



**NATIONAL INSTITUTE OF SECURITIES
MARKETS**

**REQUEST FOR QUOTATION
FOR
LINK LOAD BALANCER FOR TEST CENTERS
(Document Reference No: NISM/ICT/RFQ/5/2012-13)**

**NISM Bhavan,
Plot No. : 82,
Sector - 17, Vashi,
NaviMumbai : 400705
Tel : 022-66735100-05,
Fax : 022-66735110
Web : www.nism.ac.in**

1. INTRODUCTION

National Institute of Securities Markets (NISM) is a public trust established by SEBI with the objective of enhancing the quality of securities market in the country through knowledge-based interventions. The institute therefore conducts a number of educational programmes for Securities Market professionals. Currently the Institute has three Test Centers in India to conduct online examinations for certification of various market intermediaries. Each of NISM test centres has a primary leased line and a redundant leased line. There is a need for a Link Load Balancer (LLB) to ensure Data Traffic Load Balancing and seamless fail over to the redundant line in the event of failure of the primary line. This will significantly minimize disruption of internet service at the test centres and improve service delivery to the public. Proposals are invited from the interested bidders for various network devices mentioned in this document.

2. SUBMISSION OF PROPOSAL

The proposals must be prepared covering the following information and submitted to NISM at the address contained herein on or before the closing date specified in Section-8 of this document. Please refer the checklist given in Annexure- F to ensure that submissions have all the required items.

2.1 Proposal Format

The proposal will be submitted in three separate sealed envelopes. The first sealed envelope will contain the EMD as indicated in Section-2.3 and the envelope will be super scribed as "EMD for Link Load Balancer for NISM Test Centers (Document Reference No. : NISM/ICT/RFP/5/2012-13)". The second sealed envelope will contain the response to the Eligibility Criteria as stated in Section-6 and the envelope will be super scribed as "Eligibility for Link Load Balancer for NISM Test Centers (Document Reference No. : NISM/ICT/RFP/5/2012-13)". The third sealed envelope will contain the quotation as stated in Section-2.2 and the envelope will be super scribed as "Quotation for Link Load Balancer for NISM Test Centers (Document Reference No. : NISM/ICT/RFP/5/2012-13). The three separate sealed envelopes should

be put together in another sealed main envelope super scribing it as “Proposal for Link Load Balancer for NISM Test Centers (Document Reference No. : NISM/ICT/RFP/5/2012-13)”. Please note that the Eligibility Proposal must not contain cost figures of the proposed products and services. If the cost figures are mentioned anywhere in the Eligibility Proposal, the proposal will be disqualified and will not be evaluated. The quotation must be unconditional. Condition if any should be indicated in eligibility proposal only.

2.2 Content of the Quotation

The Quotation should be in the format as mentioned in Annexure – C for Link Load Balancer for Test Centers. Also all documents as mentioned in the check list given in Annexure-F must be attached to the quotation and enclosed in Envelope-3.

2.3 Earnest Money Deposit (EMD)

- All bidders will provide an EMD of Rs. 40,000/- (Rupees Forty Thousand only) by Demand Draft/Bankers Cheque/Pay Order drawn on any bank in Mumbai in favor of “National Institute of Securities Markets”. Cheques for EMD will not be accepted and bids accompanying cheques or without EMD will stand rejected.
- The bidder must write the name of the company and the RFQ Document reference Number at the back of EMD Demand Draft/Bankers Cheque/Pay Order.
- The EMD will be placed in envelope-1 and submitted to NISM as indicated in Section-2.1.
- The EMD will be released to the unsuccessful bidders within a week after the tender is awarded.
- The EMD will not bear any interest.
- Bids not accompanied by EMD will be rejected.
- The EMD of the successful bidder will be released along with the Performance Bank Guarantee in accordance with the condition stated in Section 2.4

2.4 Performance Bank Guarantee (PBG)

The selected supplier will be required to submit a Bank Guarantee of 10% of the Bid Price covering the scope of work as stated in Section-3. The Bank Guarantee will be submitted by the selected supplier within a week of issuance of the Purchase Order. The Bank Guarantee will be drawn on a bank located in Mumbai or Navi Mumbai. The Bank Guarantee will be valid for a period of 6 months from the date of issuance of the Purchase Order or three months from the date of project sign off whichever is longer. The bank guarantee will be promptly extended by the supplier (if required) by a suitable period in line with the above mentioned validity period. The bank guarantee from Cooperative Banks will not be acceptable. The Performance Bank Guarantee shall be forfeited if the work is not completed as per the required schedule and specification or amount may be adjusted towards liquidated damages and the balance amount will be paid.

