

Q1. What is NISM PGDM(SM) Program?

NISM PGDM(SM) is AICTE approved two year, full time Post Graduate Diploma in Management with a specialization in Securities Markets

Q2. What is the Academic Eligibility Criteria for the PGDM(SM) program?

Graduation

1. The bachelor's degree or equivalent qualification in any discipline of minimum three years duration after completing higher secondary schooling (10+2) or equivalent with at least 50% marks or equivalent CGPA (for General Category) and at least 45% marks (for reserved category) from a university recognized by UGC or equivalent.

Appearance in Competitive Examinations

Candidates should successfully appear in any of the Common Admission Tests i.e. CAT, XAT, CMAT, ATMA, MAT, GMAT or MAH-MBA-CET (Management) passing year(2020) the decision of the Selection Committee of NISM on cut-off scores for selection will be final in this regard.

Q3. Those who are in Last year and awaited for final results, can they apply?

Yes. Applicants in the last year of degree and those who have completed the degree but are awaiting for their final results of the bachelor's degree can also apply. Admission will be provisional till graduation marks are submitted.

Q4. Who should participate for PGDM Programme?

The programme is designed for students pursuing graduation and Students of Economics / Commerce / Finance / Engineer / Management aspiring for a career in the capital market are encouraged to participate in this programme

Q5. What is the Selection Process of NISM for PGDM(SM)?

1. Overall Academic performance
2. Competitive Exam Score
3. Personal Interview

All the 3 scores will be aggregated for the qualification of candidates.

Q6. How many seats are available in the PGDM(SM) program?

Overall 120 seats are available for **PGDM(SM)** program.

Q7. Is distance learning available for PGDM(SM)?

Distance learning is not available as it's a 2 years full time residential PGDM(SM) program.

Q8. How can I apply?

The candidate can apply Online from NISM Website (www.nism.ac.in)

Q9. What is the application form fee?

Students can apply Online. The online procedure has to be done by paying the application form fee of Rs. 1000 by any of these: – Debit Card/Credit Card/Net banking.

Financing your PGDM(SM):

Q10. What is the estimated cost for two year PGDM(SM) at NISM?

- The fee for the two-year residential PGDM (SM) **Rs. 5.62 lakhs (Including Tuition fee, Exam fee)**
- Hostel Fees/Accommodation: **Rs. 2,52,300**
- The fee can be payable in **four instalments**.

Q11. What are some options for financing my PGDM(SM) education?**Educational Loan**

NISM has been enlisted on VidhyaLaxmi portal for helping students seeking loan from banks directly. Vidyalakshmi is a centralized website for students seeking an education loan giving access to many banks schemes. This website, allow the student to fill a common education loan application form, that students can use to apply to many banks simultaneously. Visit the following link www.vidyalakshmi.co.in/Students/ to apply for education loan.

Q12. Where Does PGDM(SM) leads to?

- **Segments:** Equity Markets, Debt Markets, banking Treasury, Currency and Currency Derivative Markets, Commodity Derivative Markets, retail banking
- **Research:** Equities, Debt Markets, Currency Markets, Commodity Markets.
- **Analytics:** Credit Research & Ratings, Economic Research, Policy Research, Advanced Analytics and Computing in Risk Management & Derivatives, Front-, Mid- and Back-Office Analytics, Legal Research & Analysis, Mutual Fund Analytics, News and Media, Fintech.

- **Broking and Dealing:** Equities, Equity Derivatives (F&O), Debt (G Sec, Corporate Bonds, Securitized Debt and Structured Finance, Municipal Bonds), Syndicated Debt, Mutual Fund Distribution
- **Advisory:** Investment Advisor, Personal Financial Planner, Wealth Manager in banking, broking & Investment Advisory firm.
- **Corporate Advisory:** Investment Banking, corporate banking, Insolvency Resolution and Restructuring, Valuation, Compliance, Risk Management, Debenture Trusteeship and Custodianship.

Placement

Q13. Where do PGDM(SM) students get placed?

NISM, being an institution established by the Securities market regulator (SEBI), has good connect with the industry. This facilitates remarkable placement prospects for the participants of its academic programmes. The participants would get placement opportunities in Treasury Operations, Investment Advisory, Back-Office Operations, Merchant Banking, Customer Services, Front End Interaction with Clients, Clearing, Regulatory & Compliance, Risk Management, Corporate Banking, etc. These profiles were offered by Corporates & Financial Intermediaries such as Banks, Broking Firms, Investment Advisory Firms, Stock Exchanges, Depositories, Merchant Banking Firms, Mutual Funds, etc.

Q14. What are the scholarship criteria?

1. **Merit Scholarship:** 50% of the tuition fee waiver during the first year
2. **Economically backward students:** Economically backward students, with meritorious academic record are eligible for 50% of tuition fee waiver in the first term

3. **Students from local area:** Students from Raigad (Maharashtra) district securing admission in long-term educational programmes are eligible for 30% of tuition fee waiver. Hotel Accommodation is optional for these students.
4. **Fee Waivers for students based on admission merit criteria:** Students, with academic merit, are eligible to apply for a fee waiver up to 50% for the first year of study. The following would be the minimum eligibility criteria for making an application for merit based fee waiver:
 - (a) 1st Class and above in graduation level, and
 - (b) A score of minimum 75 percentiles in CAT / XAT / GMAT, or a score of minimum 80 percentiles in MHCET / MAT / ATMA
5. **SC/ST and Backward class students:** Students from the SC/ST and Backward class category are eligible for 50% tuition fee waiver, subject to condition that they are selected through competitive process in terms of prescribed eligibility criteria for selection, for first year of their study.
6. **Children of employees of SEBI registered intermediaries** are eligible for 30% of tuition fee waiver during first year of study.
7. **Children and Spouse of SEBI and NISM employees** are eligible for 40% fee waiver during first year of study.
8. **Best Performing Students:** Students undergoing two-year full-time programme are eligible for 50% of tuition fee waiver for the second year for securing the first and second position/rank in the first year.

Q15. May I visit the campus? If so, when?

Yes you may visit campus, the details of the visit shall be on NISM website.
(Visit Month: Feb, March, April, 2020)

Q16. What leads most students to choose this college?

- We have professional expertise who have in depth knowledge of securities market and are devoted towards enhancing students' academic knowledge of securities market.
- NISM's infrastructure is the core strength.
- We have been established by market regulator (SEBI).
- Hands on experience on Trading in Stock Market in a Simulation lab.
- We have faculty team mix of academia, industry expert, regulators and other users
- We have frequent industry interaction with relevant industry's intermediaries/exchange.

Q17. Name of the Past recruiters?

ICICI Bank, IDBI Bank, CSB Bank, Karur Vysya Bank, RBL Bank, NSE, MCX, NCDEX, SBI AMC, Aditya Birla Sun life AMC, UTI AMC, NSDL, SHCIL, AUM Capital, AK Capital, Nirmal Bang, Funds India, Etc.

Q18. What are the placed Student CTC?

Min 5 LPA, Average 6.5 LPA, Max 12 LPA, based on student performance.

Q19. What is the further process after registration?

Upon successful registration, a User-ID and Password will be sent to registered email ID and mobile number of the candidate for further process to fill the application form.