

PGDM POST GRADUATE DIPLOMA IN MANAGEMENT (Securities Markets)

Recognized by AICTE

PLACEMENT
2019-21

New Age Securities Markets Professionals

The First Move



NiSM NATIONAL INSTITUTE OF
SECURITIES MARKETS
An Educational Initiative of SEBI



NISM Campus

National Institute of Securities Markets

Plot No. IS 1 & IS 2, Patalganga Industrial Area,
Mohopada, Rasayani, Taluka Khalapur,
District Raigad, Maharashtra - 410222
Phone: 02192-668300/01

NISM Bhavan

National Institute of Securities Markets

NISM Bhavan, Plot No. 82, Sector - 17,
Vashi, Navi Mumbai, Maharashtra - 400703
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NiSM NATIONAL INSTITUTE OF
SECURITIES MARKETS
An Educational Initiative of SEBI





Inauguration of NISM's State-of-the-art Campus at Patalganga by

Shri Narendra Modi,
the Hon'ble Prime Minister of India.

on 24th December 2016.

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Mr. S.K. Mohanty
Director

Message from the Director

Greetings from National Institute of Securities Markets !

It is a great pleasure to welcome you to be a part of our Virtual Internship activities of NISM. Located in the tranquil atmosphere at Patalganga and away from the bustling city life of Mumbai, NISM, which was inaugurated by the Hon'ble Prime Minister of India, Shri Narendra Modi in December 2016, is a premier institute for training and research in the securities markets. NISM was set up by SEBI with a vision to lead, catalyze and deliver educational initiatives with a view to enhancing the quality standards of and increasing the participation in the securities markets and to promote research. Towards achieving this goal, NISM has launched several educational, training and certification programs for teaching and training intermediaries in securities market, budding professionals aspiring to serve the securities market, and also other officials/ executives working in various other segments across the country.

The business environment today is dynamic, competitive, far-reaching, and transcends boundaries, whilst seamlessly connecting economies across the globe. To survive in this highly competitive landscape, NISM has understood the importance of broad based education and has created a conducive environment for the students to blossom into capable professionals to energize and manage the tremendous growth in Indian financial sector. The institute places special emphasis on inculcating corporate values and skills required for complex decision-making, besides developing superior expertise on functional domains specific to securities markets and garnering overall business knowledge.

Our strong and experienced faculty, who have taught and consulted across the industry have developed a curriculum that has been built through regular interaction with the industry. They help/guide and shape our students for making them prepared to thrive as professionals in the competitive environment of the securities market. The students here go through a demanding curriculum, corporate lecture series, exposure to securities markets through simulation exercises, internship at a prospective workplace and also industrial attachments apart from interacting with the eminent guest speakers from the financial world which go on to prepare them to take up the desired role in financial sector. The students at NISM hail from different backgrounds like Engineering, Economics, Commerce etc.

At NISM, we have been developing the student's talent and capabilities as desired by the markets to make them more suitable for industry.

I am certain that our students are ready to assume key roles in various organizations and contribute to the development of securities market and We look forward to a mutually beneficial and long lasting relationship with your esteemed organization.

Mr. S.K. Mohanty
Director

Board of Governors

Chairman

Mr. Ajay Tyagi
Chairman, SEBI

Members

Mr. G. Mahalingam
Whole-Time Member, SEBI

Mr. S.K. Mohanty
Whole-Time Member, SEBI
& Director, NISM

Mr. Sanjay Nayar
Chief Executive Officer, KKR India Advisors Pvt. Ltd.

Mr. Sujit Prasad
Executive Director, SEBI

Mr. A Balasubramanian
Managing Director and Chief Executive Officer,
Aditya Birla Sunlife AMC Ltd.

Ms. Ashu Suyash
Managing Director & Chief Executive Officer, CRISIL

Ms. Ishaat Hussain
Former Director, Tata Sons and Tata Steels

Ms. Uday Chitale
Independent Director, ICICI Bnak Ltd.