2.5 Other Information

- Suppliers are required to quote for all items mentioned in Section-3 of this document. Please note that the proposals from suppliers not bidding for **all items** as requested in section-3 will be rejected.
- The suppliers are advised to study all technical and commercial aspects, instructions, forms, terms and specifications in the RFQ carefully. Failure to furnish all information required in the bid or submission of a bid not substantially responsive to the RFQ in every respect will be at the supplier's risk and may result in rejection of the bid.
- The bids not submitted in the prescribed format or incomplete in any manner are likely to be rejected.
- NISM is not responsible for non receipt of quotations within the specified due date due to any reason including postal delay or holidays.
- The equipment/products quoted should not be from the discontinued production line. In case of discontinuation of production line after the issue of the purchase order, the supplier will supply the next higher configuration on the same terms.

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- The prices quoted shall be in Indian Rupees only.
 - Submission will be valid only if
 - ✓ It is received on or before the closing date and time as stated in Section-8 of this document.
 - ✓ The submission is not by Fax or Email.
 - Only one response to this RFQ from each bidder will be permitted. In case of partnerships / consortium, only one submission is permitted through the lead bidder.
 - All expenses incurred towards the preparation and submission of the proposals by the bidder will be entirely borne by bidder themselves.
 - NISM reserves the right to reduce or increase the scope of this RFQ or cancel this RFQ without stating any reasons whatsoever.
 - NISM reserves the right to accept or reject any proposal and to annul the bidding process and reject all proposals at any time prior to award of the contract/purchase order, without thereby incurring any liability towards the affected supplier(s) or any obligation to inform the affected supplier(s) of the grounds for NISM's action.

2.6 Contact Details

- a) The Proposals must be submitted in the sealed envelopes as mentioned above to the following officer:
Mr. Narayana Maddala
Senior Vice president,
National Institute of Securities Markets,
5th Floor, NISM Bhavan, Plot No. 82,
Sector - 17, Vashi, Navi Mumbai - 400 703.

- b) For any clarifications/queries contact the following person:
Ms. Praneetha Cherukuri,
Assistant Manager -IT,
National Institute of Securities Markets,
5th Floor, NISM Bhavan, Plot No. 82,

Sector – 17, Vashi, Navi Mumbai – 400 703.

Email: praneetha.cherukuri@nism.ac.in, Contact Tel.: 022-66735154.

3. SCOPE OF WORK AND EQUIPMENT SPECIFICATIONS

The supplier is required to deliver link load balancer as stated in RFQ. There are three options provided in this section. The supplier is required to quote for all the three options. NISM will evaluate and choose one of the options.

3.1 Link Load Balancer Brands And Specifications

Quantity: 03

Suppliers are required to quote for the following brands of Link Load Balancers.

Option-1

Brand Name: Array Networks

Model No: APV 1600 Net Velocity

- 4 GB internal memory
- 4 Copper
- Size: 1 U
- 1 Gbps throughput
- LLB License
- Gold Support for 2 years
- Warranty services

Option-2

Brand Name: Radware

Model No: Radware Link Proof 1008 ODS-VL

- 4 GB internal memory
- Size: 1 U
- 1 Gbps throughput
- LLB License
- Support service for 2 years
- Warranty services

Option-3

Brand Name: F5

Model No: F5 Big-IP 1600

Part no: F5-BIG-LC-1600-4G-R

-
- 4 GB internal memory
 - Size: 1 U
 - 1 Gbps throughput
 - LLB License
 - Support service for 2 years
 - Warranty services

3.2 Services

The following services should be rendered by the supplier:

