

# PGDM

POST GRADUATE DIPLOMA IN  
MANAGEMENT (Securities Markets)

Recognized by AICTE

PLACEMENT  
2018-20

New Age  
Securities Markets Professionals

**NiSM** NATIONAL INSTITUTE OF  
SECURITIES MARKETS  
An Educational Initiative of SEBI



#### NISM Campus

**National Institute of Securities Markets**  
Plot No. IS 1 & IS 2, Patalganga Industrial Area,  
Mohopada, Rasayani, Taluka Khalapur,  
District Raigad, Maharashtra - 410222  
Phone: 02192-668300/01

#### NISM Bhavan

**National Institute of Securities Markets**  
NISM Bhavan, Plot No. 82, Sector - 17,  
Vashi, Navi Mumbai, Maharashtra - 400703  
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Placement Cell Office: +91-9152003351 | Placement Portal:

**NiSM** NATIONAL INSTITUTE OF  
SECURITIES MARKETS  
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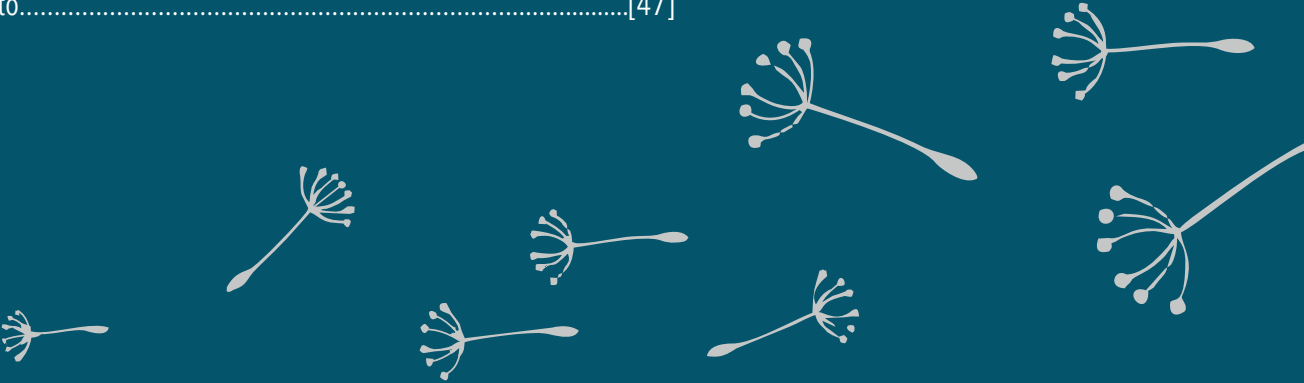
Inauguration of NISM's State-of-the-art Campus at Patalganga by

**Shri Narendra Modi,**  
the Hon'ble Prime Minister of India.

on 24th December 2016.

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**Mr. S.K. Mohanty**  
Director

## Message from the Director

Greetings from National Institute of Securities Markets !

It is a great pleasure to welcome you to be a part of our placement activities at NISM. Located in the tranquil atmosphere at Patalganga and away from the bustling city life of Mumbai, NISM, which was inaugurated by the Hon'ble Prime Minister of India, Shri Narendra Modi in December 2016, is a premier institute for training and research in the securities markets. NISM was set up by SEBI with a vision to lead, catalyze and deliver educational initiatives with a view to enhancing the quality standards of and increasing the participation in the securities markets and to promote research. Towards achieving this goal, NISM has launched several educational, training and certification programs for teaching and training intermediaries in securities market, budding professionals aspiring to serve the securities market, and also other officials/executives working in various other segments across the country.

The business environment today is dynamic, competitive, far-reaching, and transcends boundaries, whilst seamlessly connecting economies across the globe. To survive in this highly competitive landscape, NISM has understood the importance of broad based education and has created a conducive environment for the students to blossom into capable professionals to energize and manage the tremendous growth in Indian financial sector. The institute places special emphasis on inculcating corporate values and skills required for complex decision-making, besides developing superior expertise on functional domains specific to securities markets and garnering overall business knowledge.

Our strong and experienced faculty, who have taught and consulted across the industry have developed a curriculum that has been built through regular interaction with the industry. They help/guide and shape our students for making them prepared to thrive as professionals in the competitive environment of the securities market. The students here go through a demanding curriculum, corporate lecture series, exposure to securities markets through simulation exercises, internship at a prospective workplace and also industrial attachments apart from interacting with the eminent guest speakers from the financial world which go on to prepare them to take up the desired role in financial sector. The students at NISM hail from different backgrounds like Engineering, Economics, Commerce etc.

At NISM, we have been developing the student's talent and capabilities as desired by the markets to make them more suitable for industry.

I am certain that our students are ready to assume key roles in various organizations and contribute to the development of securities market and We look forward to a mutually beneficial and long lasting relationship with your esteemed organization.

**Mr. S.K. Mohanty**  
Director



**Prof. K. Sukumaran**  
Dean

## Message from the Dean

Greetings from National Institute of Securities Markets!

I am glad to present before you a galaxy of young professionals trained and empowered in securities market domain. The students coming out of NISM in the academic year 2019-20 have undergone a rigorous two year program wherein all aspects of theory and practice in financial market space are discussed and debated. Through class room lectures, industry interactions, exposure visits, training in simulation lab, our students have benefitted a lot to understand the world of financial market in general and securities market in particular.

NISM has been contributing to the financial market intermediaries for the last ten years in providing talented and skilled manpower and our alumni are occupying significant positions in the industry. It is a matter of pride for NISM when these veterans are contributing to and distributing wealth and participating in nation building.

I welcome institutions and intermediaries to NISM campus and interact with the students so as to assess their suitability to the role they can play in your organisation.

**Mr. K. Sukumaran**  
Dean

## About NISM

The National Institute of Securities Markets (NISM) is a public trust established in 2006 by the Securities and Exchange Board of India (SEBI). From spreading awareness of securities market among common investors to skill development of market professionals, the institute carries out a wide range of capacity building activities at various levels. NISM's six schools of excellence and the National Center for Financial Education work in synergy towards professionalizing securities market.

The School for Securities Education (SSE) creates new age securities market professionals and equips them with expertise to meet the enhanced expectations through its uniquely positioned academic programmes.

### Vision

To lead, catalyze and deliver educational initiatives to professionalize the securities markets.

### Mission

To engage in capacity building among stakeholders in the securities markets through financial literacy, professional education, certification, enhancing governance standards and fostering policy research.

## Board of Governors

### Chairman

**Mr. Ajay Tyagi**  
Chairman, SEBI

### Members

**Mr. G. Mahalingam**  
Whole-Time Member, SEBI

**Mr. S.K. Mohanty**  
Whole-Time Member, SEBI  
&  
Director-National Institute of Securities Markets, NISM

**Mr. Sanjay Nayar**  
Chief Executive Officer, KKR India Advisors Pvt. Ltd.

**Mr. Sujit Prasad**  
Executive Director  
Securities and Exchange Board of India, SEBI

**Mr. A Balasubramanian**  
Managing Director and Chief Executive Officer  
Aditya Birla Sunlife AMC Ltd.

**Mr. P S Jayakumar**  
Managing Director & Chief Executive Officer Bank of Baroda

**Ms. Ashu Suyash**  
Managing Director & Chief Executive Officer CRISIL

**Dr. Amartya Lahiri**  
Director, CAFRAL

### Secretary to the Board

**Mr. Sunil Jayawant Kadam**  
Registrar, National Institute of Securities Markets

## Academic Council

### Chairperson

**Prof. Samir Barua**  
Former Director-IIM Ahmedabad

### Members

**Mr. S.K. Mohanty**  
Whole-Time Member, SEBI  
&  
Director-National Institute of Securities Markets, NISM

**Prof. Abhay Pethe**  
Distinguished Fellow at ORF Mumbai and Visiting  
Senior Fellow at the Mumbai School of Economics and  
Public Policy (MSE&PP), University of Mumbai.