Prof. H Krinamurthy
Chief Research Scientist Indian Institute of Science

Secretary to the Board

Mr. Sunil Jayawant Kadam
Registrar, NISM & CGM, SEBI

Academic Council

Chairperson

Prof. Samir Barua
Former Director, IIM Ahmedabad

Members

Mr. S.K. Mohanty
Whole-Time Member, SEBI
& Director, NISM

Prof. Abhay Pethe
Distinguished Fellow at ORF Mumbai and Visiting
Senior Fellow at the Mumbai School of Economics and
Public Policy (MSE&PP), University of Mumbai.

Dr. Shekhar Shah
Director General, NCAER

Mr. Anand Sinha
Former Deputy Governor, RBI

Mr. Sujit Prasad
Executive Director, SEBI

Prof. Ashok Banerjee
Professor (Finance & Control), Faculty-in-charge,
The Financial Research and Trading Laboratory,
Director, IIM Calcutta Innovation Park, IIMCIP

Secretary to the Academic Council

Mr. Sunil Jayawant Kadam
Registrar, NISM & CGM, SEBI

About NISM

The National Institute of Securities Markets (NISM) is a public trust established in 2006 by the Securities and Exchange Board of India (SEBI). From spreading awareness of securities market among common investors to skill development of market professionals, the institute carries out a wide range of capacity building activities at various levels. NISM's six schools of excellence and the National Center for Financial Education work in synergy towards professionalizing securities market.

The School for Securities Education (SSE) creates new age securities market professionals and equips them with expertise to meet the enhanced expectations through its uniquely positioned academic programmes.

Vision

To lead, catalyze and deliver educational initiatives to professionalize the securities markets.

Mission

To engage in capacity building among stakeholders in the securities markets through financial literacy, professional education, certification, enhancing governance standards and fostering policy research.





NISM is a world away from outside but still connected to everything. Situated about 50kms outside Mumbai, the college is off the Mumbai-Pune Highway amidst the lush green ghats. Just like Mumbai, a city that never sleeps, our college never sleeps.

The students are engaged with various activities throughout the day. Apart from the 10-5 schedule and an abundance of assignments, the students are still enthusiastic to spend their time at the recreation hall. The hall has various facilities- gym, table tennis, carrom, air hockey, and a swimming pool. The campus has a beautiful auditorium wherein various events are hosted. More often than not, there is musical night for the students and guest officers, by the end of which everyone's on their feet swaying to the tunes. The amphitheater is a lively hub where students enjoy their evenings. The size and the beauty of the campus allows the students to stroll at night and the small canteen allows them to have tea while they do it. The campus lives by, "Nights that turn into mornings makes friends turn into family". This lays an important foundation for the future networking of finance professionals coming out of the National Institute of Securities Market.

CULTURAL PROGRAM



RECREATIONAL ACTIVITIES





Post Graduate Diploma in Management (Securities Markets)

PGDM is a two-year full time Post-Graduate Diploma course for students coming from various disciplines interested in pursuing a career in securities markets. This programme has been freshly launched in 2017 and is approved by All India Council for Technical Education (AICTE).

PGDM students are equipped to be complete securities market professionals. They are positioned to take up a wide range of responsibilities such as Analysts, Investment Managers, Valuers of Asset Classes, Treasury & Risk Managers, Operational Managers, Compliance Officers, Financial Planners & Wealth Managers etc. Organizations that will find our students suitable include Analytics firms, Rating Agencies, Stock-Brokers, Fund Managers, Investment Banks, Registered Valuers, Banks, Financial Advisors etc.

Why hire PGDM students?