- Supply, Installation of device in Network Rack and Configuration of Link Load Balancer inline with configuration of existing Cisco Router as suggested by NISM.
- Labeling of LLB Device and Interconnecting cables (Patch cords)-The supplier is required to label these cables as per NISM Standards. You may use T-Tags or other suitable type of tag (to be suggested by NISM) as labeling material. NISM considers this to be one of the important criteria to sign off the project.
- LLB must be properly interconnected and tested by the supplier.
- A plan for deployment of equipment has to be submitted within 2 business days after receiving the purchase order from NISM.
- Supplier must provide technical support service (Gold support) for two years to troubleshoot configuration issues of Link Load Balancer or to make any changes in configuration as felt necessary at under mentioned locations. Supplier may provide the said support service remotely or through onsite presence as felt necessary on a case-to-case basis.
- Supplier is required to provide comprehensive product manual and training (for adequate duration) to three NISM officers.

3.3 The Supplier will deliver and install the Link Load Balancer at the following Locations:

Location 1:

National Institute of Securities Markets,
5th Floor, NISM Bhavan,
Plot No: 82, Vashi,
Navi Mumbai- 400703.

Location 2:

National Institute of Securities Markets,
1st Floor, Mittal Court,
C-Wing, Nariman Point,
Mumbai - 400021.

Location 3:

National Institute of Securities Markets,
9th Floor, Overseas Tower,
756-L, Anna Salai,
Chennai - 600002.

In the event NISM requires additional quantities of the equipment stated in Section-3.1 within 1 year of placing the order to the selected bidder, the bidder will be required to supply the additional quantity at the same price as quoted in the proposal submitted in response to this RFQ.

100% payment will be made only on successful delivery, installation and configuration of all items stated in Section-3.

NOTE: Quantity of any of the item stated in this RFQ may vary in the purchase order.

4 DELIVERY, INSTALLATION, CONFIGURATION and PROJECT SIGN OFF

The chosen supplier will be expected to deliver, install and configure Link Load Balancers as mentioned in the scope of work under Section-3 of the RFQ **within 3 weeks from the date of issuance of Purchase Order.**

The suppliers must submit duly signed letter of commitment to the delivery lead time as provided in Annexure-D. This letter must be part of quotation and to be submitted in envelope-3.

5 PRICE VALIDITY PERIOD

The quoted prices for the equipment will remain valid for a period of 1 year from the date of closure of this RFQ.

6 ELIGIBILITY CRITERIA

The Company/Bidder/Supplier intending to submit proposals in response to this RFQ must meet the following criteria. **The Quotations of the suppliers not meeting these criteria will be rejected.**

6.1 Experience

Should have minimum of 3 years (ending March,2013) of experience in installation and configuration similar networking devices at either of the following scales:

I. Should have executed three orders of similar nature, each order not less than 8 lakhs.

OR

II. Should have executed two orders of similar nature, each order value not less than 16 lakhs.

OR

III. Should have executed one order of similar nature not less than 35 lakhs.

The Suppliers must enclose copies of Purchase Orders in support of the above. This should be submitted in envelope-2 as stated in Section-2.1.

6.2 Company Turnover

The company must have a minimum turnover of 1 Crore per annum for the FY 2011-12, FY 2010-11 and FY 2009-2010 (Please note that the turnover of each year is expected to be a minimum of 1 Crore).

The Suppliers must enclose copies of Audited Company Balance sheet for the said financial years. This should be submitted in envelope-2 as stated in Section-2.1

6.3 Scope of Work Confirmation

Supplier will provide confirmation regarding scope of work to be executed in the format as stated in Annexure-B of this RFQ.

Supplier is required to submit information pertaining to Section 6.1 to 6.3 in Envelope-2 mentioned in Section 2.1.

7 EVALUATION OF PROPOSALS

7.1 Evaluation Process

- I. Envelope-1 containing EMD will be opened first. If the EMD is found to be in order as per the terms stated in Section-2.3. Then the second envelope of the supplier will be opened.
- II. The Eligibility Information of all those suppliers whose EMD is found to be in order will be checked against the eligibility criteria stated in Section-6 for compliance.
- III. The Financial Proposals of only those suppliers who meet the eligibility criteria will be opened and evaluated by the evaluation committee of NISM. The supplier with the lowest bid price will be awarded the tender.

