

NISM-Series-XXV-B: Persons Associated with Investment Advice (Sales and Other Non-Core Services) Certification Examination

Annexure I – Deliverables, Examination Structure and Weightages

Deliverables and Examination Structure

1. The certification examination content is freely available on NISM’s YouTube channel.
2. After completion of the course content, Candidates may appear for the examination through <https://www.nism.ac.in>. Once a candidate enrolls for the examination, it is mandatory to complete an assessment test of 50 marks with 50 multiple-choice questions (MCQs), where each question carries 1 mark.
3. The examination will be an internet-based exam, for 60 minutes and will be conducted in a remotely proctored environment, unlike the Test Centre based examinations.
4. The Passing criteria of the exam is 50% (i.e., 25 marks).
5. There is No negative marking.
6. All candidates will be issued a Certificate upon clearing the Assessment Test which will be valid for a period of 3 years. The same shall be renewed before expiry of the existing certificate by reappearing for the exam.

Weightages

Session No.	Session Name	Proposed Weightage (marks)
1	Introduction To Personal Financial Planning And Financial Markets	6
2	Securities Markets & Basics of Investment	6
3	Financial asset classes	8
4	Financial Products	8
5	Sales Skills	12
6	Professionalism, Ethics and Compliance	10
	Total	50