signage Software Assessment of Degree of Fitness

#	Topic	Topic Description	Directly	Work-	Not
			Support	around	Support
			ed		ed
			(X1)	(X2)	(X3)
A.	Content Displ				
1.	Multi	Will be able to divide			
	Regions/	them with the screen as			
	Zones	required & populate			
		images, videos, flash, etc.			
		using drag-and-drop			
		facility			
2.	Content	Easy and intuitive			
	Scheduling	interface for scheduling			
		content on as per time,			
		date, display, layout, etc.			
3.	Supported	a) Video Formats: wmv,			
	content	avi, mpg, mpeg, flv,			
	format	mov, mp4, mkv, vob,			
		3gp			
		b) Image Formats: jpg,			
		bmp, png, gif, tiff, tif			
		c) Flash Format: swf			
		d) Text: Show static as			
	,	well as scrolling text			
		(Tickers)			
4.	Supported	a) Webcasting: Website,			
	dynamic	Show feed of live			
	data	events received via a			
		streaming server or			
		Embedded HTML			



		b) RSS Feed: Changeable		
		interval based		
		updating of RSS Feed		
5.	Stretch to fit	Should Stretch/Skew any		
	videos and	video or image to occupy		
	images	entire display region		
		without leaving bands at		
		the sides, top or bottom.		
6.	Ticker	Tickers Should support		
0.	Characteristi	UNI code (Multi-lingual		
	cs	support) & can customize		
		font name, font size, font		
		type, foreground color		
		and background color		
		(Gradient & solid) & can		
		scroll in any direction		
		(Right to left, left to right,		
		top to bottom and bottom		
		to top)		
7.	Emergency/I	Should support		
' '	nstant	Overriding of scheduled		
	Messages	or current content on the		
	1,10004900	screen(s) with emergency		
		messages		
8.	Pre-Crafted	Should support choosing		
	Templates	a Ready-to-use template		
	1	and have relevant and		
		unique content created		
		within minutes.		
		Standardize the		
		animation, background,		
		effects etc. of your display		
		while changing the		
		content automatically or		
		manually as required any		
		J 1 - J		



		number of times		
9.	Extensible	Add gadgets like clock,		
	LACCIOL IC	weather, calendar, etc.		
10.	Vertical /	Should support to Show		
10.	Horizontal	content in		
	support:	horizontal/vertical		
	support.	formats in any required		
		aspect ratio and resolution		
11.	Preview	Preview images, videos		
11.	Tieview	and layouts created before		
		•		
12.	Playlist	scheduling to the screensShould support		
14.	Creation &	• Should support creation of text and		
	Modificatio	media playlists of		
	n	static images, web		
		pages and movies as		
		well as elements		
		including visitor		
		information.		
		• Should support Drag and Drop ability to		
		create a playlist,		
		modify the position of		
		the files in the playlist.		
		-		
		 Create aggregate playlists that help 		
		organize and manage		
		your content within		
		sub-playlists.		
		 Playlist should have 		
		an option to play the		
		items in sequential or		
		shuffle manner.		
		• Should support		
		1 1		
		individual playlists		



for different parts of the screen 13. Content Supports content push	
Push & Pull from server or pull from	
the media player. Content	
button click or at a	
when content changes.	
Content pull can happen	
at predefined periodic	
interval. Both these	
feature support sync	
scheduling to avoid	
network usage during	
working hours.	
14. Content • Schedule/delete	
Managemen content on any player	
t remotely via server.	
• Facility to archive old	
digital signage content	
on the server	
15. Repeat Option to repeat the	
Playback playback of a particular	
layout on any screen on a	
set day of the week or	
entire week	
16. Multi-screen Play/control multiple	
support screens from one	
hardware	
17. USB The Thin client/ player	
Support hardware must support	
USB device and should	
play the content from the	
USB device in case of non-	