- A mixed batch, which is a blend of fresh and experienced Science, Arts, and Commerce graduates, eager to take up variety of profiles across the organisations hierarchy.
- Excellent faculty drawn from the cream of academia, industry, and SEBI.
- In-depth unique exposure to ATAL lab (Simulated Trading in equities, commodities and F&O), Bloomberg and Financial databases like CMIE prowess
- Equipped with comprehensive theoretical and practical knowledge of all asset classes and across market segments.
- Insights from Finance, Accounting, Economics, Computing, Quantitative Methods and Law



Program Architecture

Academic Courses: 2019-2020

Semester – I – Concepts (Jul-Nov 2019)			Semester – II – Applications (Dec 2019 - Apr 2020)		
Course Code	Name of the Course	Course Credits	Course Code	Name of the Course	Course Credits
101	Macro Economics for Securities Markets	3.0	201	Securities Analysis and Equity Valuation	3.0
102-A	Quantitative Application of Mathematics	1.5	202	Banking & Financial Services	3.0
102-B	Quantitative Application of Statistics	1.5	203	Research Methods and Data Analytics	3.0
103	Financial Accounting & Reporting	3.0	204	Securities Market Regulations	3.0
104	Financial Institutions & Markets	3.0	205	Taxation in Securities Markets	3.0
105	Corporate Finance	3.0	206-A	Mutual Funds	1.5
106	Corporate and Allied Laws	3.0	206-B	Wealth Management	1.5
107-A	Organizational Behavior	1.5	207-A	Financial Modelling - I	1.5
107-B	Marketing for Financial Services	1.5	207-B	Smart Lab Trading - I	1.5
Total Credits		21	Total Credits		21

Academic Courses: 2020-2021

Semester – III – Advanced Applications (July - Nov 2020)			Semester – IV – Industry Integration (Dec 2020 - Mar 2021)		
Course Code	Name of the Course	Course Credits	Course Code	Name of the Course	Course Credits
301	Fixed Income Securities	3.0	401	Mergers and Acquisitions and Corporate Restructuring	3.0
302	Portfolio Management	3.0	402	Forex Markets and International Finance	3.0
303	Derivatives & Risk Management	3.0	403	Business Ethics and Corporate Governance	3.0
304	Commodities Markets	3.0	404	Project Dissertation (Self-study)	6.0
305- A	Investment Banking	1.5	405	Professional Certifications (Off Classroom)	6.0
305- B	Private Equity & Venture Capital	1.5	Total Credits		18
306	Treasury Management	3	Total Program Credits		81
307-A	Financial Modelling - II	1.5			
307-B	Smart Lab Trading - II	1.5			
Total Credits		21			

Mandatory Certifications

Sr. No.	Certifications	Timeline
1	NISM Series VII: Securities Operations & Risk Management Certification Examination	During Sem-I
2	NISM Series V A: Mutual Fund Distributors Certification Examination	During Sem-II
3	NISM-Series-X-A: Investment Adviser (Level 1) Certification Examination	
4	NISM Series-XV: Research Analyst Certification Examination	
5	NISM-Series-VIII: Equity Derivatives Certification Examination	During Sem-III
6	NISM Series-IX: Merchant Banking Certification Examination	



Learning Environment

The PGDM programme is strengthened by sound delivery by expert faculty, together with multiple pedagogy. The faculty-team is comprised of the following:

Dr. Rachana Baid	Mcom, PhD (Osmania Univ.)	Corporate Finance, Portfolio Management
Dr. Latha Chari	Mcom, FCMA, PhD (BITS Pilani)	Financial Reporting, Equity Valuation, ATAL Lab
Dr. Abhay Nagale	Mcom, ACA, PhD (IIT Bombay)	Fixed Income Securities, Financial Modelling
Dr. Jatin Trivedi	MBA, M.Com, Ph.D (Finance)	Financial Statements Analysis, Securities Analysis, Equity Valuation
Dr. Rajesh Kumar	LLM, PhD (Delhi Univ.)	Corporate Laws, Securities Markets Regulation
Mr. Vishal Shukla	MBA, MPP (Tokyo)	Economics, Global Financial Markets
Mr. M. Krishnamoorthy	MA (Economics), MFSM	Economics, Corporate Governance
Mr. Ritesh Nandwani	ACA, CFA, MBA (IIM Lucknow), MSc (Singapore Mgt. Univ.)	Fixed Income Securities, Derivatives & Risk Management
Mr. S. Venugopal	ACA, PGDSL	Financial Reporting, Taxation, Securities Markets Regulation
Dr. Narsimhulu Siddula	Mcom, MBA (Finance), PhD (Osmania Univ.)	Financial Reporting, Securities Analysis, Equity Valuation
Dr. Pradiptarathi Panda	MFC, M.Phil, PhD (Mumbai Univ.)	Financial Institutions and Markets, Research Methods and Data Analytics, Trading and Investment using ATAL Lab
Mr. Meraj Inamdar	Mcom, Pursuing PhD (Mumbai Univ.)	Statistics, Corporate Governance, ATAL Lab
Dr. Nitin Tike	MBA, PhD (Pune Univ.)	Financial Markets
Mr. Vishal Padole	Master in Management Studies (Finance)	ATAL Lab

Visiting Faculty

Mr. Abhijeet Vaidya	Executive Director, Kotak Investment Banking	Investment Banking
Dr. V. Shunmugam	Former Head, Research and Index Administration, MCX	Commodities Market
Mr. DG. Prasad	Former Head, Research, BSE	Commodities Market
Mr. R Kannan	Head, Corporate Performance & Monitoring, Hinduja Group	Organisation Behaviour & Management
Dr. Jinesh Panchali	Founder Promoter, Arham Advisors	Mergers & Acquisition
Mr. Sanjeeva Mathur	Founder Promoter, Serene Waters	Mutual Funds
Mr. KV Ramakrishnan	Former General Manager, STCI Finance	Treasury Management
Mr. Deepesh Bhargava	Vice President, Validus Wealth	Wealth Management
Mr. Mandeep Singh	Vice President, SBI Capital Markets	Investment Banking
Mr. Archit Lohia	Founder & CEO, CareerTopper.com	Alternate Investment Funds

Learning-cum-Practice Programme

As a part of our initiative to develop the talent needed for securities markets, we are taking various endeavours to sensitize students to obtain a hands-on experience on securities market practices, apart from classroom sessions.

NISM is partnering with several institutions, which include market leaders, market infrastructure institutions & regulators, to achieve the same.

This Programme has ensured that our students are uniquely placed to receive wide practical exposure to market practices, which in-turn supports their classroom learning; apart from building and fostering a long-lasting relationship with the market/industry.



Industry Interaction

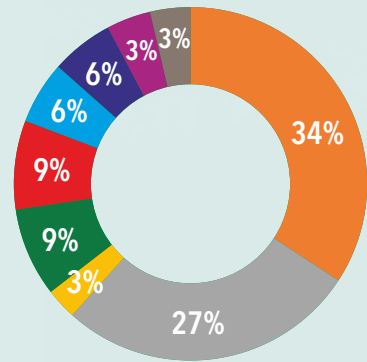
Industry Interaction is conducted at NISM's Patalganga Campus from time-to-time, at regular intervals. This provides a platform for the students and the faculty to interact with various eminent personalities from the industry; thereby providing a practical insight to the workings of the securities markets. The students are, as a result, benefitted from the knowledge of the field and are made aware of the roles they can play in Securities Markets. Some of the well-known speakers at the Industry Interaction session have been -