**Dr. Shekhar Shah**  
Director General-NCAER

**Mr. Anand Sinha**  
Former Deputy Governor, Reserve Bank of India

**Mr. Sujit Prasad**  
Executive Director,  
Securities and Exchange Board of India, SEBI

**Prof. Ashok Banerjee**  
Professor (Finance & Control), Faculty-in-charge,  
The Financial Research and Trading Laboratory,  
Director, IIM Calcutta Innovation Park, IIMCIP

### Secretary to the Academic Council

**Mr. Sunil Jayawant Kadam**  
Registrar, National Institute of Securities Markets





NISM is a world away from outside but still connected to everything. Situated about 50kms outside Mumbai, the college is off the Mumbai-Pune Highway amidst the lush green ghats. Just like Mumbai, a city that never sleeps, our college never sleeps.

The students are engaged with various activities throughout the day. Apart from the 10-5 schedule and an abundance of assignments, the students are still enthusiastic to spend their time at the recreation hall. The hall has various facilities- gym, table tennis, carrom, air hockey, and a swimming pool. The campus has a beautiful auditorium wherein various events are hosted. More often than not, there is musical night for the students and guest officers, by the end of which everyone's on their feet swaying to the tunes. The amphitheater is a lively hub where students enjoy their evenings. The size and the beauty of the campus allows the students to stroll at night and the small canteen allows them to have tea while they do it. The campus lives by, "Nights that turn into mornings makes friends turn into family". This lays an important foundation for the future networking of finance professionals coming out of the National Institute of Securities Market.

## CULTURAL PROGRAM



## RECREATIONAL ACTIVITIES

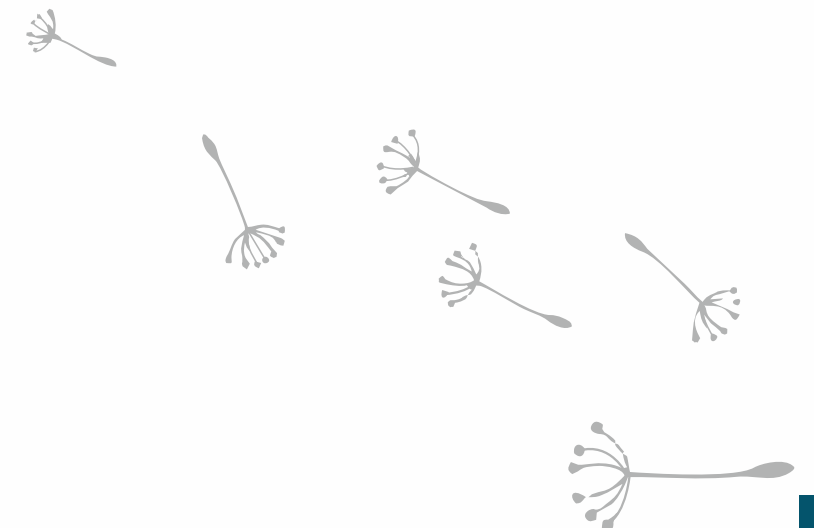




## Post Graduate Diploma in Management (Securities Markets)

PGDM is a two-year full time Post-Graduate Diploma course for students coming from various disciplines interested in pursuing a career in securities markets. This programme has been freshly launched in 2017 and is approved by All India Council for Technical Education (AICTE).

PGDM students are equipped to be complete securities market professionals. They are positioned to take up a wide range of responsibilities such as Analysts, Investment Managers, Valuers of Asset Classes, Treasury & Risk Managers, Operational Managers, Compliance Officers, Financial Planners & Wealth Managers etc. Organizations that will find our students suitable include Analytics firms, Rating Agencies, Stock-Brokers, Fund Managers, Investment Banks, Registered Valuers, Banks, Financial Advisors etc.





## Why hire PGDM students?

- A mixed batch, which is a blend of fresh and experienced Science, Arts, and Commerce graduates, eager to take up variety of profiles across the organisations hierarchy.
- Excellent faculty drawn from the cream of academia, industry, and SEBI.
- In-depth unique exposure to SMART lab (Simulated Trading in equities, commodities and F&O), Bloomberg and Financial databases like CMIE prowess
- Equipped with comprehensive theoretical and practical knowledge of all asset classes and across market segments.
- Insights from Finance, Accounting, Economics, Computing, Quantitative Methods and Law





## PROGRAMME ARCHITECTURE OF PGDM (SM)

### SEM I: CONCEPTS

[July 2018 to November 2018]

- 101 Economics for Securities Markets
- 102 Mathematics for Securities Markets
- 103 Statistics for Securities Markets
- 104 Financial Accounting & Reporting
- 105 Financial Institutions & Markets
- 106 Financial Services (Banking)
- 107 Business Communication – I (Verbal)

### SEM II: APPLICATIONS

[December 2018 to April 2019]

- 201 Corporate Finance
- 202 Securities Analysis & Equity Valuation
- 203 Research Methods and Data Analytics
- 204 Corporate and Allied Laws
- 205 Taxation
- 206-A Management Concepts – Organisation and Management
- 206-B Management Concepts – Marketing
- 207-A Mutual Funds
- 207-B Wealth Management

**Summer Internship [May - June 2019]**

### SEM III: ADVANCED APPLICATIONS

[July 2019 to November 2019]

- 301 Fixed Income Securities
- 302 Portfolio Management
- 303 Derivatives & Risk Management
- 304 Securities Market Regulations
- 305 M&A and Corporate Restructuring
- 306-A Investment Banking
- 306-B Private Equity & Venture Capital
- 307-A Financial Modelling I
- 307-B Smart Lab Trading I

### SEM IV: INDUSTRY INTEGRATION

[December 2019 to March 2020]

- 401 Forex Markets and International Finance
- 402 Business Ethics and Corporate Governance
- 403 Appreciation of Liberal Arts
- 404-A Financial Modelling II
- 404-B Smart Lab Trading II
- 405 Professional Certifications (Off Classroom)
- 406 Project Dissertation (Off-classroom)