All decisions made by the Evaluation Committee of NISM during the evaluation process will be final and binding on bidders.

7.2 Notification to Unsuccessful Bidders

Unsuccessful bidders will be notified by email. Any queries regarding an unsuccessful proposal should be mailed to the contact address mentioned in Section-2 of this document.

8 IMPORTANT DATES

- **Date of Issuance of RFQ: 21st March, 2013**
- **Pre-bid meeting to seek clarifications regarding the RFQ: 1st April 2013, 16.30 Hrs.** The pre-bid meeting with all prospective bidders shall be held in the

Conference Room , 3rd floor, NISM Bhavan, plot no: 82, Sector-17, Vashi, Navi Mumbai . Only two representative of each supplier is requested to attend the meeting.

- **Date and Time of submission of duly filled and sealed proposal: 16th April,2013 at 16:30hrs**
- The envelopes containing EMD and Eligibility Information will be opened on 17th April,2013 at 16.30hrs in the conference room, 3rd floor, NISM Bhavan, Vashi, Navi Mumbai.
- The quotations of the eligible suppliers will be opened on 19th April,2013 at 16.30hrs in the conference room, 3rd floor, NISM Bhavan, Vashi, Navi Mumbai.

9 SIGNING OF PROPOSALS

The proposal shall be typed or written in ink and shall be signed (on the cover letter) by a person or persons duly authorized by the supplier to bind the supplier to the contract. All pages of the proposal, except unamended printed literature, shall be initialed by the person or persons signing the proposal. The proposal shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the supplier, in which case such corrections shall be initialed by the person or persons signing the proposal.

10 INSPECTION

NISM or its representative will carry out inspection and testing to confirm the conformity of the goods and services to the stated technical specifications. Should any inspected or tested equipment fail to conform to the specifications or it is not as per the purchase order, NISM may reject them and the supplier shall either replace the rejected goods or make all alterations necessary to meet specification requirements free of cost to NISM.

11 PENALTY FOR DELAY

The supplier must strictly adhere to the delivery, installation and configuration schedule given in Section-4.The supplier shall have to pay penalty to NISM @ One percent (1%) per week on the unexecuted value of the purchase order inclusive of all

taxes, duties levies etc. per week for late delivery. There shall be an upper limit of 10% of the gross amount (i.e. total order value) for the penalty to be deducted. The applicable penalty will be deducted from the amounts due for payment. In case of delay beyond 8 weeks from the stipulated delivery, installation and configuration schedule (as per section-4), NISM reserves the right to terminate the contract by recovering the penalty.

12 INDEMNITY

The supplier shall indemnify, protect and save NISM against all claims, losses, costs, damages, expenses, action suits and other proceedings resulting from infringements in respect of all hardware and software supplied to NISM.

13 ARBITRATION

In the event of a dispute or difference of any nature whatsoever between NISM and the supplier during the course of assignment arising as a result of this RFQ, the same shall be referred for arbitration to the panel of arbitrators. The panel shall be constituted prior to commencement of arbitration and shall comprise of two arbitrators and an umpire. NISM and the supplier shall each nominate an arbitrator to the panel and these arbitrators shall appoint an umpire. Arbitration shall be carried out at NISM office in Navi Mumbai and as per extant laws.

14 JURISDICTION

The jurisdiction for the purpose of settlement of any dispute of differences whatsoever in respect of or relating to or arising out of or in any way touching the works awarded or the terms and conditions thereof shall be that of the appropriate court in Mumbai. The jurisdiction of any other court in any place other than Mumbai is specifically excluded.

15 FORCE MAJEURE

Should either party be prevented from performing any of its obligations under this RFQ by reason of any cause beyond its reasonable control, the time for performance shall be extended until the operation or such cause has ceased, provided the affected

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party gives prompt notice to the other of any such factors or inability to perform, resumes performance as soon as such factors disappear or are circumvented. If under this clause either party is excused of performance of any obligation for a continuous period of 90 days, then the other party may at any time hereafter while such performance continuous to be excused, terminate this agreement without liability, by notice in writing to the other. In all such cases NISM's decision shall be final and binding on all concerned.