Session conducted

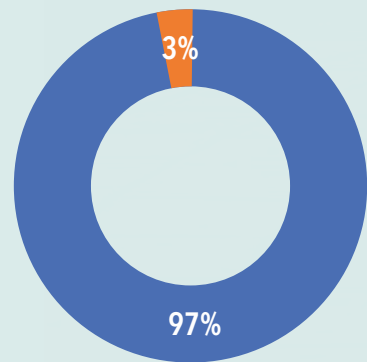
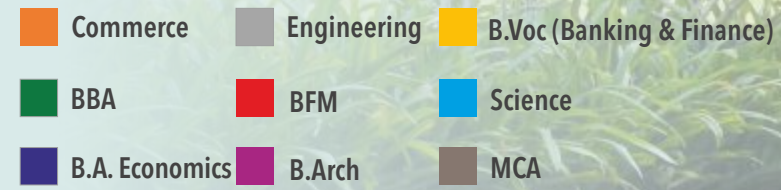
- **Mr. Vitthal More,**
Sr. VP, NSE
- **Mr. Vikram Kothari,**
Managing Director, National Securities Clearing Corporation
- **Mr. Pawan Rupani,**
Manager, Smeag & Retail
- **Mr. Manish Bhandari,**
Product Manager, Treasury Control And Serv Grp
- **Mr. A. Balasubramaniam,**
Managing Director and Chief Executive Officer for Aditya Birla Sun Life AMC
- **Dr. Sandip Ghose,**
Former Director, NISM
- **Mr. Jayant Nalawade,**
Ex Chief Operating Officer National Commodity Clearing Limited (NCCL)
- **Shri G. Mahalingam,**
WTM, SEBI
- **Mr. Nilesh Shah,**
Managing Director, Kotak Mahindra Mutual Fund Corporation
- **Mr. G V Nageswara Rao**
MD & CEO, National Securities Depository Limited
- **Mr. Ashok Kumar**
Commissioner of Income Tax, TDS, Income Tax Office, Charni Road, Mumbai
- **Mr. Badri Narayanan**
Founder of Indian Capstone Simulations
- **Mr. Biharilal Deora**
Director at Abakus Asset Management, LLP, an India-focused Asset Management Company.
- **Prof. Manipadma Datta**
Vice Chancellor, TERI SAS



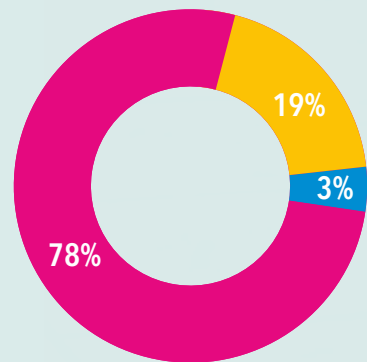
Batch at a Glance (2019-21)



Education Stream



Educational Qualification



Work Experience



Entrepreneurship Cell

Today, Throughout India, companies hire students with business skills rather than students with textual expertise only. Young Indians are given the opportunity to demonstrate their entrepreneurial skills because of the widespread need for an entrepreneurial generation in India, this idea is strongly supported and promoted by the Government of India who calls this generation the age of innovators. The E-Cell of the National Institute of Securities Markets is at the forefront of this business translation.

The NISM's Entrepreneurship-Cell is a student organization that aims to incubate the pioneering spirit of students who are destined to be the business leaders of tomorrow.



The Entrepreneurship-Cell focuses on helping students advance their entrepreneurial outlook by empowering students with valuable tools, such as providing them a platform to grow their business ideas while also broadening their perspectives through a variety of workshops, industry interactions, student activities that lead to a well-rounded entrepreneur with a risk appetite and awareness that is on par with business players across the globe.

Our mission is to create an environment that would illuminate ideas about entrepreneurship development and creative deduction, cultivate a business culture and reach out to a wider audience in both the academic community and the industry for the incubation of business ideas.