\*Incorporating databases and analytics

### Mandatory Certifications

NISM-Series-VA – Mutual  
Fund Distributor

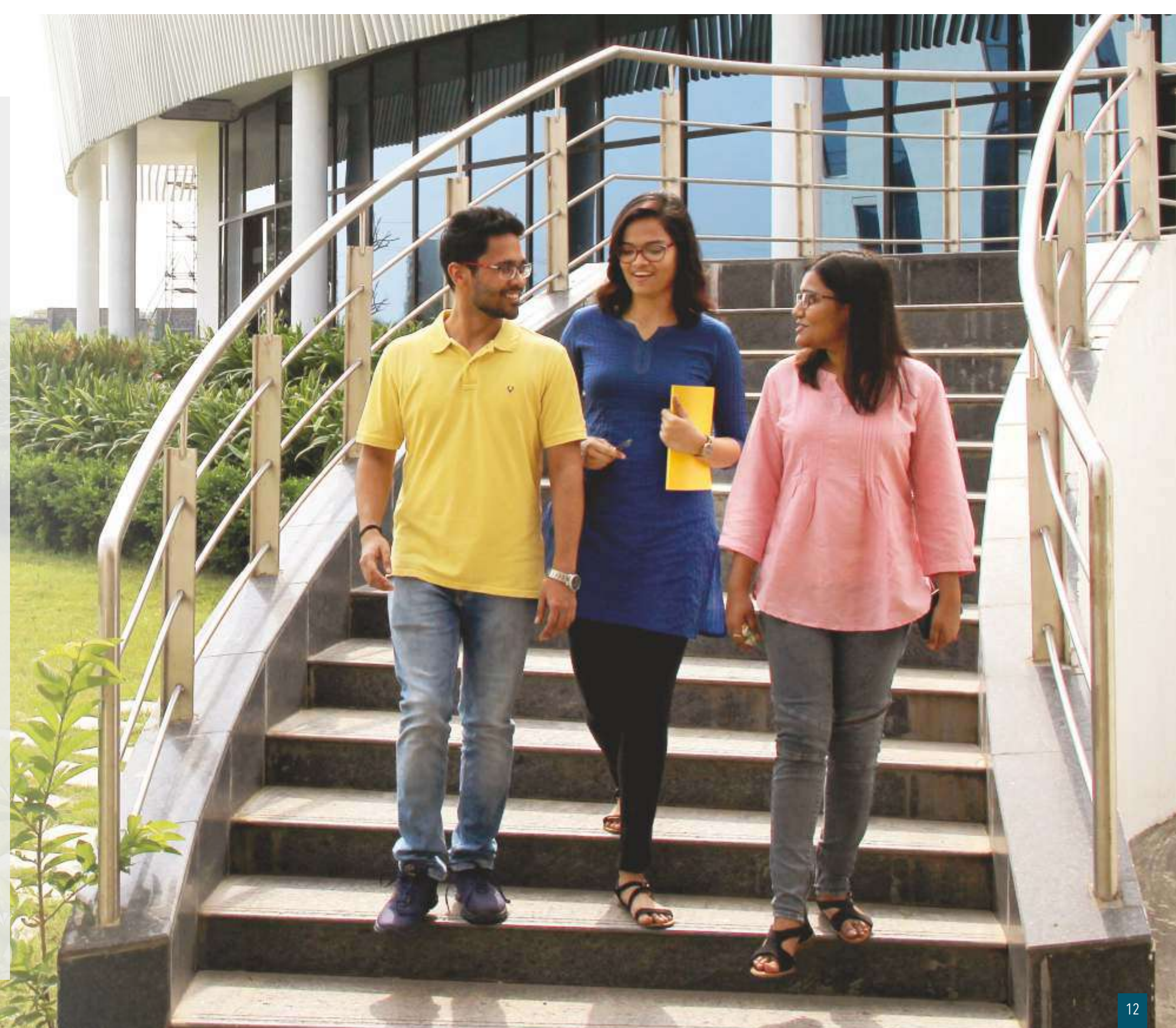
NISM-Series-VII – Securities  
Operations & Risk Management

NISM-Series-XA – Investment  
Advisor (Level 1)

NISM-Series-VIII – Equity  
Derivatives

NISM-Series-IX – Merchant Banking

NISM-Series-X – Research Analyst





# Learning Environment

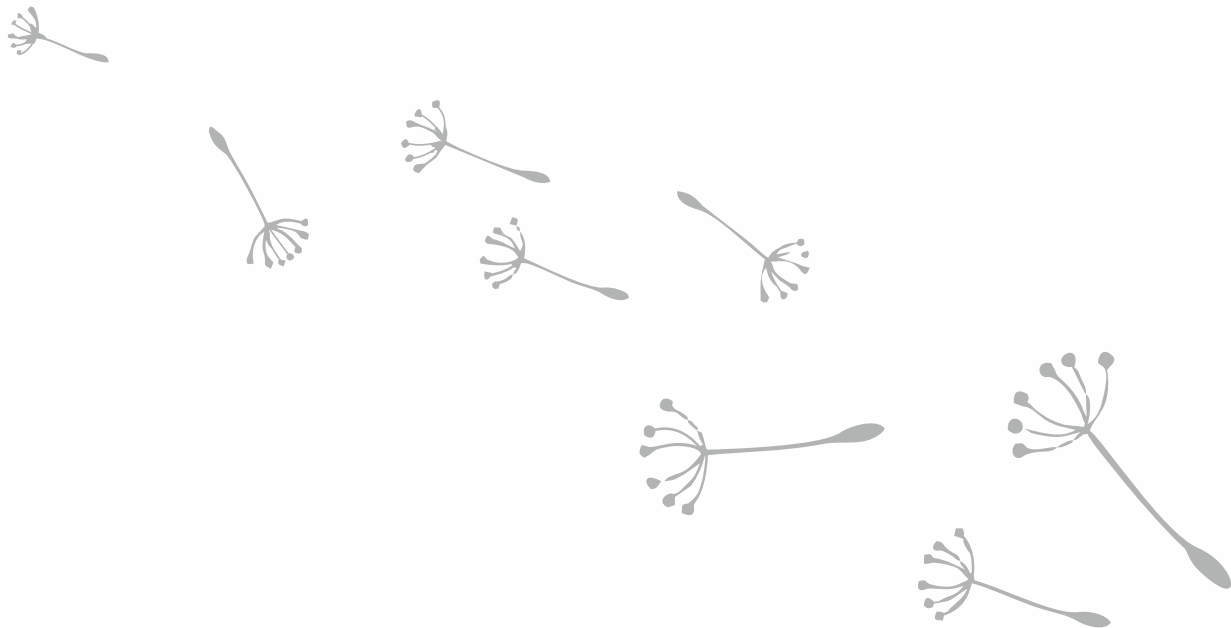
The PGDM programme is strengthened by sound delivery by expert faculty, together with multiple pedagogy. The faculty-team is comprised of the following:

## Core Faculty

Prof. K. Sukumaran	MA (Economics), M.Phil, MBA, CAIIB	Banking & Financial Service, Entrepreneurship
Prof. Latha Chari	M.Com, FCMA, PhD (BITS Pilani)	Financial Reporting, Equity Valuation, SMART Lab
Dr. Akhlaque Ahmad	M.Sc (Mathematics), M.Phil (Economics), PhD (Derivatives), University of Mumbai	Mathematics, Derivatives, Financial Engineering
Dr. Abhay Nagale	M.Com, ACA, PhD (IIT Bombay)	Fixed Income Securities, Financial Modelling
Dr. Nitin Tike	MBA, PhD (Pune University)	Financial Markets
Dr. Narsimhulu Siddula	M.Com, MBA (Finance), PhD (Osmania University)	Financial Reporting, Securities Analysis & Portfolio Management
Dr. Rajesh Kumar	LLM, PhD (University of Delhi)	Corporate Laws, Securities Market Regulation
Dr. Rachana Baid (Adjunct)	M.Com, PhD (Osmania University)	Financial Institutions & Markets, Corporate Finance, Portfolio Management, Behavioural Finance, Global Financial Markets
Mr. M. Krishnamoorthy	MA (Economics), MFSM	Corporate Governance
Mr. Vishal Shukla	MBA, MPP (Tokyo)	Global Financial Markets
Mr. Jainendra Shandilya	MA (Economics), CFA, CAIA	Economics, Mathematics, Securities Analysis & Valuation, Alternatives
Mr. Ritesh Nandwani	ACA, CFA, MBA (IIM Lucknow), M.Sc (Wealth Management - SMU Singapore)	Fixed Income Securities Derivatives & Risk Management, Corporate Laws, M&A
Mr. S. Venugopal	ACA, PGDSL	Financial Reporting, Taxation
Dr. Pradiptarathi Panda	MFC, M.Phil, PhD (University of Mumbai )	Financial Institutions & Markets,Corporate Economics, Econometrics, Research Methods, SMART Lab
Mr. Meraj Inamdar	M.Com, Pursuing PhD (University of Mumbai)	Statistics, SMART Lab

## Visiting Faculty

Mr. Abhijeet Vaidya	Executive Director, Kotak Investment Banking	Investment Banking
Dr. Jinesh Panchali	Promoter, Arham Advisors	Mergers & Acquisition
Mr. R Kannan	Head of Corporate Performance & Monitoring, Hinduja Group Member Private Equity & Venture Capital, Bombay Chamber of Commerce & Industry	Organisation & Management
Mr. Sanjeeva Mathur	Promoter, Serene Waters	Mutual Funds
Mr. Deepesh Bhargava	Vice President (Products & Solutions), Validus Wealth	Wealth Management
Mr. Mandeep Singh	Vice President, SBI Capital Markets - Debt Capital Markets	Investment Banking
Mr. Archit Lohia	Founder & CEO, CareerTopper.com	Private Equity & Venture Capital





# Industry Interaction

Industry Interaction is conducted at NISM's Patalganga Campus from time-to-time, at regular intervals. This provides a platform for the students and the faculty to interact with various eminent personalities from the industry; thereby providing a practical insight to the workings of the securities markets. The students are, as a result, benefitted from the knowledge of the field and are made aware of the roles they can play in Securities Markets. Some of the well-known speakers at the Industry Interaction session have been –

## Session conducted

- **Dr. Prabhakar Patil**, Chief General Manager, Securities & Exchange Board of India
- **Dr. Venkatachalam Shunmugam**, Head of Research, Multi Commodity Exchange Limited
- **Mr. Pranjal Srivastava**, Senior Vice President & Head Equity Capital Markets, ICICI Securities Limited
- **Mr. Rajesh Saraf**, Senior General Manager, Bombay Stock Exchange Limited
- **Mr. J N Gupta**, Founder & Managing Director, Stakeholders Empowerment Services (Former Executive Director, Securities & Exchange Board of India)
- **Mr. Partha Pratim Basu**, Chief Operating Officer (Wealth Management), Credit Suisse
- **Mr. Rana Rajan**, Chief Compliance Officer, Credit Suisse
- **Mr. Sanjay Chandel**, Promoter, Azure Capital Advisors Private Limited
- **Ms. Shobheta Manglik**, Associate Director & Head of Fixed Income, PNB Metlife
- **Mr. H R Khan**, Non-Executive Part-time Chairman, Bandhan Bank Limited (Former Deputy Governor, RBI)
- **Mr. Saurabh Mukherjea**, Founder, Marcellus Investment Managers (Former CEO, Ambit Capital)
- **Mr. P. K. Kuriachen**, Former CGM, SEBI and Deputy CEO, FSC, Mauritius
- **Mr. Vitthal More** Sr. Vice President, New Products National Stock Exchange of India Limited (NSE)
- **Mr. Vikram Kothari**, MD, National Securities Clearing Corporation
- **Mr. A. Balasubramaniam**, MD & CEO, Aditya Birla Sunlife AMC Ltd.
- **Mr. G.Mahalingam**, Whole-Time Member, SEBI
- **Mr. Jayant Nalawade**, Ex Chief Operating Officer National Commodity Clearing Limited (NCCL)
- **Mr. G V Nageswara Rao**, MD & CEO, NSDL
- **Mr. Nilesh Shah**, Kotak Mahindra Mutual Fund

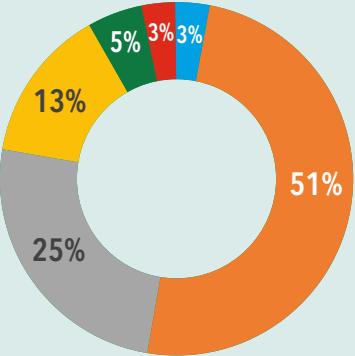
## Upcoming Session

- **Mr. Amit Rahane**, Partner, Forensic & Integrity Services - Ernst & Young
- **Mr. Sanjay Nayar**, Chief Executive Officer, KKR India Advisors Pvt. Ltd.
- **Mr. Vikram Limaye**, MD & CEO, NSE
- **Mr. P. S. Jayakumar**, MD & CEO Bank of Baroda
- **Mr. Ashu Suyash**, MD & CEO, CRISIL
- **Mr. Gopal Srinivasan**, Chairman & MD, TVS Capital Funds Limited



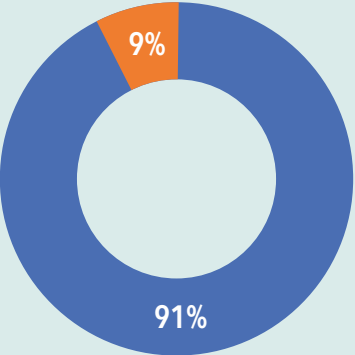


# Batch at a Glance (2018-20)



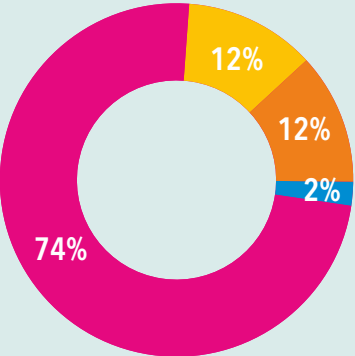
Education Stream

- Commerce
- Engineering
- Management
- Science
- Arts
- Other



Educational Qualification

- Graduates
- Post Graduates



Work Experience

- Freshers
- 0-2 Years
- 2-5 Years
- 5+ Years





## Student Profile



### Aakarshan Arora

B.Com (Financial Markets), University of Mumbai, 2018

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Financial Management

### Aanchal Tandon

B.Com (H), University of Delhi, 2018

**Summer Internship:** IIFL Securities Ltd

**Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Basics of Fundamental and Technical Analysis



### Adil Dsa

B.Com, University of Mumbai, 2017

**Summer Internship:** Mahindra AMC **Area:** Marketing

**Internship Report:** Best SEO practices and its importance to digital marketing

**Work Experience:** Edelweiss Broking Ltd **Duration:** 1 year, 8 months

### Aditya Shanker

Bachelors in Hotel Management, Abdul Kalam Technichal University, 2018

**Summer Internship:** Mudraksh and Mcshaw **Area:** Market Tactician and New Systems Development

**Internship Report:** Market Mapping

**Work Experience:** Bearstreet (US Markets) **Duration:** 8 months







### Aishwarya Dutt Shukla

BBA, Chhatrapati Shahu Ji Maharaj University, Kanpur, 2015

**Summer Internship:** Value X Advisors **Area:** Investment Analyst

**Internship Report:** I) Company Analysis of UPL Ltd  
II) Mutual Fund - Sectoral Composition



### Amogha Sriteja

B.Com, St. Aloysius college (Autonomous), 2018

**Summer Internship:** Quantum Global Securities Ltd **Area:** Marketing & Sales

**Internship Report:** Liquidity Crisis at India's NBFCs

### Aiswarya Rath

B.Tech (Pharmaceutical Technology), Institute of Chemical Technology  
Mumbai, 2017