		availability of network		
		connectivity. This will be		
		triggered manually on		
		Thin client		
18.	Publishing	Inbuilt media approval		
	rights	mechanism to allow		
	J	supervisors to approve the		
		content before publishing		
		to the players		
19.	Live	See content being played		
	monitoring	on any remote display/		
		kiosk in real time		
20.	Grouping	Group displays/ Kiosks		
		and schedule same		
		content at once on all		
		displays in the group		
21.	User Access	Multi-Level user access,		
	&	Administrator will have		
	Managemen	all the rights and he can		
	t	create users/user groups		
		and assign rights, user		
	•	access can be provided for		
		a player, group of players		
		or each module like		
		playlist creation, layout		
		management, reports etc.		
		Forgot password option		
		available for users.		
22.	Content	Schedule a convenient		
	Downloadin	time to download content		
	g	on the player for better		
		bandwidth management.		
		Resume downloads in		
		case of connectivity issues.		
		Bigger files are divided in		



		smaller chunks for transfer. Option to force download. Status display of ongoing		
		content downloading		
23.	Upload &	Information about the		
	Download	contents upload time from		
	Time	the server and media files		
		download time from the		
		player.		
24.	Local	Download and store		
	Playback	content locally on the		
		player. Play earlier		
		scheduled content in case		
		of lost network		
25	Caratama	connection.		
25.	System	Never see		
	messages on the client	warnings/errors/update		
	the chefit	messages of OS or any other application on the		
		screen connected to the		
		Thin client/ Kiosk.		
26.	Remote	View active players on		
	Player	your network & enable or		
	Control	disable any player on the		
		network at any time. Set		
		the different shutdown		
		time and reboot time for		
		all days of a week for the		
		remote players. Reboot on		
		a button click available.		
27.	Schedule/	Turn LFD, Kiosks on/off,		
	Control	aspect ratio, change input		
	your devices	source -		



	wamataler	AV/PC/HDMI/TV,		
	remotely	, , ,		
		increase/decrease		
		volume, brightness,		
		contrast, etc. from a		
		central location. Turn LFD		
		on/off on a button click as		
		well.		
		Scheduling the Kiosk/		
		LFD to turn on/ off.		
28.	Software	Should allow software		
	Upgrade on	updates on Thin client/		
	Thin client/	Kiosk remotely from		
	Kiosk	central server.		
	remotely			
29.	Reporting	The system should keep a		
		log of events and also		
		usage details. The		
		required information from		
		these log amongst various		
		other items are:		
		storage & Memory		
		utilization on Thin		
		clients/ Kiosks		
		Content activity log		
		Thin client/ Kiosk uptime		
		status report		
30.	Real Time	Network connectivity		
	Information	status between the		
		media players and the		
		central server, Players		
		current IP Address,		
		last access & last		
		download.		
		• Number of devices		



				Т	1
		connected to the server			
		at current time ->			
		ONLINE			
		Memory utilization on			
		thin client/ Kiosks			
31.	Hosting	• The software should			
	Capabilities	support both hosting			
		options i.e. cloud			
		hosting and hosting on			
		a dedicated server.No Limit on the			
		number of thin clients/	~		
		Kiosks			
32.	Screenshot	Should also have feature			
		to obtain the screenshot of			
		remote Display/ Kiosk			
33.	Automatic	An email & SMS alert if			
	Software	the Digital Signage			
	Restart	software service on the			
		central server is not up			
		and running			
34.	Vernacular	Should support all the			
	language	vernacular languages for			
	support	Ticker messages			
35.	Naming	Thin client/ Kiosk shall be			
	Thin client/	configured with specific			
	Kiosk	names. The digital signage			
		software on the central			
		server should be able to			
		pick the Thin clients/			
		kiosks name.			
36.	Number of	The Digital Signage			
	Thin clients/	Software must support			
	Media	unlimited number of Thin			
	players/	clients/ Media players/			
	Kiosks	Kiosks subject to			

		availability of adequate		
		computing and storage		
		- 0		
P	Interest - F	capability on the server.		
B.		nctionalities of Kiosk		
37.	Quiz	• A quiz should be		
		available on the		
		interactive screen of		
		the kiosk constantly on the click of a		
		button		
		• The response provided by the taker		
		of the quiz must be		
		stored in the local PC		
		of the kiosk.		
		• Facility should be		
		available in the DSS		,
		software on the		
		central server to pull		
		the data from the PC		
		of the kiosk at regular		
		intervals or as when		
		required.		
38.	Feedback	A button for feedback		
		must be constantly		
		available in the screen		
		of the kiosk		
		• A form will be		
		displayed for user's		
		feedback		
		• The feedback		
		information must be		
		saved in the local PC		
		of the kiosk		
		• A facility will be		
		available in the DSS		
		software on the		
		central server to pull		
		the feedback		
		information from the		