NISM

ANNEXURE A

(This will be part of quotation and will be submitted in envelope-3)

Date :

To,
National Institute of Securities Markets,
NISM Bhavan,
Plot No : 82, Sector - 17, Vashi,
Navi Mumbai - 400705.

Dear Sir/Madam,

Subject: Response to the Request for Quotation for Link Load Balancer for NISM Test centers, (Document Reference No : NISM/ICT/RFQ/5/ 2012-13)

1. Having examined the Request for Quotations including Annexures, the receipt of which is hereby duly acknowledged, we, the undersigned offer to supply, install and configure the equipment in accordance with the scope of work as stated Section-3 of the RFQ within the cost stated in the proposal.
2. If our proposal is accepted, we undertake to abide by all terms and conditions of this RFQ and also to comply with the delivery schedule as mentioned in the RFQ.
3. We certify that we have provided all the information requested by NISM in the requested format. We also understand that NISM has the right to reject this offer if NISM finds that the required information is not provided or is provided in a different format not suitable for evaluation process for any other reason as it deems fit. NISM's decision shall be final and binding on us.

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Thank you.
Yours faithfully,

Signature of the Authorized Signatory of Company
Name:
Designation:
Contact no (mobile):
Email Id:
Company Seal:

(This letter should be typed on the letterhead of the Company and must be signed by the Authorized Signatory of the Company/Lead Company of the Consortium.).

ANNEXURE B

Confirmation of Scope of Work

(Fill in all blanks as appropriate)

(Also read Section-3 of the RFQ before filling the following Form. The duly filled form must be submitted in envelope-2)

1. COMPANY NAME:

2. ADDRESS:

3. CONTACT PERSON: _____

4. PHONE NUMBER: _____

5. EMAIL: _____ 6. WEB SITE: _____

(NOTE: You may attach the brochures providing more details of the product)

| # | Highlights | | |
|---|--|------------|--|
| 1 | Specifications (Attach Product Brochure Also, if available) | | |
| | # | Components | Quantity |
| | | | Specify Additional features if any. Otherwise write "Yes" against each item if the proposed equipment has same specifications as stated in Section-3 of the RFQ. |

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| | | | |
|---|--|---|--|
| 1 | Brand Name: Array Networks Model No: APV 1600 Net Velocity <ul style="list-style-type: none"> • 4 GB internal memory • 4 Copper • Size: 1 U • 1 Gbps throughput (With LLB License) | 3 | |
| 2 | Brand Name: Radware Model No: Radware Link Proof 1008 ODS-VL <ul style="list-style-type: none"> • 4 GB internal memory • Size: 1 U • 1 Gbps throughput (With LLB License) | 3 | |
| 3 | Brand Name: F5 Model No: F5 Big IP controller 1600 Part no: F5-BIG-LC-1600-4G-R <ul style="list-style-type: none"> • 4 GB internal memory • Size: 1 U • 1 Gbps throughput (With LLB License) | 3 | |
| 4 | 24x7 Support Service for 2 years | 3 | |
| 5 | Delivery, Installation and Configuration of Link Load Balancer(LLB) (refer Section-3) <ul style="list-style-type: none"> • Installation of Device in Rack • Configuration Document • Training for three persons. • Interconnection between firewall and LLB (by Patch cord) • Labeling of LLB device and on | 3 | |

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| | | | | |
|--|--|--|--|--|
| | | patch cords plugged in to LLB device Note: The configuration of the equipment will be done by suitably qualified personnel. | | |
|--|--|--|--|--|

Signature of the Authorized Signatory of Company
Name:
Designation:
Contact no (mobile):
Email Id:
Company Seal:

ANNEXURE C

Quotation

(Must be submitted in the 3rd sealed envelope as mentioned in Section-2.1)

COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____ PHONE NUMBER: _____

EMAIL: _____ WEB SITE: _____

Cost Break Down:

| # | Item/Description (1) | Quantity (2) | Unit Price (INR) (Excluding Taxes) (3) | Total Price (Excluding Taxes) (4)= (2)x(3) |
|---|---|-----------------|--|--|
| 1 | Brand Name: Array Networks Model No: APV 1600 Net Velocity <ul style="list-style-type: none"> • 4 GB • 4 Copper • Size: 1 U • 1 Gbps throughput (With LLB License) | 3 | | |
| 2 | Gold Support Service for 2 years with Warranty services - Array Network APV 1600 Net Velocity | 3 | | |

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| | | | | |
|---|--|---|--|--|
| 3 | Brand Name: Radware Model No: Radware Link Proof 1008 ODS-VL <ul style="list-style-type: none"> • 4 GB internal memory • Size: 1 U • 1 Gbps throughput (With LLB License) | | | |
| 4 | Support Service for 2 years with Warranty services - Radware Link Proof 1008 ODS-VL | | | |
| 5 | Brand Name: F5 Model No: F5 Big IP controller 1600 Part no: F5-BIG-LC-1600-4G-R <ul style="list-style-type: none"> • 4 GB internal memory • Size: 1 U • 1 Gbps throughput (With LLB License) | | | |
| 6 | Support Service for 2 years with Warranty services- F5 Big IP controller 1600 Part no: F5-BIG-LC-1600-4G-R | 3 | | |

| | | | | |
|---|--|---|--------------|--|
| 7 | Delivery, Installation and Configuration of Link Load Balancer(LLB) (refer Section-3) <ul style="list-style-type: none"> • Installation of Device in Rack • Configuration Document • Training for 3 persons. • Interconnection between firewall and LLB (by Patch cord) Labeling of LLB device and on patch cords plugged in to LLB device | 3 | | |
| | | | TOTAL | |

Signature of the Authorized Signatory of Company

Name:

Designation:

Contact no(mobile):

Email Id:

Company Seal:

ANNEXURE D

(This will be part of quotation and will be submitted in envelope-3)

Date:

To
Senior Vice President (ICT)
National Institute of Securities Markets,
NISM Bhavan,
Plot No: 82,
Sector - 17, Vashi,
Navi Mumbai - 400705.

Dear Sir/Madam,

Subject: **Letter of Commitment to delivery Lead time for RFQ No.: NISM/ICT/ RFQ/ 5/2012-13**

We commit to the delivery lead time as stated in Section -4 of the RFQ.

Thank you.
Yours faithfully,

Signature of the Authorized person

Name:

Designation:

Phone No (Mobile):

Fax and Email Address:

Official Seal: (This letter should be typed on the letterhead of the Company and must be signed by the Authorized Signatory of the Company/Lead Company of the Consortium)

ANNEXURE - E

(This will be part of quotation and will be submitted in envelope-3)

Company Profile

| | |
|--|--|
| Name of the company | |
| Legal Status (e.g., sole proprietor, partnership, limited liability partnership, corporation etc., (Attach a copy of the certificate of incorporation) | |
| Physical Address | |
| Business Profile of the company (Attach a separate write-up or brochure that provides details of the business activities of the company) | |
| Email ID of the company | |
| PAN Number of the company | |
| TAN Number of the | |

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| | |
|---|--|
| company | |
| TIN/VAT Number of the company | |
| Service Tax Registration Number | |
| Name of the Contact Person with Mobile and land line Number | |
| Company Name as it appears in its Bank Account | |
| Bank Account Number | |
| Type of Account | |
| Bank Name | |
| Bank's Branch Address | |
| Bank Branch IFSC Code | |

Signature of the Authorized Signatory of Company
Name:
Designation:
Contact no(Mobile):
Email Id:
Company Seal:

ANNEXURE - F

Checklist of items to be submitted with Quotation in Envelope-3

| # | Items |
|---|---|
| 1 | Cover letter as stated in Annexure-A |
| 2 | Company profile in the format as given in Annexure -E |
| 3 | Quotation in the format as given in Annexure -C. |
| 4 | Letter of commitment as per the format given in Annexure-D |
| 5 | Letter of incorporation of the company or the lead company of the consortium responding to the RFQ. |

.....X.....