**Summer Internship:** Mahindra AMC **Area:** Equity Department

**Internship Report:** Designing Smart Beta

**Work Experience:** Management Trainee, Hikal Ltd.

**Duration:** 10 months



### Anand Raj

BA (Economics), Patna University, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer  
Acquisition and Training (CAT)

**Internship Report:** Basics of Fundamental Analysis and Technical  
Analysis with the help of Candlestick Chart in Equity Market



### Akhil Nasim

B.Tech (Mechanical Engineering), Sri Jayachamarajendra College of Engineering,  
2017

**Summer Internship:** Barjeel Geojit Financial Services LLC **Area:** Research

**Internship Report:** Macroeconomic factors affecting equities and mutual funds

### Anshuman Panigrahi

B.Tech (Mechanical Engineering), SRM University (Chennai), 2017

**Summer Internship:** Motilal Oswal **Area:** Investment Banking

**Internship Report:** Business Development in BFSI & IT Sector



### Akshay Kulkarni

B.E (Mechanical Engineering), Dr. Babasaheb Ambedkar  
Marathwada University, 2016

**Summer Internship:** Stock Holding Corporation of India Ltd

**Area:** Marketing

**Internship Report:** Analysis of Industry Multiple in india



### Kunnappilly Anson Paul

M.Com (Accounting & Finance), University of Mumbai, 2018

**Summer Internship:** The Money Roller **Area:** Equity Research Analyst

**Internship Report:** Yes Bank - Still a Yes or Not?

**Work Experience:** Intern at Tata Institute of Social Sciences (TISS)

**Duration:** 2 years







### Apoorv Pandey

B.Com, Lucknow University, 2017

**Summer Internship:** Amana Global Partner **Area:** Research

**Internship Report:** Wealth Management Industry in India



### Bhagyashree Kashwed

B.Com (Financial Markets), University of Mumbai, 2018

**Professional Qualifications:** Certified Course On K-ITPRO

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Analytical Study on the Volatility of The Securities Traded on NSE

### Architt Prasad

B.Com, University of Mumbai, 2016

**Summer Internship:** Axis Securities Ltd **Area:** Risk Management

**Internship Report:** Understanding Risk Management System



### Bhaskar Ghose

B.Com, Sam Higginbottom University of Agriculture Technology and Sciences Allahabad, 2018

**Summer Internship:** PhillipCapital (India) Pvt. Ltd **Area:** Advisory & Relationship Management

**Internship Report:** Cement: An Infra Revolution



### Arun Kumar Dohare

BBA, Chhatrapati Shahu Ji Maharaj University Kanpur, 2013

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Study on Derivatives

**Work Experience:** Sales Manager, Sparkle Earth Infrastructure Pvt. Ltd., Kanpur

**Duration:** 5 years



### Biki Das

B.Com (Banking & Finance), Tezpur University, 2017

**Summer Internship:** Yes Securities **Area:** Derivatives Dealing Department

**Internship Report:** Option Strategies

**Work Experience:** SAF (Start-up Assistance & Funding) **Duration:** 2 years

### Astha Gupta

B.Com, Vikram University Ujjain, 2017

**Summer Internship:** Finology Ventures Private Ltd **Area:** Research

**Internship Report:** A study on Investor's awareness towards Indian Stock Markets and other area of Investments



### Chinthu Ramesh

B.Tech (Electrical & Electronics Engineering), Kannur University, 2012

**Professional Qualifications:** CAIIB

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training

**Internship Report:** Options and Option Strategies

**Work Experience:** Indian Overseas Bank **Duration:** 3 years, 8 months







### G.V.R. Sruthi Sri

B.Arch, Visvesvaraya Technological University, 2018

**Summer Internship:** Quantum Global Securities Ltd **Area:** Marketing & Sales

**Internship Report:** A Study on Corporate Bond Market in India



### Gauri Agrawal

BBA, University of Lucknow, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Impact of Financial Factors on Stock Market Volatility

### Gauri Hanmantgad

PGDBF, Savitribai Phule Pune University, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** A Study on Investment in Mutual Fund



### Gaurav Sudhanshu Tripathi

B.Com, Lucknow University, 2017

**Summer Internship:** Quantum Global Securities Ltd

**Area:** Marketing & Sales

**Internship Report:** A Comparative Analysis of Investment Options with special reference to Equity and Mutual Funds



### Gunja Singh

B.Sc Mathematics (H), University of Delhi, 2017

**Summer Internship:** Geojit Financial Services **Area:** Research

**Internship Report:** Risk Return Dynamics of Option Strategies During Months Leading up to the General Elections

**Work Experience:** Trainer & SME (Subpoena Response Unit), American Express

**Duration:** 1 year



### Idicula Jacob

BBA, Manipal University, 2018

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Financial Management

### Indraneel Gharjare

BA (History), University of Mumbai, 2014

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Technical analysis



### Harshal Bhadane

B.E (I.T), Savitribai Phule Pune University, 2014

**Summer Internship:** Option Financial Research Pvt Ltd **Area:** Equity Research

**Internship Report:** Fundamental Analysis on Indian Industrial Companies and Learning on Technical Analysis

**Work Experience:** Vodafone Shared Services India **Duration:** 2 years







### Jai Tike

B.Com, University of Mumbai, 2018

**Summer Internship:** PhillipCapital (India) Pvt Ltd **Area:** Advisory & Relationship Management

**Internship Report:** Returns generated by Futures and Options - A Comparative Analysis



### Vamsi Kappagantu

B.Com (Computers), Vikrama Simhapuri University, 2017

**Summer Internship:** Quantum Global Securities Ltd **Area:** Marketing & Sales

**Internship Report:** Derivatives market

### Kartik Maniktala

BBA (Finance), Career Point University, 2018

**Summer Internship:** Multi Commodity Exchange of India Ltd

**Area:** Business Development

**Internship Report:** An Analytical study on factors instrumental in Exchange Turnover



### Jashan Shah

BBA(H), St. Xavier's College (Kolkata), 2017

**Summer Internship:** SBI Funds Management Pvt. Ltd.

**Area:** Investment Research

**Internship Report:** I) Infrastructure Debt Fund: Sector & Company Analysis  
II) Snacks Sector in India: Sector & Company Analysis