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local PC of the kiosk		
at regular intervals or		
as when required.		
TOTAL		

Degree of Fitness Assessment

The degree of Fitness to Functional Specifications of Digital Signage Software as required by NISM will be assessed based on the following formula

X1 -> Number of features directly supported by proposed Digital Signage software

X2 -> Number of features for which a workaround is available in the proposed Digital Signage software

X3 -> Number of features not supported by proposed Digital Signage software

Degree of Fitness =
$$(X1 + X2)/(X1 + X2 + X3)$$

Cutoff Ratio >= 0.95

The above formula implies that the proposed Digital Signage Software is expected to meet at least 95% of the Functional Requirements of NISM stated in the above mentioned table.

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REQUEST FOR PROPOSAL- DIGITAL SIGNAGE SOLUTION FOR NCFE (Document Reference No: NISM/ICT/RFP/06/2016-17)

ANNEXURE -G Digital Signage Deployment Plan

NISM will decide the list of cities/towns where the Kiosks and Displays need to be deployed soon after purchase order is issued. The selected bidder shall also be provided with the address of the designated premises. The following table presents the deployment plan of Kiosks and Displays in terms of count.

	Displays					Kiosks							
State	Bank branches		Comi ty H Centr	ealth		Post Schools RSETIs Industry Offices (Rural Self Employm ent Training Institutes)				(Rural Self Employm ent Training Institutes)		ning tres	Tot al
	Ur ba n	Rur al	Urb an	Rur al	Urb an	Rur al	Urb an	Rur al	Urb an	Rur al	Urb an	Rur al	
Himachal Pradesh	1	4	1	4	1	3	1	1	1	1	1	1	20
Odisha	1	4	1	4	1	3	1	1	1	1	1	1	20
Karnatak a	1	4	1	4	1	3	1	1	1	1	1	1	20
Maharas htra	1	4	1	4	1	3	1	1	1	1	1	1	20
Chhattisg arh	1	4	1	4	1	3	1	1	1	1	1	1	20



Total	5	20	5	20	5	15	5	5	5	5	5	5	100

Districts/	Maharashtra	Himachal	Karnataka	Odisha	Chhattisg
States		Pradesh			arh
Urbanize	Thane	Shimla	Bengaluru	Khurda	Bilaspur
d			Urban		
Rural	Pune	Lahaul &	Belgavi	Jajpur	Dhamtari
		Spiti			
Rural	Nashik	Kinnaur	Dharwad	Kendrapara	Korba
Rural	Raigad	Chamba	Chigmaglur	Mayurbhanj	Rajnandg
					aon
Rural	Ahmednagar	Kangra	Chamarajanagar	Kalahandi	Surguja

NOTE

• All kiosks and digital displays must be installed in not more than 5 districts in a state.

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ANNEXURE -H

Approach for Solution Demonstration

Bidders are required to demonstrate the proposed solution. The demonstration is required to be in line with the following guidelines:

A. Scope of Demonstration

A proof of concept needs to be demonstrated comprising of the following components:

#	Component	Remarks
1	Kiosk	a) To be arranged by the Bidder.
		b) It is preferable if the bidder can arrange the
		proposed Brand and Model of the device.
2	Display with inbuilt Thin Client	a) To be arranged by Bidder.
		b) It is preferable if the bidder can arrange the
		proposed Brand and Model of the device.
3	Thin Client / Player Hardware	a) Thin Client / Player Hardware to be
		arranged by the Bidder if it is proposed as a
		separate unit in conjunction with a Normal
		Display. The normal display can be arranged
		by NISM.
		b) It is preferable if the bidder can arrange the
		proposed Brand and Model of the Thin Client
		/ Player Hardware.
4	Digital Signage Software	The bidder has the following choices:
4		a) The server part of the Digital Signage
		Software shall be hosted and configured on a
		dedicated server installed at a location of the
		selected bidder's choice or on the cloud.
		b) The client part of the Software needs to be
	•	installed on the Thin Client / Player
		Hardware.
		c) The bidder is required to demonstrate all the
		features as stated in Annexure- F of the RFP as
		bare minimum. Any additional features can



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		also be shown.
5	Data Card	a) NISM will arrange the Data Card or the
		bidder may arrange it as necessary.
		b) The bidder is required to demonstrate the
		solution using the Data Card.