Student Profile



Abhilash Rathod, 24

B. Com, MS University of Baroda, 2018

Summer Internship: Abakkus Asset Manager LLP **Area:** PMS Intern

Abhishek Verma, 23

B. Arch, Dr. APJ Abdul Kalam Technical University, (UPTU), 2018

Summer Internship: 5 Paisa Capital Limited

Area: Sales Intern



Aditya Krishnan, 23

B. Com, University of Madras, 2018

Summer Internship: 5 Paisa Capital Limited **Area:** Sales Intern

Prior Work Experience: RBS **Area:** Process Analyst

Duration: 1 years, 4 months

Akhilesh Krishnan, 22

B. Tech, APJ Abdul Kalam Technological University, 2019

Summer Internship: Career Topper

Area: Finance Intern





Amit Singh Mehra, 23

B.Sc Mathematics, Amity University, Noida, 2017

Summer Internship: Career Topper **Area:** Finance Intern



Jyotsna Gupta, 21

BBA, Guru Gobind Singh Indraprastha University, 2019

Summer Internship: Startup Buddy

Area: Equity Research

Bhavani Ganesh, 23

B. Com, Mount Carmel College, Autonomous, 2018

Summer Internship: Li-Karma Financial Services

Area: Technical Research Analyst



Malaya Kumar Mohapatra, 23

B. Com, Utkal University, 2017

Summer Internship: Profitmart Securities

Area: Equity Research

Prior Work Experience: Niran & Co. **Area:** Audit Assistant, Surveyor **Duration:** 1 years, 1 month



Devansh Sharma, 22

B. Tech, Navrachana University, 2019

Other Educational: I. Financial Modelling & Valuation Analyst (FMVA), II. Data Analyst (Through IBM)

Summer Internship: Abakkus Asset Manager LLP **Area:** PMS Intern



Prahlad Arora, 24

B. Engg, Mumbai University, 2018

Summer Internship: Career Topper **Area:** Finance Intern

Harshal Sawlikar, 23

B. Engg, Sant Gadge Baba Amravati University, 2019

Summer Internship: Trading Campus

Area: Intern - Finance Research



Rachaita Mukherjee, 21

BFM, Mumbai University, 2019

Summer Internship: Career Topper

Area: Finance Intern





Rajesh Kumar Gouda, 22

B.Sc Mathematics, Vikram Deb Autonomous College, 2018

Summer Internship: Trading Campus

Area: Intern - Finance Research



Saloni Sanghvi, 23

BFM, Mumbai University, 2018

Summer Internship: Abakkus Asset Manager LLP

Area: PMS Intern

Ramdev Singh, 29

B.Sc (IT), Maharshi Dayanand Saraswati University, 2013

Summer Internship: 5 Paisa Capital Limited

Area: Sales Intern

Prior Work Experience: Indian Army **Area:** Technical

Duration: 8 years



Shardul Mahajan, 21

BBA, Savitribai Phule Pune University, 2019

Summer Internship: 5 Paisa Capital Limited

Area: Sales Intern



Rujuta Tamhankar, 21

B.A. Economics, Ramnarain Ruia Autonomous College, 2019

Summer Internship: Arham Advisors **Area:** Research Intern



Shifra D'souza, 21

BFM, Nagindas Khandwala College, 2018

Summer Internship: 5 Paisa Capital Limited

Area: Sales Intern

Sachin Kumar, 23

B. Com, St Aloysius College Autonomous - Mangaluru, 2018

Summer Internship: Li-Karma Financial Services

Area: Technical Research Analyst



Shivam Ashish, 23

B. Tech, Vinoba Bhawe University, 2018

Summer Internship: 5 Paisa Capital Limited

Area: Sales Intern

Prior Work Experience: FPS Jobs Private Limited

Area: Assistant Manager **Duration:** 6 months





Shreya Iyer, 21

B. Com, University of Madras, 2019

Summer Internship: Abakkus Asset Manager LLP

Area: PMS Intern



Tangudu Neelakantha, 23

B. Tech, Biju Patnaik University of Technology, 2018

Summer Internship: Career Topper **Area:** Finance Intern

Prior Work Experience: Wirsay Technologies Pvt. Ltd.