**Work Experience:** Elcorp Chemicals **Duration:** 1 year



### Kartik Sharma

B.Com (H), University of Delhi, 2015

**Summer Internship:** SereneWater **Area:** Equity Research

**Internship Report:** I) Valuation of Polycab  
II) Mutual Fund Regulations



### Kevin Roy

B.Com (Finance & Taxation), Mahatma Gandhi University, 2018

**Summer Internship:** Stelios AMC (AIF Category - III) **Area:** Research Analyst

**Internship Report:** Risks Analysis with Investments in Hedge Funds

### Kinay Dave

M.Com (Marketing), Rani Durgavati Vishwavidyalaya, 2018

**Summer Internship:** Dealmoney **Area:** Fundamental Research

**Internship Report:** Fundamental Analysis of DMart

**Work Experience:** Executive (Accounting & Finance), Samdariya Builders Pvt. Ltd. **Duration:** 1year, 7 months



### Kartikey Singh

B. Com, University of Mumbai, 2017

**Summer Internship:** SBI Funds Management Private Ltd

**Area:** Product Development & Marketing

**Internship Report:** Digitizing the Relationship Manager

**Work Experience:** Resonance Digital LLP **Duration:** 6 months







### Kirtana Srinivasan

B.Com, University of Mumbai, 2018

**Summer Internship:** Geojit Financial Services Ltd **Area:** Research

**Internship Report:** Technical Analysis



### Mansi Agarwal

B.Com, Shekhawati University, 2018

**Summer Internship:** Bharat Investech **Area:** Research

**Internship Report:** Equity Market and Algorithms

### Koushik Mohan

B.Com (H), Jain University, 2017

**Summer Internship:** Finology Pvt Ltd **Area:** Research Analyst

**Internship Report:** Automobile Sector Analysis

**Work Experience:** Northern Trust **Duration:** 1 year



### Meghna Shetty

BBM (Financial Markets), Manipal University, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Overview on Technical Analysis



### Manali Gokhale

MA Economics, Barkatullah University, 2017

**Professional Qualifications:** CS Executive

**Summer Internship:** SBI Mutual Fund Pvt Ltd **Area:** Research

**Internship Report:** Mergers & Amalgamations and its impact on Minority Shareholders (Case study on Siemens)



### Mihir Mathure

B.E (Mechanical), University of Mumbai, 2018

**Professional Qualification:** CFA Level - I

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Fundamental Analysis using Top-Down Approach

### Manideep Kanduri

B.Com (Computers), Osmania University, 2018

**Summer Internship:** PCS Securities Ltd. **Area:** Research

**Internship Report:** Automobile Sector in the Indian Scenario: Stock Analysis & Industry Report



### Mrinmoy Chakraborty

B.Com, Gauhati University, 2018

**Summer Internship:** Quantum Global Securities Ltd

**Area:** Marketing & Sales

**Internship Report:** Financial Management and Client Acquisition







### Mukteshwar Kumar Tiwary

M.Sc (Chemistry), Vinoba Bhave University, 2018

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Equity Derivatives Market in India and Investors Perception towards Derivatives Market



### Nishaanth Kannan

B.Tech (E&TC), Symbiosis International University, 2018.

**Summer Internship:** Multi Commodities Exchange of India Ltd. **Area:** Research

**Internship Report:** Price Analysis of Agricultural Commodities & Alternative Model for Support Prices

### Nikhil Jain

B.Com, University of Delhi, 2014

**Professional Qualification:** CS Executive

**Summer Internship:** SBI Funds Management Pvt. Ltd.

**Area:** Investment Research

**Internship Report:** Banking - Sector and Company Analysis

**Work Experience:** Punj Lloyd Ltd **Duration:** 2 years



### Nishita Manjrekar

B.Com(H), Maharaja Sayajirao University of Baroda, 2018

**Summer Internship:** ValueX Advisors **Area:** Investment Analyst

**Internship Report:** I) Titan Company's Analysis  
II) Mutual Fund - Sectoral Composition



### Nikhil Parulkar

B.Com, Nagpur University, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition& Training (CAT)

**Internship Report:** Financial Management-Technical Analysis of Equity Shares

### Niyati Gupta

BBA, Dayalbagh Educational Institute, 2018

**Summer Internship:** PhillipCapital (India) Pvt Ltd **Area:** Advisory and Relationship Management

**Internship Report:** Oil vs Electricity, which will triumph? : A study on how introduction of EVs would affect the Indian Markets



### Ninad Kolhe

B.Sc (Stats), University of Mumbai, 2017

**Summer Internship:** SMC Global **Area:** Marketing & Sales

**Internship Report:** Marketing in Brokerage Industry



### Palash Hawelikar

B.Com (Financial Markets), University of Mumbai, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Futures Market- A Segment of Derivatives Market







### Pancharatna Ahinave

BFM, University of Mumbai, 2018

**Summer Internship:** Option Financial Research Pvt Ltd **Area:** Research

**Internship Report:** Portfolio Construction & Management



### Pratik Maheshwari

B.Com, William Carey University, 2018

**Summer Internship:** SBI Funds Management Pvt. Ltd. **Area:** Product Development & Marketing

**Internship Report:** SBI Mitra : A Digital Relationship Manager.

### Praveena V A

BCA, Bharathidasan University, 2017

**Summer Internship:** Mahindra AMC **Area:** Marketing

**Internship Report:** Chat-bot and Distributors Dashboard



### Pranshu Jee

BBA (Finance & Marketing), BIT Mesra, 2018

**Summer Internship:** SBI Funds Management Pvt. Ltd.

**Area:** Product Development & Marketing

**Internship Report:** Digital Assets, Product Development & Marketing



### Prem Prakash Waghela

B.Sc Hospitality Management, University of Mumbai, 2017

**Summer Internship:** Reliance Nippon Asset Management Company **Area:** Sales and Distribution

**Internship Report:** Mutual Fund Market in India

**Work Experience:** Customer Service Desk Manager, Central store by Future group

**Duration:** 6 months



### Rahul Bakshi

B.E (Mechanical), University of Mumbai, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Financial Management

**Work Experience:** Quality Engineer at Apex Industries **Duration:** 1 year

### Rajat Jaiswal

B.Com (H), Kolhan University, 2015

**Summer Internship:** National Institute of Securities Market

**Area:** School of Securities Education

**Internship Report:** DCF & Relative Valuation of selected Pharmaceutical Companies



### Prudhvi Sharan

B.Tech, Jawaharlal Nehru Technological University Hyderabad, 2015

**Summer Internship:** Quantum Global Securities Ltd **Area:** Sales

**Internship Report:** Computation and methodology of Volatility Index

**Work Experience:** Sr. Executive, Deepak Nitrite Ltd

**Duration:** 1year, 6 months







### Rohit M Thomas

B.Com, Calcutta University, 2015

**Professional Qualification:** CFA Level- II, CA-IPCC

**Summer Internship:** Odisha Capital Market and Enterprises Ltd. **Area:** Finance

**Internship Report:** A study of Derivatives Market in India

**Work Experience:** Article Assistant at MKPS & Associates **Duration:** 3 years



### Saksham Ghildyal

B.Com (H), Banaras Hindu University, 2018

**Summer Internship:** SMC Global Securities Ltd **Area:** marketing & Sales

**Internship Report:** Franchise Business Development

### Sai Venkata Reddy Gummithi

B.Tech (ECE), Acharya Nagarjuna University, 2014

**Summer Internship:** Karvy Stock Broking Ltd. **Area:** Stock broking-  
Customer Association

**Internship Report:** Financial Markets and Implications on Karvy  
and investors.

**Work Experience:** Kotak Mahindra Bank **Duration:** 2 years, 3 months



### Sameer Bajpai

B.Com, University of Mumbai, 2014

**Summer Internship:** Abans Group **Area:** Sales & Operation

**Internship Report:** Future & Options - Agri Commodity



### Sakchi Singhania

BBA, Banasthali Vidyapith, 2017

**Summer Internship:** Stockholding Corporation of India Ltd **Area:** Custodial  
Services

**Internship Report:** Depository participants with Stockholding Corporation of  
India Ltd



### Sanket Mande

B.Tech, Symbiosis International University, 2014

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Financial Management using Technical Analysis