B. Location

The bidders are preferably required to arrange the demonstration at NISM office in NISM Bhavan, Navi Mumbai. Alternatively, the bidders may also arrange the demonstration at a suitable location in Mumbai or Navi Mumbai other than at NISM Bhavan.





ANNEXURE -I

Kiosk Design



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ANNEXURE - J **Price Bid**

(This will be submitted in envelope-3)

a) Hardware and Software Rental charge

#	Product Code	Product	Brand	Model	Qty	Rental charge	Duration	Total rental
(1)	(2)	Name	(4)	(5)	(6)	per month per	(in	charge
		(3)				unit (inclusive	months)	(inclusive
						of taxes)(Rs.)	(8)	of taxes)
						(7)		(Rs.)
								(6) x (7) x (8)
1.	KSK	Kiosk			30		36	
2.	DSS	Digital			01		36	
		Signage						
		Software						
		(with 100						
		client licenses						
		and 1 server						
3.	DSP-I	license)			70		26	
3.	D5P-1	Display			70		36	
4	DCD II	Type - I			70		26	
4.	DSP-II	Display			70		36	
		Type – II						
		(Display						
		with inbuilt						
		media						
		player)			=-0		2.6	
5.	THIN- CLNT	Thin			70		36	
		client/						
		Player						
		Hardware						
							Total (a)	



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NOTE:

The above mentioned rental charges should include incidentals and accessories like cables, power adapter, connectors as required.

b) Services

#	Service Component	Quantity (2)	Unit Cost (Inclusive of taxes) (Rs.) (3)	Total Cost (inclusive of taxes) (Rs.) [(2) x (3)]				
1.	Training as per Section 3.2.3	01						
2.	Project Implementation services	01						
3.	Monthly Operation, Maintenance & Technical Support Service charges*	36 months						
	Total (b)							

^{*}Unit price for this component are the monthly charges.

c) Internet Data Card Service

Internet Data Card service charges shall be paid based on actual bills raised by the Internet Data Card provider.

#	State		Service(provid i	ity	device	36 months		Charges per data	Total (Inclusive
			er (3)	(4)	cost (Inclusiv e of all taxes) (Rs.) (5)	No of months of free service (6)	Remai ning month s (7)	card per month (Inclusive of all taxes) (Rs.)	of all taxes) in (Rs.) = item(4) * [item(5)+ { item(7) * item(8) }]
1	Himac	Shimla		4					\ / / -
	hal Prades	Lahaul & Spiti		4			7		
	h	Kinnaur		4					
		Chamba		4					
		Kangra		4					
2	Odisha	Khurda		4					
		Jajpur		4					
		Kendrapa		4					
		ra Mayurbha		4					
		nj		7					
		Kalahandi		4					
3	Karnat	Bengaluru		4					
	aka	Urban							
		Belgavi		4					
		Dharwad		4					
		Chigmagl		4					
		ur							
		Chamaraj		4					
1	Clale - 11	anahar		4					
4	Chhatt isgarh	Bilaspur Dhamtari		4					
	isgaiii	Korba		4					
		Rajnandg		4					
		aon		_ ▲					
		Surguja		4					



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5	Mahar	Thane	4			
	ashtra	Pune	4			
		Nashik	4			
		Raigad	4			
		Ahmedna	4			
		gar				
					Total (c)	

Note: Internet Data Card service charges shall be paid based on actual bills raised by the Internet Data Card provider.

d) Grand Total

#	Cost Component	Total Cost (inclusive		
		of taxes) (Rs.)		
1.	Hardware and software Cost {Total (a) }			
2.	Services Cost {Total (b) }			
3.	Internet Data Card Service {Total (c)}			
	Grand Total			

e) Unit client license hiring charges for DSS

#	Cost Component	Total Cost (inclusive
		of taxes) (Rs.)
1.	Unit client license hiring charges	

Note: The above will be required in case we deploy additional client equipment (Kiosk/ Display)