Area: Business Development Executive **Duration:** 6 months

Shubham Gurtu, 23

B.Tech, Bharati Vidyapeeth Deemed University, 2018

Summer Internship: Abakkus Asset Manager LLP

Area: PMS Intern



Tanvi Seth, 22

BBA, Alliance University, 2018

Summer Internship: Equity 99 **Area:** Research Analyst



Srinidhi. A, 22

B. Com, Bharathiyar University, 2018

Summer Internship: Coimbatore Capital

Area: Finance Intern



Turangam Borah, 23

B. Com (H), Tezpur University, 2018

Summer Internship: Uinvolve Pvt Ltd.

Area: Sales Intern

Sushant Dakwe, 24

B. Engg., Mumbai University, 2017

Summer Internship: Career Topper **Area:** Finance Intern

Prior Work Experience: Accord EXIM Consultancy

Area: EXIM Executive **Duration:** 11 months



Vansh Agarwal, 22

B. Com, Savitribai Phule Pune University, 2019

Summer Internship: IIFL **Area:** Summer Trainee





S. Ullash Kumar, 23

B. Com, Sri Sri University, 2018

Summer Internship: 5 Paisa Capital Limited

Area: Sales Intern

Prior Work Experience: Silk City Securities

Area: Front Office, Operation **Duration:** 12 months

Akash Sherry, 21

B.Voc Banking & Finance, University of Delhi, 2019

Summer Internship: National Stock Exchange

Area: Summer Intern



Ritika Swaroop, 21

B.A. Economics, Mumbai University, 2019

Summer Internship: 5 Paisa Capital Limited

Area: Sales Intern

Our Past Recruiters

Broking | Banks | Investment Advisory Firms | Stock Exchanges | Depositories
Mutual Funds | Information Technology



J.P.Morgan

Morgan Stanley



Mahindra AMC



& many more...

Testimonials of Recruiters

It gives me great pleasure to write the testimonial for the new recruits from your institute on behalf of IDBI.

"NISM students are resourceful individuals, who carry a positive behavior & are of good ethos, NISMians have fulfilled their responsibilities well and took initiative in work assigned to them they have gelled well with their team. Their learning capabilities are good and all the reporting officers are happy with their performance. We, at IDBI are extremely proud to be associated with NISM."

I wish NISM and its team all the very best for your future endeavors.



Ram Prasad Pati
Manager-HR

"Our organization has been hiring students from NISM, as interns and on full-time basis, for the past 3 years. It has always been a smooth process in terms of recruitment from the Organization. Students come with the motive to learn and excel in their career. Even in times of COVID-19, it is nice to see that students are proactive and are willing to work from home with the same effectiveness as working from an office."



Archit Lohia
Founder - CareerTopper.com

Placement Process

Placement Schedule*

Placement begins	-
Tentative Joining	01 April 2021

* Above Placement schedule is indicative only and it can be tailored to suit the requirement of the companies.

Placement activities and processes are conducted in collaboration between Student Placement Committee and Placement Office.

Contact for Placement

Placement Office	
<p>Mr. Sahil Malik General Manager - SEBI & NISM Phone : +91-21 92668363 Mobile: +91-9152003351</p>	<p>Dr. Jatin Trivedi Placement cell member & Associate Professor Mobile: +91-8698557927</p>
<p>Dr. Narsimhulu Siddula Placement cell member & Assistant Professor Mobile: +91-9866524194</p>	<p>Dr. Pradiptarathi Panda Placement cell member & Assistant Professor Mobile: +91-9969357385</p>
<p>Mr. Meraj Inamdar Placement cell member & Lecturer Mobile: +91-8369166248</p>	
Student Placement Committee	
<p>Mr. Shivam Ashish : +91- 7782033616 Mr. Devansh Sharma : +91- 7069303255 Mr. Tangudu Neelakantha : +91- 9090212423 Mr. Ramdev Singh : +91- 6378629775</p>	<p>Ms. Tanvi Seth : +91- 8147032132 Ms. Shifra Dsouza : +91- 7506054385 Ms. Shreya Iyer : +91- 9920213602</p>
Email: placement@nism.ac.in	

Batch Group Photo