**Work Experience:** Technical Support Engineer, Mphasis Ltd. **Duration:** 2 years, 5 months

### Saksham Agrawal

B.Com, University of Rajasthan, 2018

**Summer Internship:** Edelweiss Financial Services Ltd **Area:** Sales

**Internship Report:** Fundamental Analysis of PVR



### Satyaki Samal

B.Tech, Manipal Institute of Technology, 2018

**Summer Internship:** Anand Rathi **Area:** Wealth Management

**Internship Report:** Business Development in Wealth Management







### Shashank Damani

B.E(Computer), Savitribai Phule Pune University, 2018

**Summer Internship:** Janak Merchant Securities Pvt Ltd, **Area:** Research

**Internship Report:** Asset Quality of Debt Mutual Funds in India



### Shruti Nandita

B.Com (Accountancy Hons.), Calcutta University, 2015

**Summer Internship:** DSP Mutual Fund **Area:** Institutional Sales

**Internship Report:** Analysis of Passive Strategies in Equity Mutual Funds

### Shashant Mishra

B.Com, Durg University, 2018

**Summer Internship:** Jain Rajeev and Co. **Area:** Research

**Internship Report:** Empirical Analysis on Stock Market Returns and Volatility



### Shubham Vidua

BBA, FDDI Noida, 2018

**Summer Internship:** Stockholding Corporation of India

**Area:** Custodial Services

**Internship Report:** Custodial Services, Operations



### Shefali Shinde

B.E(EC), University Institute of Technology, RGPV Bhopal, 2015

**Summer Internship:** Edelweiss Rural and Corporate Services Ltd **Area:** Domestic Compliance

**Internship Report:** Research On NBFC/CIC's and Currency Derivatives Data Analysis

**Work Experience:** System Engineer Tata Consultancy Services Ltd (Pune)

**Duration:** 2 years, 8 months



### Shubhanshu Sharma

B.E Computer Science, Jammu University, 2018

**Summer Internship:** Anand Rathie Share & Stock Brokers Ltd **Area:** Fundamental and Technical Research

**Internship Report:** Fundamental Research on Reliance Refineries (Fundamental) and Pair Trading (Technical)

### Shivani Sharma

B.Com (H), University of Rajasthan, 2018

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Impact of election results on nifty 50



### Siddharth Rajwanshi

B.Tech (Food Technology & Management), National Institute of Food Technology Entrepreneurship and Management, 2018

**Summer Internship:** National Commodity and Derivatives Exchange (NCDEX) **Area:** Market Intelligence & Surveillance

**Internship Report:** Blockchain & AI For Commodities – A World of Trading Opportunities In Digital Age







### Sneha Joshi

B.Com, University of Mumbai, 2018

**Professional Qualification:** CA IPCC

**Summer Internship:** SMC Global Securities **Area:** Operation

**Internship Report:** Investors Awareness and Distributor Training Activity



### Subhasis Mondal

B.Tech (Textile Technology), West Bengal University of Technology, 2016

**Summer Internship:** Azimuthresearch.Ai **Area:** Equity Research

**Internship Report:** Winners and Losers In Speciality Chemical Sector

**Work Experience:** Operational Manager, Arvind Ltd **Duration:** 2 years

### Somya Mishra

B.Com, Devi Ahilya Vishwavidhyalaya (DAVV) University, 2017

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Financial Derivatives



### Subodh Malkar

B.E (Mechanical), University of Mumbai, 2018

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Portfolio Management

**Work Experience:** Quality Engineer, Siemens **Duration:** 2 years



### Sophy Jerard

B. Com (Finance and taxation), Mahatma Gandhi University, 2017

**Summer Internship:** Geojit Financial Services Ltd **Area:** Research

**Internship Report:** A Study on Procedures of Share Trading and Competitive Analysis with Special Reference to Geojit Financial Services Ltd



### Sujit Vemulapalli

B.Tech (Mechanical), Gandhi Institute of Technology and Management University, 2017

**Summer Internship:** Quantum Global Securities Ltd **Area:** Marketing & Sales

**Internship Report:** Risk Management in Commodities

### Sourav Majumder

B.Tech (EIE), NIT Agartala, 2016

**Summer Internship:** IIFL Securities Ltd **Area:** Customer Acquisition and Training (CAT)

**Internship Report:** Technical Analysis and Options Strategy



### Suman Haldar

B.E, Visvesvaraya Technological University, 2009

**Summer Internship:** Quantum Global Securities Ltd **Area:** Marketing & Sales

**Internship Report:** Technical Analysis and its effects on Stock Market

**Work Experience:** I) Consultant, Infosys **Duration:** 1 year, 4 months  
II) Senior Application Developer, Dell **Duration:** 6 years, 6 months







### Suraj Jain

BBA, Madras University, 2017

**Summer Internship:** India Ratings & Research (A Fitch Group Company) **Area:** Associate Analyst

**Internship Report:** Rating criteria and Regulation - InVITs

**Work Experience:** Financial Associate, R.R. Donnelley **Duration:** 1 year



### Ujjwal Rattan

B.Tech, Punjab Technical University, 2017

**Summer Internship:** SBI Funds Management Pvt. Ltd

**Area:** Product Development and Marketing

**Internship Report:** Detailed understanding of Mutual Funds and Analysis of Sales and Marketing Strategies adopted to increase Customer Base

### T.Komol

B.Com (Finance), Sri Sri University, 2018

**Professional Qualification:** CFA Level - I

**Summer Internship:** Shriram Asset Management Company Ltd

**Area:** Research

**Internship Report:** Indian Oil & Gas Industry



### Vaishnavi G

B.Com (H), University of Delhi, 2018

**Summer Internship:** Stelios AMC (AIF Category - III)

**Area:** Research Analyst

**Internship Report:** Contrarian Value Strategy



### Tanveer Khan

B.Sc Computer Science, University of Mumbai, 2012

**Professional qualification:** CFP

**Summer Internship:** Prudent Corporate Advisory Services Limited **Area:** Marketing

**Internship Report:** Growth and Performance of Indian MF industry

**Experience:** I) SR RM-II, Robinhood Insurance Broker Pvt. Ltd (OneInsure) **Duration:** 1 year  
II) Financial Planner, I & C Financial Services LLP **Duration:** 1 year  
III) Financial Planner, Ghalla & Bhansali Securities Pvt. Ltd. **Duration:** 1 year



### Varun Patel

B.Com (Banking & Insurance), University of Mumbai, 2018

**Summer Internship:** Edelweiss Rural & Corporate Service's Ltd

**Area:** Capital Market Domestic Compliance

**Internship Report:** Research on NBFC, CIC & Currency Derivative Data Analysis

**Work Experience:** Asst. Relationship Manager, Immaculate Consultancy Services Pvt. Ltd  
**Duration:** 2 years

### Ujjwal Krishna

BBA, BML Munjal University, 2017

**Summer Internship:** Arham Advisors

**Area:** Mergers & Acquisitions Research

**Internship Report:** An Event Study Analysis of Recent Merger and Acquisitions on Stock Returns



### Vignesh MN

B.Com (Computer Application), Bharathiyar University, 2014

**Summer Internship:** Quantum Global Securities Ltd **Area:** Sales

**Internship Report:** Fundamental and Technical Analysis of Public Sector banks

**Work Experience:** Article Assistant, CA N Kalyanasundaram & Co  
**Duration:** 3 years







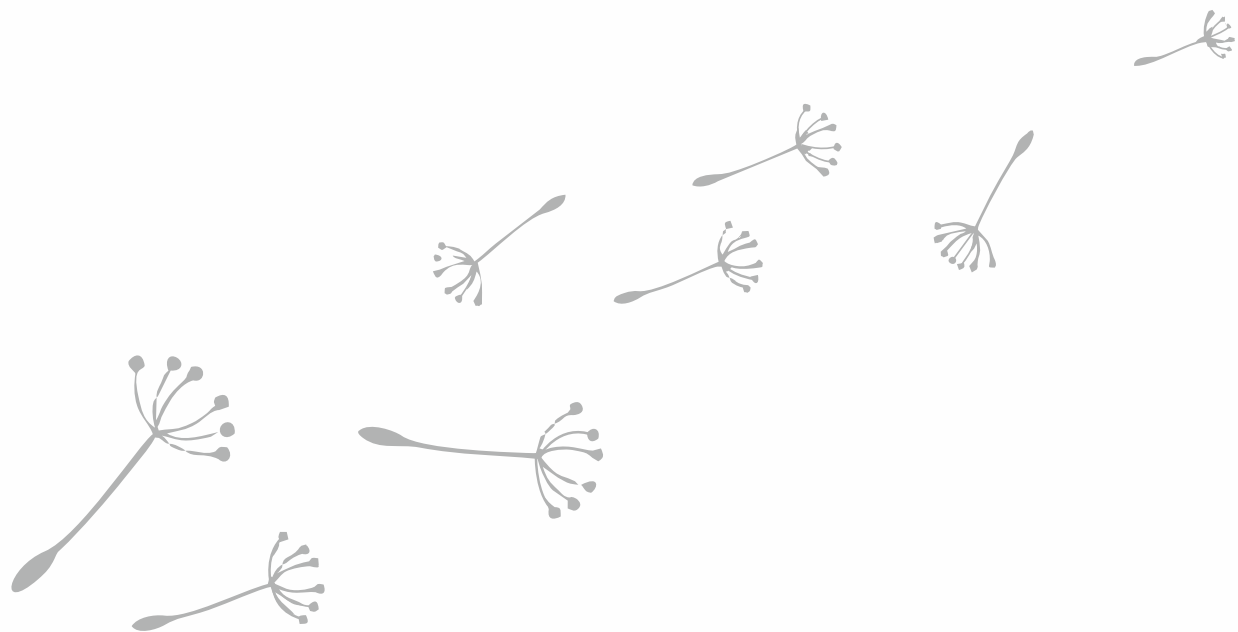
**Yash Nathani**

B.Com, University of Mumbai, 2017

**Summer Internship:** SBI Funds Management Pvt. Ltd

**Area:** Product Development & Marketing

**Internship Report:** Debt Springboard and Comparing Real Returns of Equity and Debt Markets



**Our Past Recruiters**

Broking	Bank	Investment Advisor	Investment Advisor
		J.P.Morgan	Morgan Stanley
			Information Technology
	Exchanges		Mutual Fund
		i-peritus	
			& many more...



# Testimonials of Recruiters

Ms. Ankita Bansal has been employed with us since April 20, 2015 as Management Trainee. She has been able to grasp & handle the job responsibilities well and is a sincere and diligent worker. She was able to ascend the learning curve quickly on the back of the academic knowledge acquired during the course. The knowledge of fixed income markets and derivatives imparted by the course helped her to meet the job requirements in a very short span of time. She is time conscientious and meets deadlines for completion of tasks with quality and accuracy.

I have no hesitation in stating that we are pleased that we were able to recruit her as our employee from your Institute.



**Manish Jadhvani**  
Senior Vice President  
STCI Primary Dealer Ltd

Mr. Manish Kumar Singh has been working with us for close to 2 years. His learning posture has ensured that he constantly acquired new knowledge and skills and demonstrated a constant improvement in his performance. He has received excellent feedback from different stakeholders for his contribution and level of commitment.

&

We hired Mr. Ganesh K Chalamalasetti based upon his satisfactory performance and a great attitude during the interview. He was given a complete responsibility of a major complex project. It has been a delight to see that he demonstrated a high level of ownership and



**Sandeep Gore**  
Associate Vice President at  
ISS | Institutional Shareholder Services

The Bank has recruited candidates from NISM over the years to perform roles at Treasury and its Operations in the Bank. The financial market knowledge acquired by them through NISM have been found suitable for the roles.



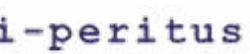
**Sreekanth I V**  
Deputy Vice President  
The Federal Bank Ltd

Very impressed with the calibre of candidates; we are quite keen to continue the relationship



**Nosheen Khan**  
VP Marketing  
Markit, London

Ms. Pallavi Jain of 1st Batch of PGPSM joined us. She is fast learner, intelligent and picking up her job well.



**Rajesh Pawar**  
Director, I-peritus

Sharad takes an active interest in all aspects of financial journalism and is very pro-active in the newsroom.



**Darshan Mehta**  
Head Research

# Placement Process

## Placement Schedule\*

Placement begins	09th December 2019 onwards
Tentative Joining	01st April, 2020

\* Above placement schedule is indicative only and it can be tailored to suit the requirement of the companies.

Placement activities and processes are conducted in collaboration between Student Placement Committee and Placement Office.

# Contact for Placements

Placement Office	
<b>Mr. Sahil Malik</b> General Manager - SEBI & NISM Phone : +91-21 92668363 Mobile: +91-9152003351	<b>Mr. Ritesh Nandwani</b> Faculty-NISM & AGM-SEBI Phone : +91-21 92668411 Mobile: +91-9833477695
Student Placement Committee	
<b>Ms. Aiswarya Rath</b> : +91- 8169372286 <b>Ms. Gunja Singh</b> : +91- 8130185151 <b>Mr. Jai Tike</b> : +91- 9920196729 <b>Mr. Prudhvi Sharan</b> : +91- 7799222618 <b>Ms. Shefali Shinde</b> : +91- 9770283710 <b>Mr. Ujjwal Krishna</b> : +91- 7017040278	<b>Mr. Rahul Bakshi</b> : +91- 9167936787 <b>Mr. Rohit Thomas</b> : +91- 8984642891 <b>Mr. Tanveer Khan</b> : +91- 9773781456 <b>Ms. Praveena</b> : +91- 9688809537 <b>Mr. Shashank Dhamani</b> : +91- 9096158659 <b>Mr. Sai Venkat</b> : +91- 9326215955
Email: <a href="mailto:placement@nism.ac.in">placement@nism.ac.in</a> .	
Placement Portal :	



**Batch 2018-20**

